

## Mortgage Lenders Weigh the Impact of Artificial Intelligence

The mortgage industry is increasingly leveraging digital technologies to reduce errors and costs, speed up transactions, and drive richer and better customer service. As part of its quarterly Mortgage Lender Sentiment Survey<sup>®</sup>, Fannie Mae's experts surveyed senior mortgage executives to better understand lenders' views about Artificial Intelligence (AI) and Machine Learning (ML) technology. More specifically, they wanted to understand lenders' AI/ML adoption objectives, implementation challenges, and which application ideas are most appealing. Here's what they found:

## Objectives of AI/ML Technology Adoption



Improving operational efficiency



Enhancing customer/ borrower experience

## **Challenges to Implementing AI/ML Technology**



Integration complexity with current infrastructure



Costs too high



Lack of proven record of success

## Most Appealing AI/ML Application Ideas

**Anomaly Detection Automation:** Enable machines to process data from various sources to identify fraud or detect defects early in the underwriting process



**Borrower Default Risk Assessment:** Enable machines to examine all available information (financial and non-financial) to better predict the probability of borrower default and allow lenders to take proactive steps, as necessary



Led by senior vice president and chief economist, Doug Duncan, our **Economic & Strategic Research (ESR)** Group studies current data, analyzes historical and emerging trends, and conducts surveys of consumer and mortgage lender groups to provide forecasts and analyses on the economy, housing, and mortgage markets.