Consumer Flood Risk Awareness and Insurance Study

Including 2022 vs. 2020 comparisons

December 2023



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Study Overview



Research Purpose

Flood damage has been increasing over the past several decades and is likely to continue doing so due to environment effects – from both climate change and the way we build our communities.

Fannie Mae is considering some strategies to address this challenge, including expanding flood insurance requirements, promoting all-peril insurance policies, educating homeowners on flood risk, and promoting the private flood insurance market to increase choices of affordable flood insurance policies.



Objectives

- Explore awareness, perceived value, and attitudes surrounding flood insurance and other insurance policies
- Explore consumers' understanding of their personal flood risk and resources
- Identify the barriers to flood insurance uptake
- Understand personal experiences with flooding and claim resolution
- Determine reasons for purchasing flood insurance, value perceptions, and coverage details
- Understand which resources/tools are most trusted to determine effective ways to best communicate flood risk



Methodology & Sample

Method

- Online survey ~12 minutes in length, conducted November 15 – December 12, 2022 among national panel sample whose addresses were in or near a FEMA defined flood zone
- Some new questions were added in 2022 and some wording changes made where comparisons to 2020 not possible

Respondent Qualifications:

- Ages 18+
- homeowners, mortgage borrowers, and renters

Significance testing applied at the 95% CL; the exception is Ethnicity View slides where data is tested at 90% CL



Background Context



Federal and local governments are the primary managers of flood risk.

- FEMA, with local involvement, produces maps identifying flood hazards in a community.
- FEMA establishes minimum floodplain management ordinances.
- Local governments permit construction according to floodplain ordinances and develop infrastructure and land-use policies to manage flooding, often in coordination with the state.



FEMA's maps identify flood hazards in three tiers, based on the likelihood of occurrence.

- Special Flood Hazard Areas (SFHA), or the "100-yearfloodplain" ('A' or 'V' zones), are areas where there's a 1% or greater chance every year of inundation.
- "Shaded X", "B zones" or "500year-floodplain" are areas where there's a 0.2% or greater chance every year of flooding.
- "X zones" are all other areas where the risk is identified as below 0.2%.



FEMA's maps vary tremendously in terms of quality, availability, and recency.

- FEMA's maps do not anticipate future risk from climate change, and they are subject to local review prior to approval.
- Only 46% of the coastline and 33% of stream miles have been mapped. Most gaps are in less populated and remote areas.
- Many of the flood maps are outdated. 22% of communities' maps are at least 10 years old; 15% are at least 15 years old.



All GSE and government loans require flood insurance on properties in the SFHA.

- If any portion of the secured property is in an SFHA, flood insurance is required.
- Insurance coverage is required to the lesser of 100% of the replacement cost of the insurable value of the improvements, the balance of the loan, or the maximum available from the NFIP.
- HOAs are required to cover association buildings and the units inside. Unit owners may buy additional coverage for their unit and improvements.



Background Context (cont'd.)



The NFIP is the primary provider of flood insurance in the country.

- FEMA has 90-95% of the residential flood insurance market share.
- FEMA insures ~4 million residential structures totaling ~5 million residential units.
- The NFIP insurance limit is \$250,000 for residential properties.
- FEMA issues 85% of its policies through private carriers, such as Allstate and USAA, instead of policies that have the FEMA name.
- In 2021, FEMA updated the rating methodology for the NFIP with Risk Rating 2.0 – allowing FEMA to distribute premiums across all policyholders based on their home value and the unique flood risk of their property.



The NFIP product is limited in coverage and features compared to private options.

- Coverage maxes out at \$250,000 by statute for the building and \$100,000 for the contents.
- Contents coverage is only available as Actual Cash Value—a valuation which does not reimburse depreciation.
- NFIP policies do not provide additional living expenses, such as hotels while a home is being repaired.
- Average total cost of NFIP policy is \$1,080, billed yearly (included in escrow if in SFHA). Since 2015, the average total cost of an NFIP policy has increased annually between approximately 5 - 10%.



2022 Flood Zone Definitions for Survey

Total 2022 includes:

- High-Risk: A property is designated to be in a high-risk zone if its associated FEMA flood zone starts with "A" or "V." Collectively these zones are referred to as Special Flood Hazard Areas and are associated with NFIP requirements.
- Mid-Risk (Medium-Risk): A property is designated to be in a mid-risk (medium-risk) zone if the property is not in a high-risk zone but has substantial risk according to available sources, namely:
 - ☐ Its associated FEMA flood zone starts with "B" or "X" (shaded) for the 500-year flood zone
- Other: Property has a Letter of Map Amendment (LOMA) / Letter of Map Change (LOMC). LOMA effective date is non-null and is not otherwise included in a high, medium, or adjacent zone

	High Risk	Mid-Risk	Other	Total
2022 Survey	(n=1177)	(n=2429)	(n=292)	(n=3988)*
2020 Survey	(n=1216)	(n=1597)	(n=720)**	(n=3533)

^{*} **Total 2022** includes all subgroups shown above + Unmapped Adjacent (n=90). Unmapped Adjacent is not shown separately as a group due to small base size. Unmapped Adjacent rating excludes properties already included in High or Medium risk and denotes properties where RMS flood risk rating is high.



^{** 2020} survey used different categorization for 'Other'

Executive Summary

1. Awareness

Improving flood risk awareness remains a key priority.

2. Concerns

Consumers are worried about flood insurance affordability and rising risk.

3. Actions & Opportunities

Many opportunities exist to increase awareness and knowledge.

Despite personal flooding experience, overall awareness of flood risk is low, particularly for those

in high-risk zones.

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Medium-risk respondents have mixed understanding of flood insurance and their coverage.

Consumers have poor awareness of FEMA's National Flood Insurance Program (NFIP) and Risk Rating 2.0.

2a

Respondents are increasingly concerned with increases in flood insurance premiums impacting affordability.

2b

1b

Consumers are concerned about homeownership costs and home value declines due to flood risk.

2c

1c

Consumers are worried about the impact of climate-related events.

3a

Some consumers are taking steps to learn about and minimize flood risks.

3b

Consumers want information about their current risk, and flood disclosures could help.

3c

Consumers view government agencies as the most trusted source of information.



Executive Summary-Awareness

Improving flood risk awareness remains a key priority.





1a. Despite personal flooding experience, overall awareness of flood risk is low, particularly for those in high-risk zones.

- 1-in-8 respondents reported having had a flood at their current residence – and ½ of those occurred in the past five years. (Q40,41). Among ethnicities, 1-in-4 Black homeowners have personally experienced flooding, double that of Hispanic/Latino homeowners and about 1.7 times higher than White homeowners. (Q40)
- Awareness of FEMA's role in identifying risk zones is high, especially in high-risk zones. (Q4)
- However, while most respondents think they know which zone they are in, only 40% of those in high-risk zones and 5% of those in mid-risk zones correctly identify themselves as being in those risk zones. (Q5)

1b. Medium-risk respondents have mixed understanding of flood insurance and their coverage.

- Those living in high-risk areas are most familiar with flood insurance, with nearly half saying they are very familiar with flood insurance compared to only 34% overall. Among mid-risk respondents, however, only 26% say they are very familiar. (Q1)
- About 46% of mid-risk respondents are aware of the availability of flood insurance for their residence, compared to 73% among high-risk respondents. (Q17)
- Knowledge of coverage also is mixed as only 50% of mid-risk respondents believe their flood insurance covers both dwelling and belongings. (Q32)
- Only 15% in mid-risk zones reported having flood insurance, compared to 42% in high-risk. (Q23)



1c. Consumers have poor awareness of FEMA's National Flood Insurance Program (NFIP) and Risk Rating 2.0.

- Overall, NFIP awareness has slipped slightly since 2020 (4 point decrease overall), with half of highrisk respondents aware of the NFIP and 36% of mid-risk respondents. (Q22)
- In comparison, awareness for Risk Rating 2.0 is even lower (18%), with only 23% of high-risk respondents and 14% of mid-risk respondents aware (Q24a).
- The number that claim the NFIP as their floodinsurance provider (47%) has also decreased (6 point decrease overall), while private policies (33% overall) contribute a significant portion of the responses. (Q24)



Executive Summary- Concerns

Consumers are worried about flood insurance affordability and rising risk.







2a. Respondents are increasingly concerned with flood insurance premium increases impacting affordability.

- There is concern over flood insurance affordability, with about 1/4 overall and nearly 30% of high risk saying it is not very or not at all affordable. This concern is even higher for Hispanic/Latino homeowners, with 34% saying it is not very or not at all affordable. (Q29)
- Over half (56%) of those with a separate flood insurance policy say their premium has increased versus last year. (Q30a) Additionally, concern over premium increases is up significantly in 2022 (12 points overall) with nearly half (46%) of high-risk homeowners concerned compared to only 35% in 2020. For Black and Hispanic/Latino homeowners, this percentage is closer to half (Q30).
- For over one-third (37%) of those with flood insurance premium increases, the increase is reported to have a serious or moderate impact on their household finances. (Q30c)

2b. Consumers are concerned about homeownership costs and home value declines due to flood risk.

- Most homeowners are noticing at least a slight increase to their homeowner's insurance premiums – and about 20% consider that increase to be "significant." (Q3b, 3c) Among those whose home insurance premium has increased, almost half saw an annual increase of \$50-\$199 with those in high-risk areas reporting a higher premium increase. (Q3c)
- There is some concern (24% overall) over possible home value decline due to a property being designated as high-risk. This concern is higher among Hispanic/Latino (33%) and Black homeowners (37%). (Q18a)
- The overall concern that there would be mandatory flood insurance purchase if a property were to be listed as at high risk for flooding has increased since 2020 (26% in 2022 vs 20% in 2020). (Q18b)

2c. Consumers are worried about the impact of climate-related events.

- In 2022, slightly more respondents across risk zones estimated high or moderate flooding risk for their home (29% vs 24% in 2020), particularly those living in high-risk areas (46%). (Q6b)
- Over 40% say they have been at least moderately impacted by climate-related events in the past five years, with those in high-risk zones expressing slightly higher impact. (Q70)
- Respondents in high-risk zones express higher concern over strong winds, hurricanes, and tornados (44%) and flooding (30%) while mid-risk express higher concern for oppressive heat (35%), drought (37%), and wildfires (23%). (Q72)
- Hispanic/Latino and Black homeowners express higher concern over flooding, with Black homeowners being twice as concerned (41%) about floods as White homeowners (19%). (Q72)
- Respondents cite costs (e.g., maintenance, taxes, inflation) as a greater stressor than climate impacts. (Qb)



Executive Summary-Actions & Opportunities

Many opportunities exist to increase awareness and knowledge.



3a. Some consumers are taking steps to learn about and minimize flood risks.

- Half (50%) say they have searched for flood risk information, more among high-risk zone residents (nearly 60%). (Q9a)
- Searching for flood risk information is getting harder, with only 16% saying searching is very easy, a decrease from 20% in 2020. (Q9b)
- The share of respondents taking steps to minimize potential flood damage has increased since 2020 (28% overall in 2022 vs. 21% in 2020), led by those in high-risk zones (39% in 2022). (Q57)
- High-risk zone respondents are also more likely to say they have purchased flood insurance (52% vs. 35% mid-risk) and moved personal items to higher ground (33% vs. 24% mid-risk). (Q59)
- Considering potential investments to avoid \$100K in flood damage, almost 2/3 say they would invest at least \$5k. (Q60a, 60b)



3b. Consumers want information about their current risk, and flood disclosures could help.

- When choosing where to live, 49% say they would try to avoid high risk areas if they could, especially among mid-risk respondents (56%), compared to only 36% among high-risk respondents. (Q12)
- Before purchasing, respondents wantinfo about previous flood events (51% view as critical), current flood insurance premium (33%), flood zone designation (33%), and if any claims have been filed (38%). (Q15a)
- About 40% of high-risk zone respondents claim being informed of flood risk prior to moving (30% for mid-risk), with realtors being cited as the leading information source (49% overall). (Q13a)
- In states with strong disclosures (Grade A/B states according to the NRDC), mid-risk zone respondents were significantly more informed prior to moving (41%) compared to Grade C/D states (28%) and Grade F states (25%). (Q13a)



3c. Consumers view government agencies as the most trusted source of information.

- FEMA continues to be cited as the most trusted source for flood risk information, growing since 2020 (47% 2022 vs. 41% 2020), followed by other government agencies (10%) and insurance agents (7%). (Q20a,20b)
- Respondents view the government (61%) and insurance agents (21%) as generally trustworthy sources for flood insurance information. (Q21a, 21b)
- The FEMA website is also the most frequently cited resource (53%) for viewing community flood maps. (Q10b)



Respondent Information

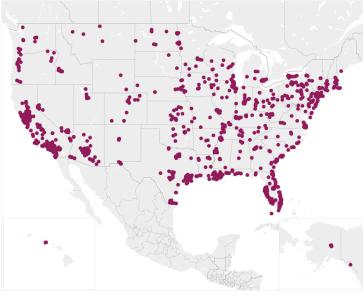


Respondent Distribution by Flood Risk

 A property is designated to be in a highrisk zone if its associated FEMA flood zone starts with "A" or "V." Collectively these zones are referred to as Special Flood Hazard Areas and are associated with NFIP requirements.



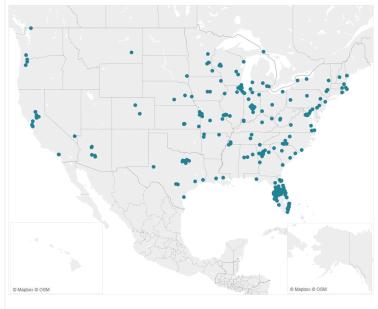




Mid-Risk

 A property is designated to be in a medium-risk zone if the property is not in a high-risk zone but has substantial risk according to available sources, namely its associated FEMA flood zone starts with "B" or "X" (shaded) for the 500year flood zone. Property has a Letter of Map Amendment (LOMA) / Letter of Map Change (LOMC). LOMA effective date is non-null and is not otherwise included in a high, medium, or adjacent zone.

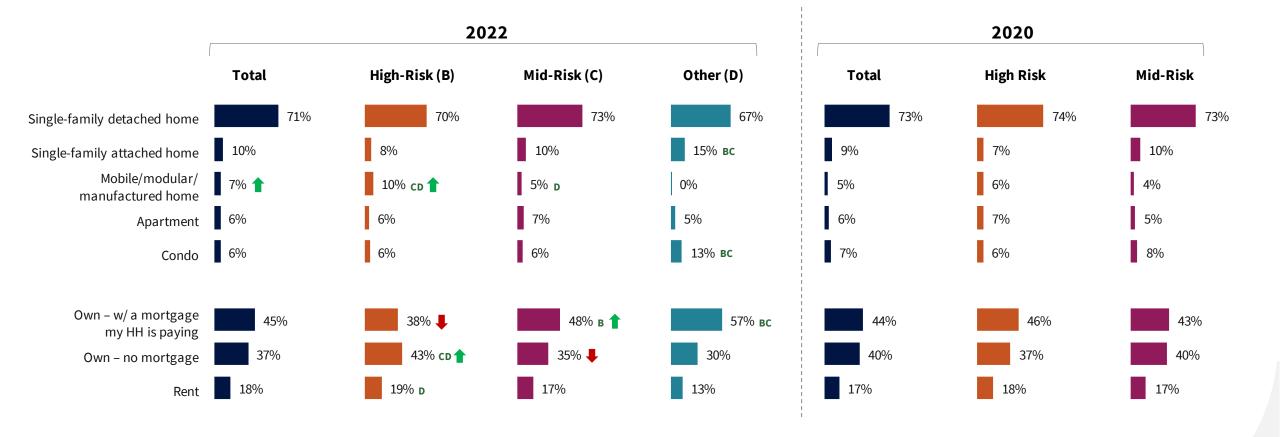






Participant Dwelling and Homeownership Profile

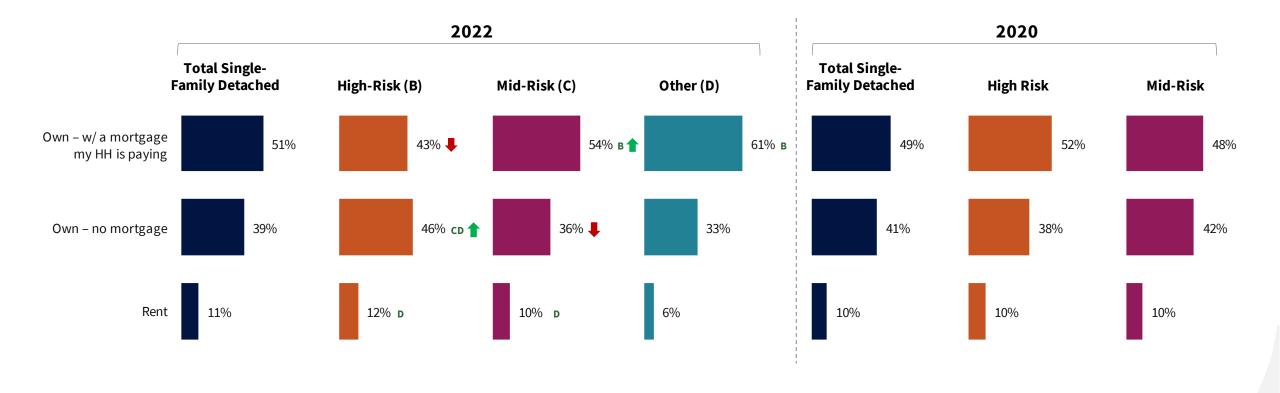
The 2022 study is composed mostly of single-family detached homes – Total 2022 profile is similar to 2020.





Participant Dwelling and Homeownership Profile

Nearly all of those in single-family detached homes are homeowners. Within High-Risk areas, there are more who own their home outright and fewer with a mortgage in 2022.





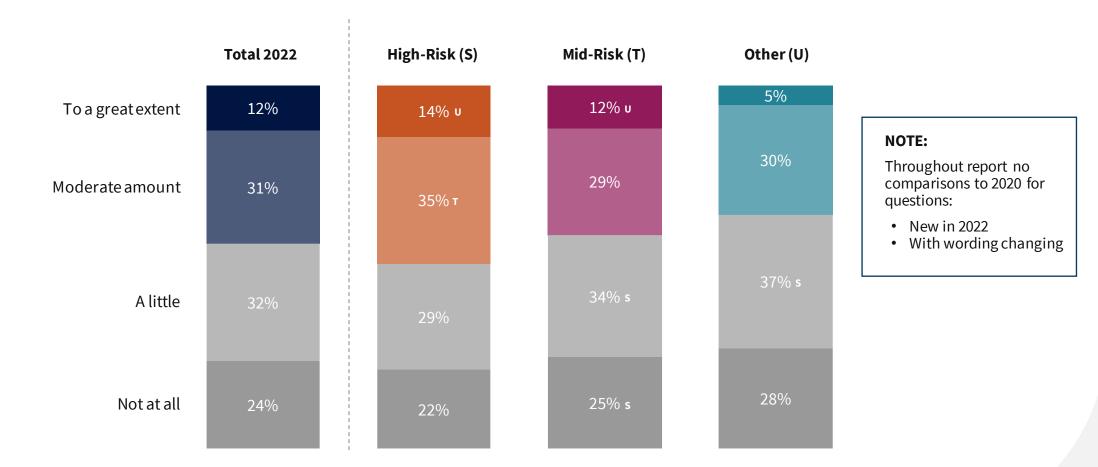
Risk Zone Analysis



Overall View on Climate

Impact of Climate-Related Events Past 5 Years

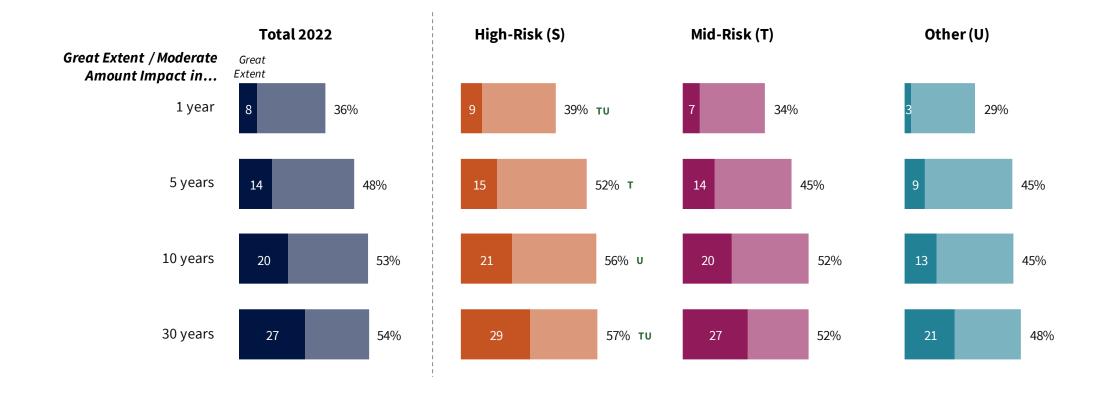
Over 40% say they have been at least moderately impacted by climate-related events (e.g., strong storms, wildfires, and drought) over the past five years.





Impact of Climate-Related Events in Future

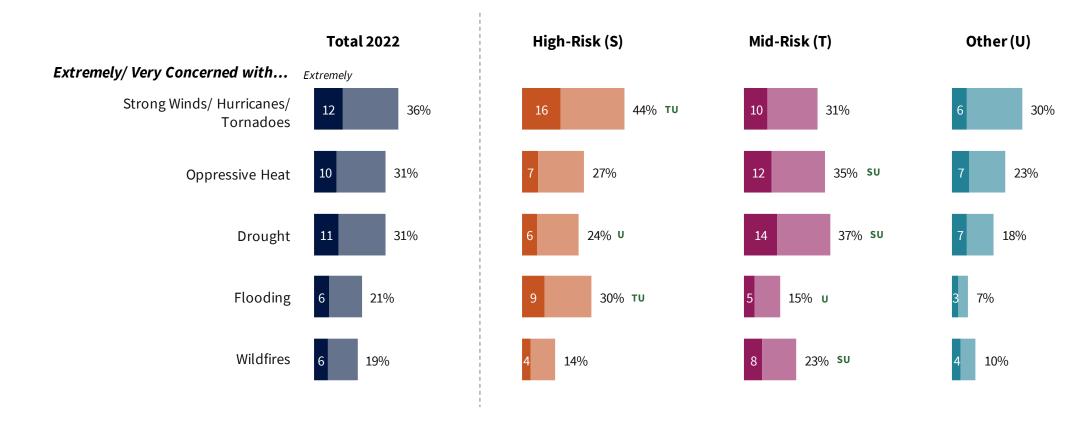
About half anticipate a *moderate* or *great* impact from climate-related events in the next 5 years, with slightly more indicating so for High-Risk vs. Mid-Risk areas.





Concern with Climate-Related Events

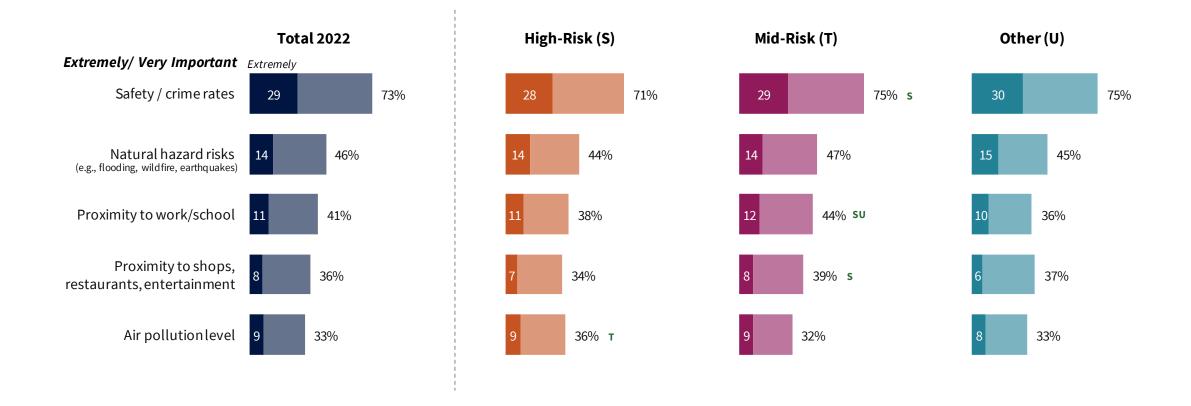
High-Risk respondents express more concern over strong winds, hurricanes, tornadoes, and flooding, while Mid-Risk have more concern for oppressive heat, drought, and wildfires.





Importance in Selecting Residence Location

A large majority of consumers value safety when selecting a residence, and nearly half of consumers also consider natural hazard risks.

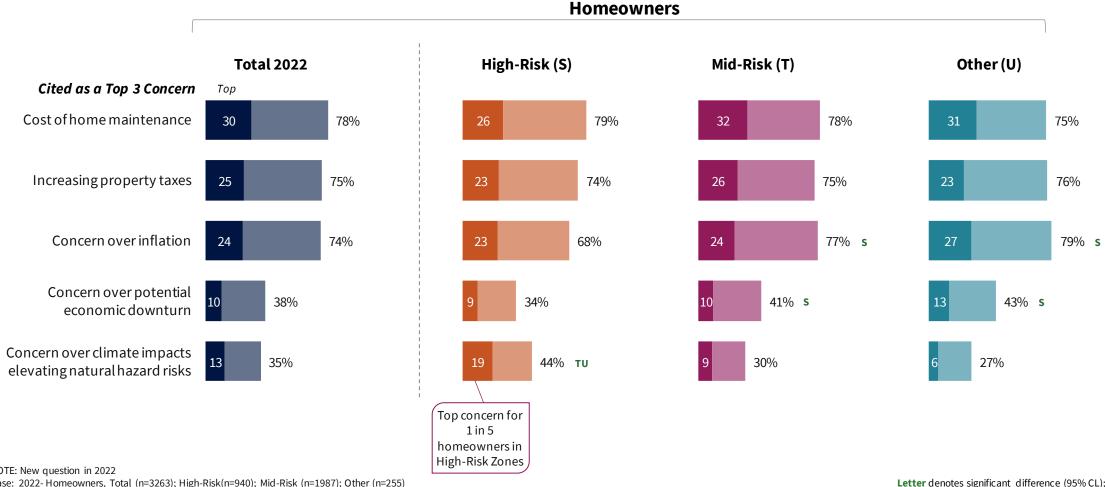




Qa. Back when you [purchased / rented] your primary residence, how important were the following factors in your decision on the location? (5 pt. scale)

Homeownership Stressors

High-Risk homeowners are slightly more likely to cite climate impacts as a concern, but still focus on home maintenance, property taxes, and inflation.



NOTE: New question in 2022

Base: 2022- Homeowners, Total (n=3263); High-Risk(n=940); Mid-Risk (n=1987); Other (n=255)

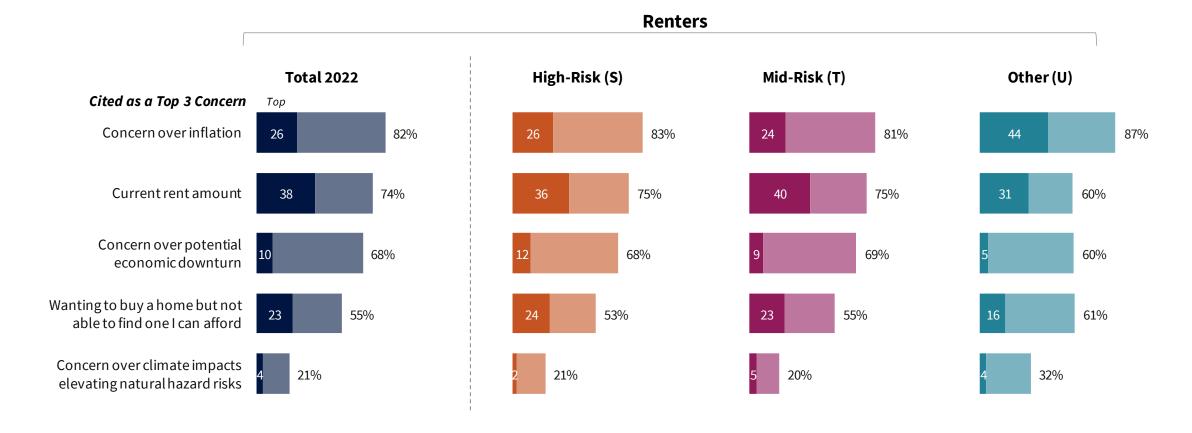
Qb. Please rank the following five items from what you find most stressful about owning your home to least stressful about owning your home.



No stat testing against Total

Renting Stressors

Renters are most concerned with rent amount, inflation, and homeownership affordability. Climate impact concerns are less prevalent across risk zones.

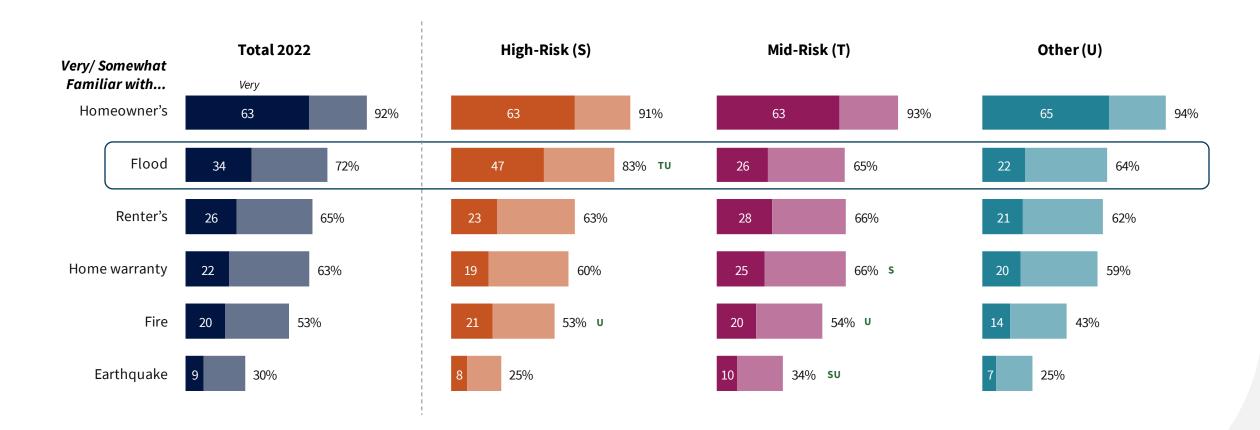




Insurance Familiarity

Familiarity with Types of Insurance

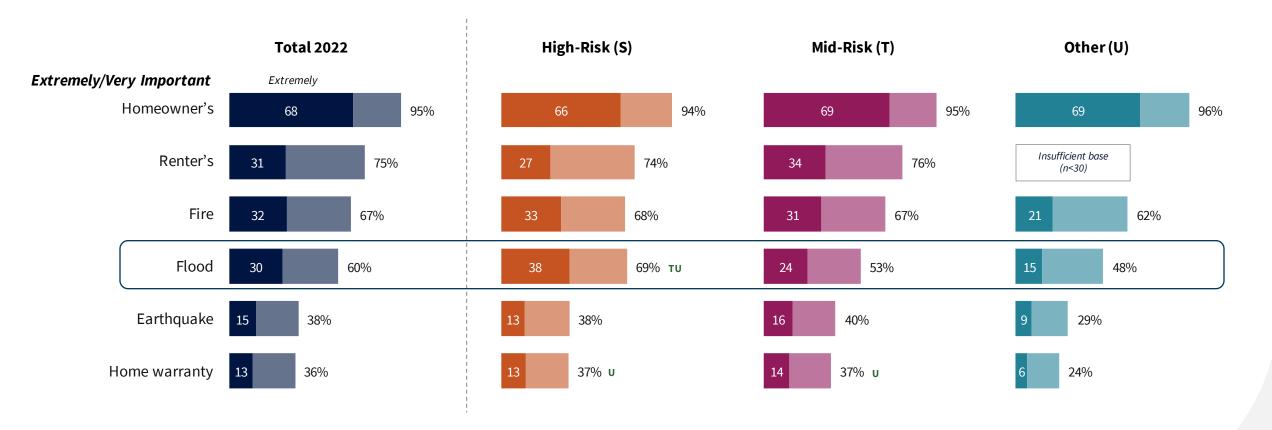
Those living in High-Risk areas are most familiar with flood insurance.





Importance of Insurance Types

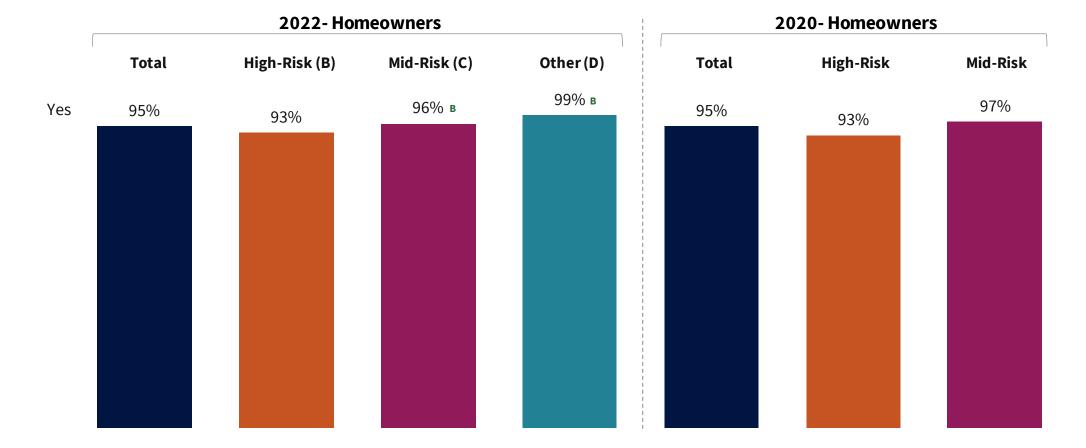
Similarly, High-Risk respondents also place more importance on flood insurance.





Currently Have Homeowner's Insurance

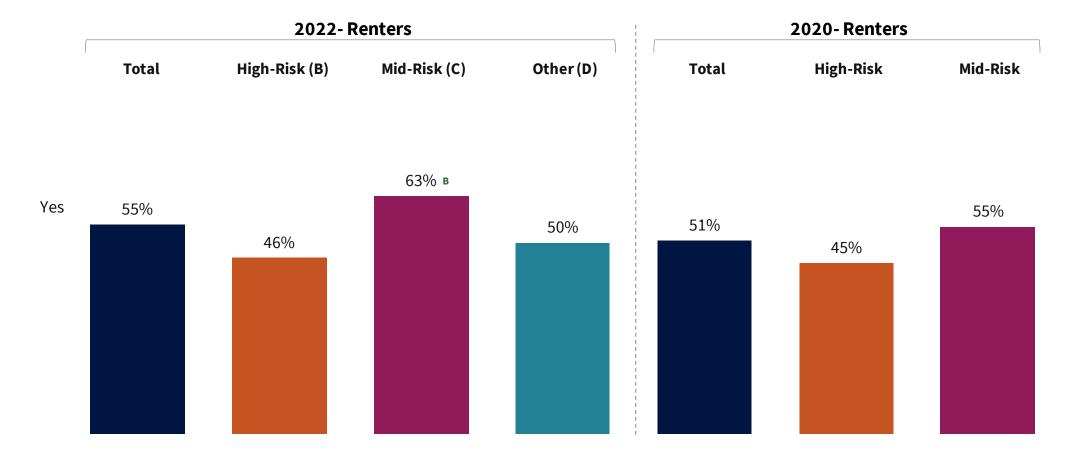
Similar to 2020, nearly all homeowners say they have homeowner's insurance.





Currently Have Renter's Insurance

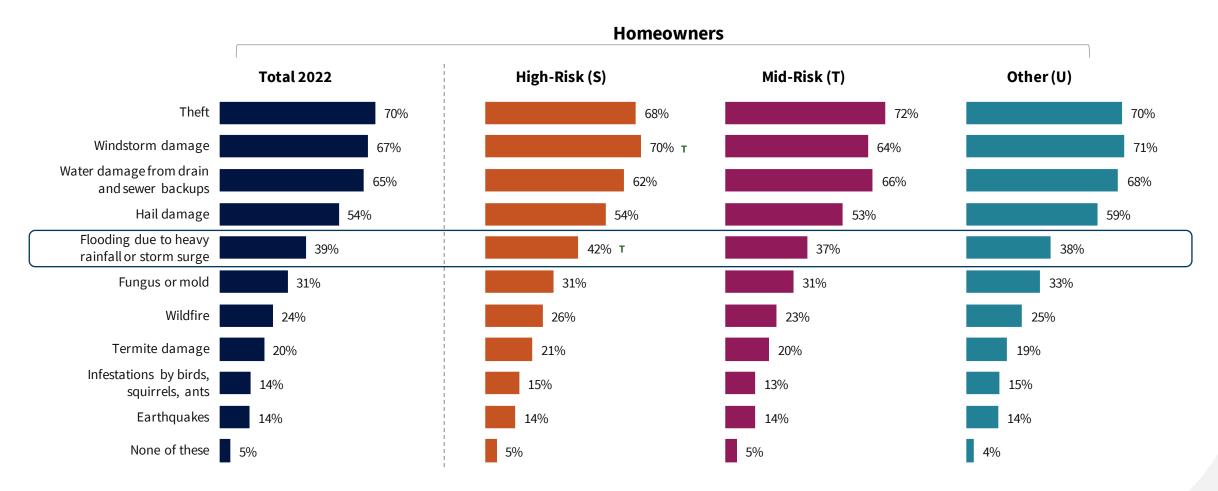
Only half of renters say they have renter's insurance, consistent with 2020. Mid-risk renters are a bit more likely than high-risk renters to have renter's insurance.

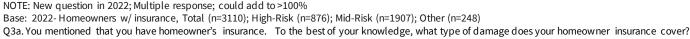




Perceived Coverages for Homeowner's Insurance

About 40% of those with homeowner's insurance believe their policy covers flooding that is caused by heavy rainfall or storm surge.



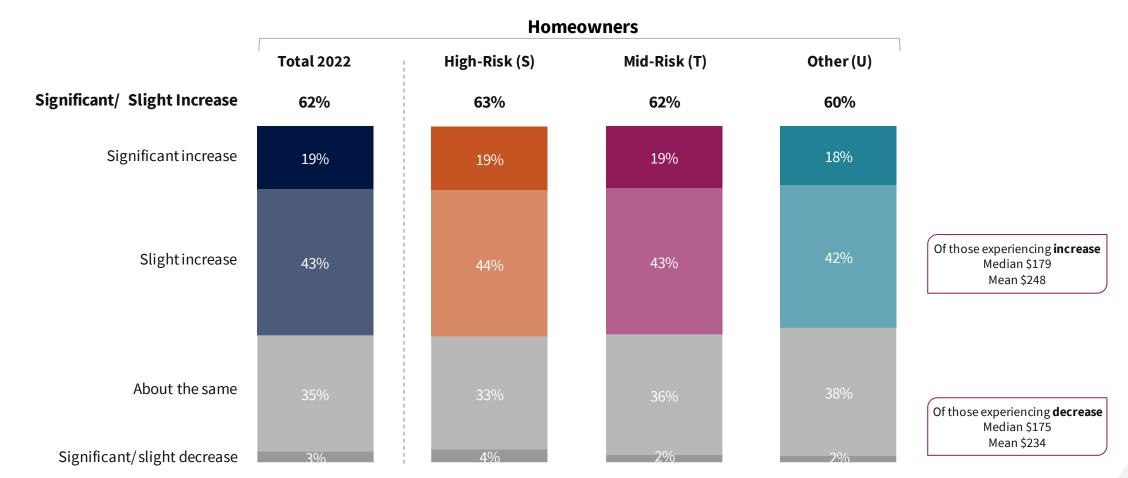




Letter denotes significant difference (95% CL);

Changes to Homeowner's Insurance Premiums

Most homeowners are noticing at least a slight increase to their homeowner's insurance premiums – and about 20% consider that increase to be "significant."



NOTE: New question in 2022

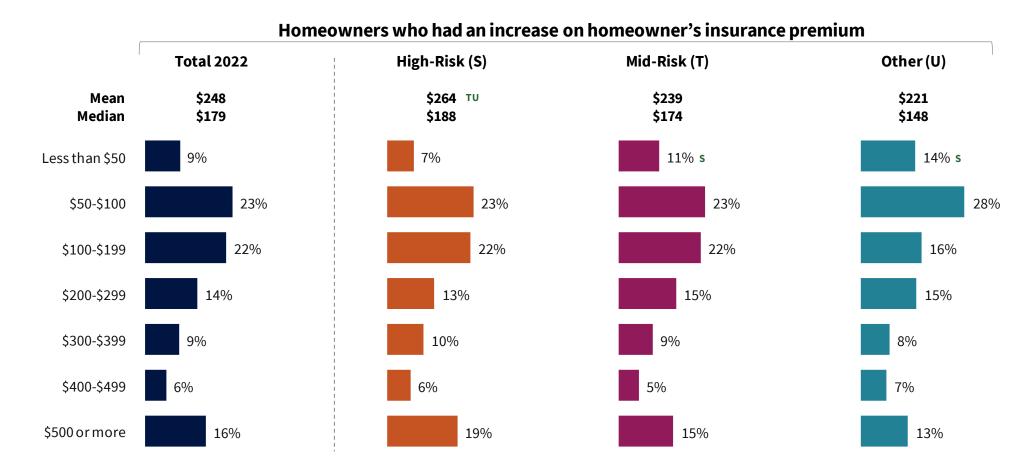
Base: 2022- Homeowners w/ insurance, Total (n=3110); High-Risk (n=876); Mid-Risk (n=1907); Other (n=248); Total, experiencing decrease (n=89) Q3b. To the best of your knowledge, how has your [homeowner's/renter's] insurance premium changed versus last year?

O3c. How much has your annual [homeowner's/renter's] insurance premium [decreased] versus last year?



Amount of Increase on Homeowner's Insurance

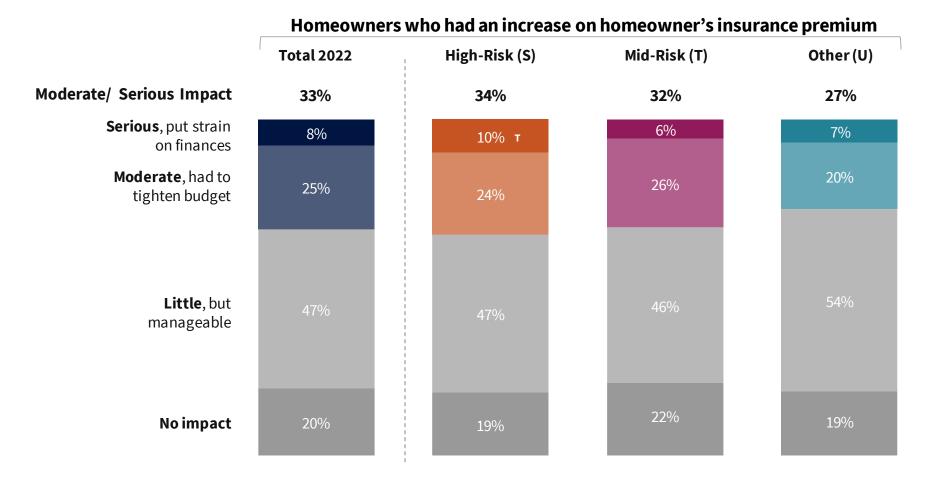
Almost half reported an increase of \$50-\$199 among those whose home insurance premium has increased, with those in High-Risk reporting a higher increase.





Impact of Homeowner Insurance Premium Increase

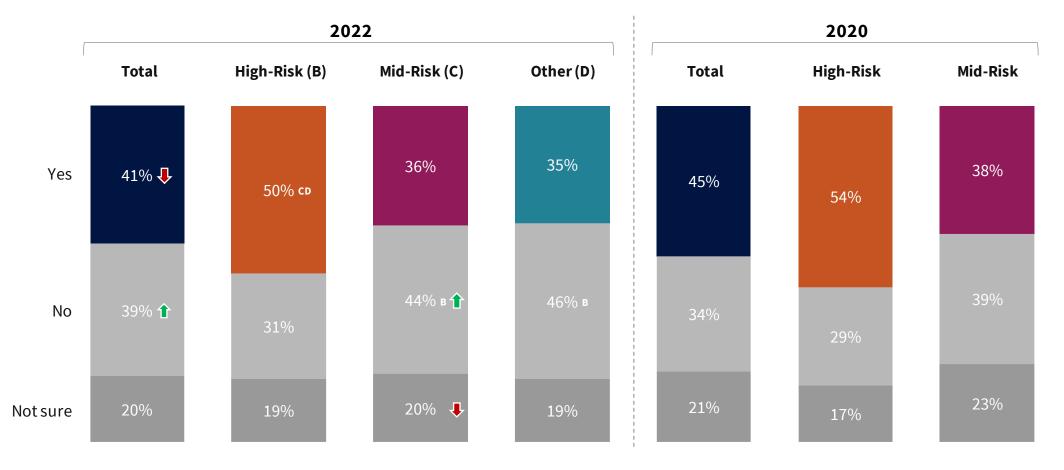
About a third of those reporting homeowner's insurance premium increases say the increases are having at least a moderate impact on household finances.

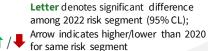




Aware of National Flood Insurance Program (NFIP)

Overall, NFIP Awareness has slipped slightly since 2020. High-Risk respondents are more aware of NFIP than Mid-Risk and others.





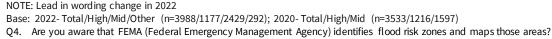


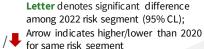
Flood Zone Knowledge and Personal Flood Experience

Aware of FEMA Identifying Flood Risk Zones

Similar to 2020, the awareness of FEMA's role in identifying flood risk zones and mapping those areas is high, especially in High-Risk zones.



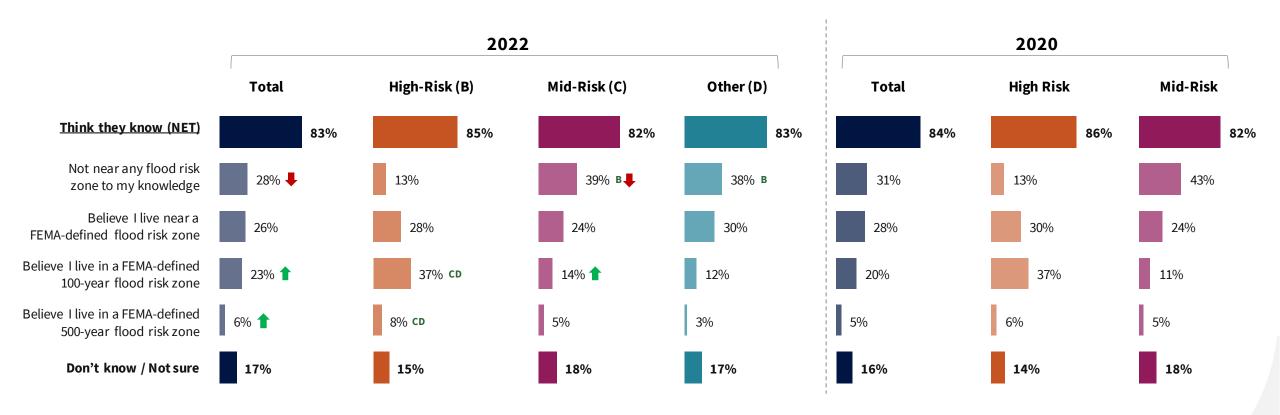






Flood Risk Zone (Self-Reported)

Similar to 2020, most respondents <u>believe</u> they know which zone they are in. However, only 37% in High-Risk zones correctly identify their risk zone, and 39% in Mid-Risk zones do not believe that they are near any flood risk area.





Letter denotes significant difference

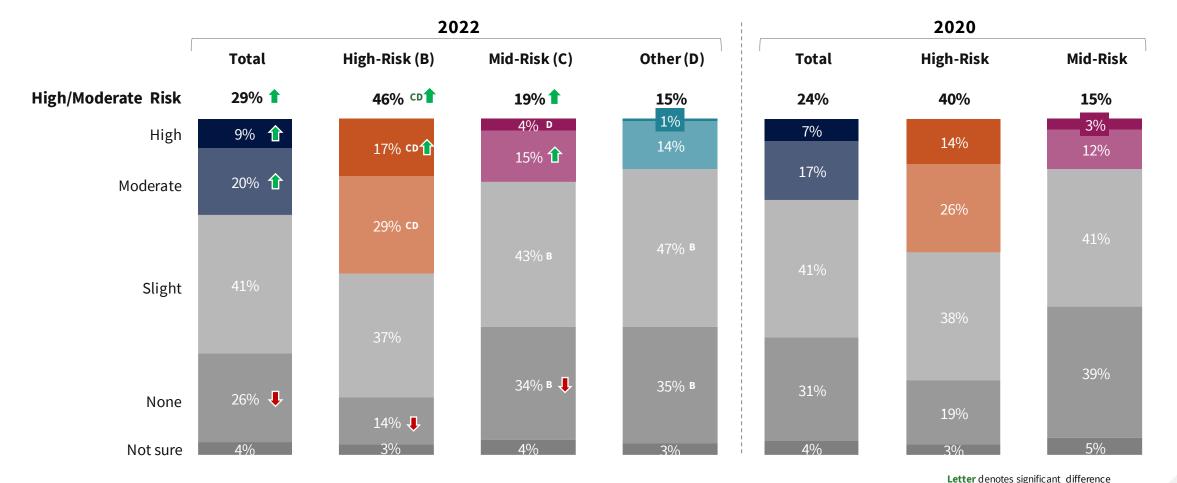
among 2022 risk segment (95% CL);

for same risk segment

Arrow indicates higher/lower than 2020

Estimated Risk For Flooding at Current Residence

In 2022, slightly more respondents across risk zones estimated high or moderate flooding risk for their residence, particularly those living in High-Risk areas.



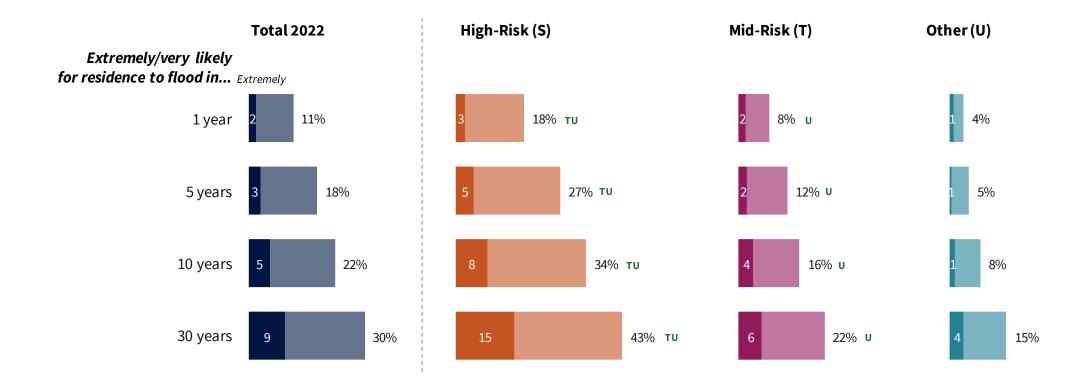


among 2022 risk segment (95% CL);

for same risk segment

Likelihood of Flooding in the Future

High-Risk respondents are more likely to expect flooding at their residence in the future.





Personal Flood Experience

In 2022, slightly more respondents say they have experienced flooding themselves or among close friends.





Letter denotes significant difference

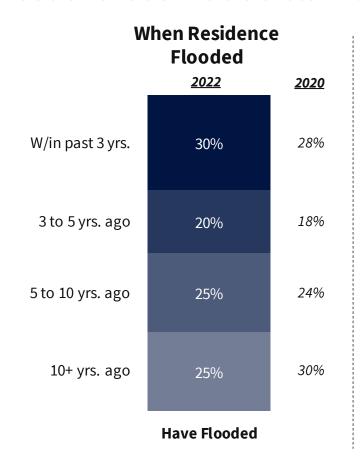
among 2022 risk segment (95% CL);

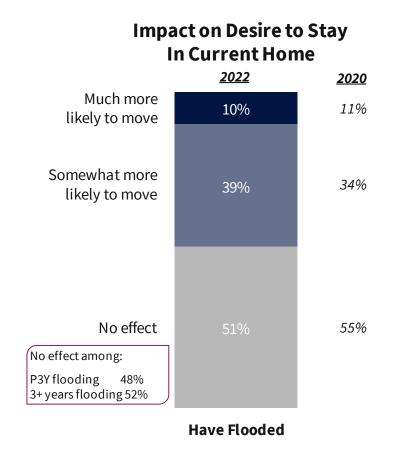
for same risk segment

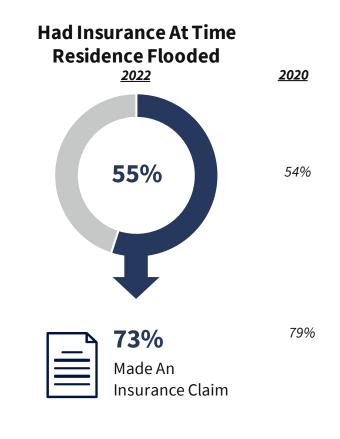
Arrow indicates higher/lower than 2020

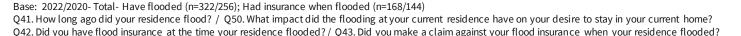
Personal Flood Experience and Impact

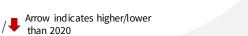
The timing of experiencing flood at the current residence varies; about half reported the desire to stay in current home. Only half had flood insurance at the time of flooding and most of those made a claim.











Flood Damage Responsibility

Insurance claim payout (~\$40k) and out-of-pocket portion (~\$8k) are consistent with 2020 reported levels, with about 1 in 5 saying they need to borrow money to cover their out-ofpocket expenses.

Average How Much Each Paid

(Among Those Have Flooded)

Borrowed Money From Lenders or Others

(Among Those Paying Themselves)



\$40,545 *2020:\$39,145*

Flood Insurance

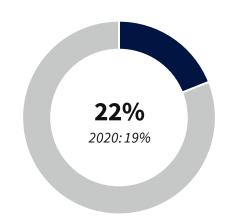
(Had Insurance When Flooded)



\$7,822

2020:\$7,444

Yourself





\$1,940

2020: \$3,957

Special Government Program

More consistency **among those with recent flooding - past 3 years**

Special Gov't Program

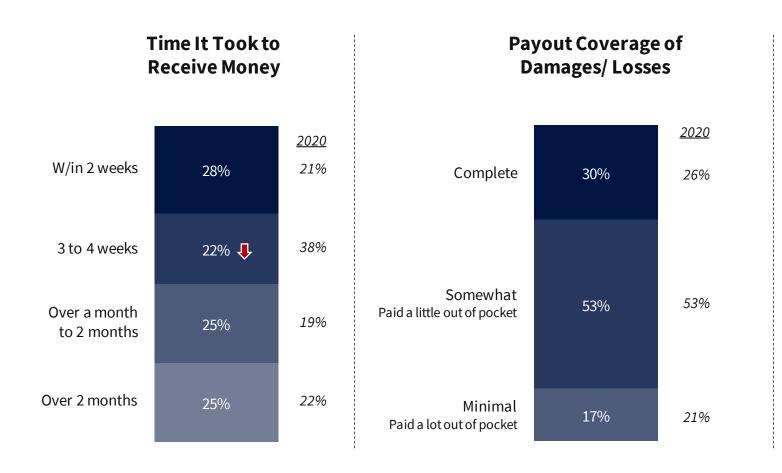
2022 \$1168

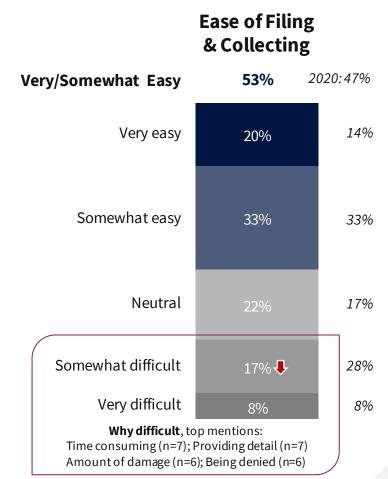
2020 \$744

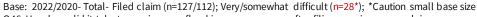
Base: 2022/2020- Total- Had insurance when flooded (n=168/144); Have flooded (n=322/256); Paid personally (n=212/159) Q44. How much did each of the following pay for damage caused by the flood? Q45. How much, if anything, did you need to borrow from lenders or others to help you pay for the damage.

Insurance Claim Experience

The time it took to collect money varied widely and most ended up paying at least partially out-of-pocket. Many thought the entire process was somewhat difficult.







Q46. How long did it take to receive your flood insurance money after filing your insurance claim or government forms? / Q47. To what extent did your flood insurance payout cover your damages and losses?

Q48. How easy was it to file and collect on your flood insurance claim? / Q49. Please tell us why it was [SOMEWHAT/VERY DIFFICULT] to file and collect on your flood insurance claim. [OPEN-END]

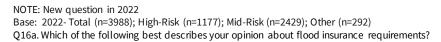


Flood Insurance Adoption

Opinion on Flood Insurance Requirements

About 6 in 10 agree there should be mandatory flood insurance for people living in High-Risk areas. On the other hand, about 1 in 3 believe that this should be a personal choice.

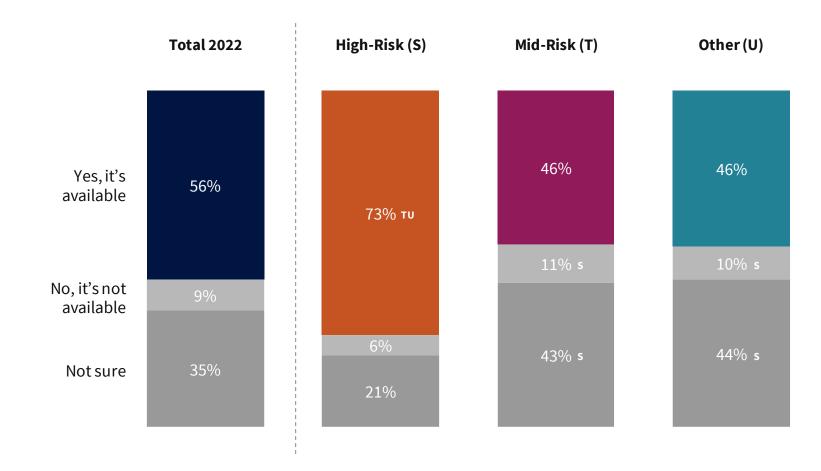




In 2020, question was simply should FI be mandatory in high-risk areas – 67% thought yes which is comparable to the 63% here in 2022.

Flood Insurance Availability

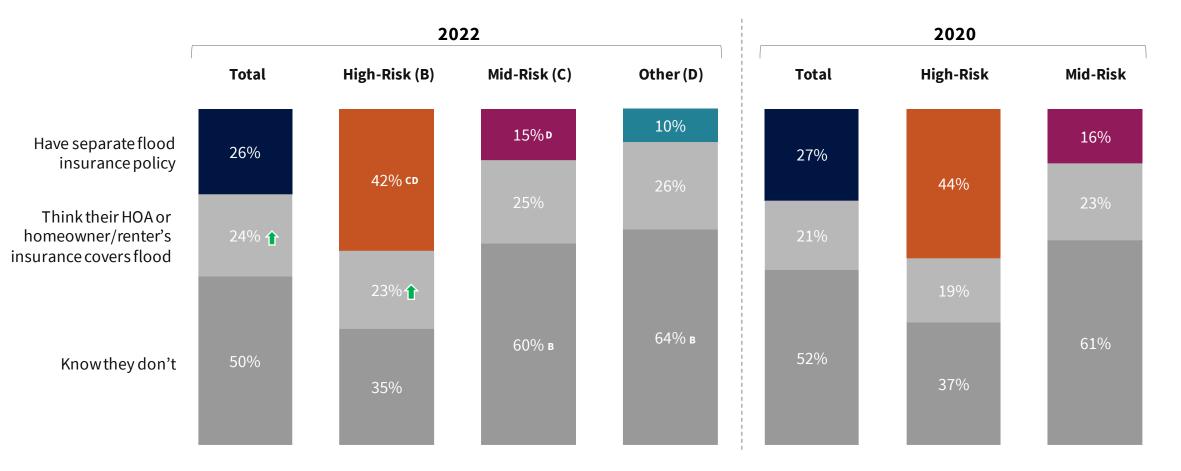
Just over half say they are aware of the availability of flood insurance for their residence, and awareness is higher among High-Risk zones.

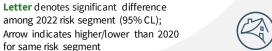




Current Flood Insurance Situation

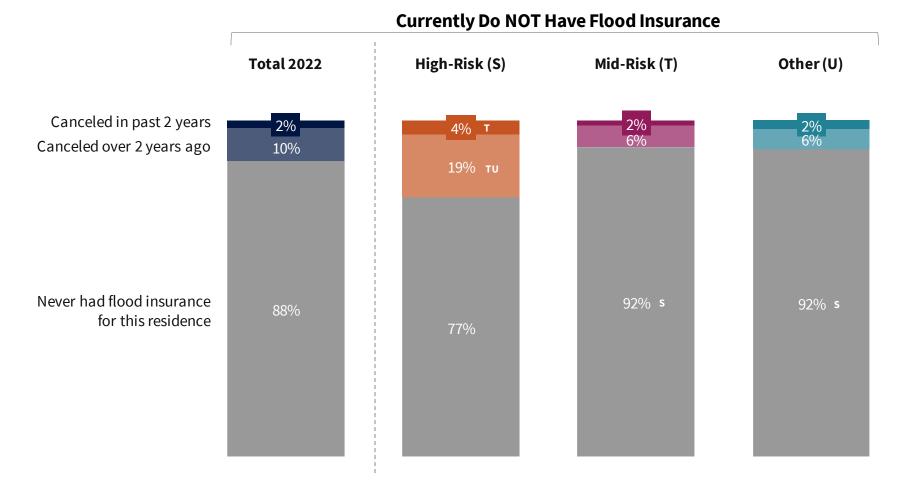
In 2022, those in High-Risk areas continue to be more apt to have flood insurance, with no major changes from 2020.





Ever Had Flood Insurance

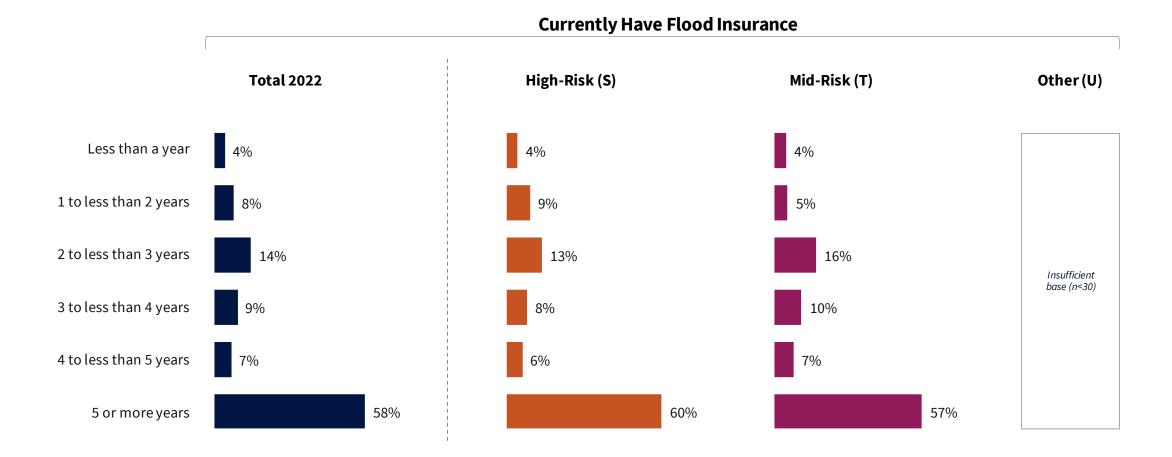
Among those currently without a flood insurance policy, about 1 in 4 in High-Risk zones say they previously had a flood insurance policy but have cancelled it.





How Long Have Had Flood Insurance

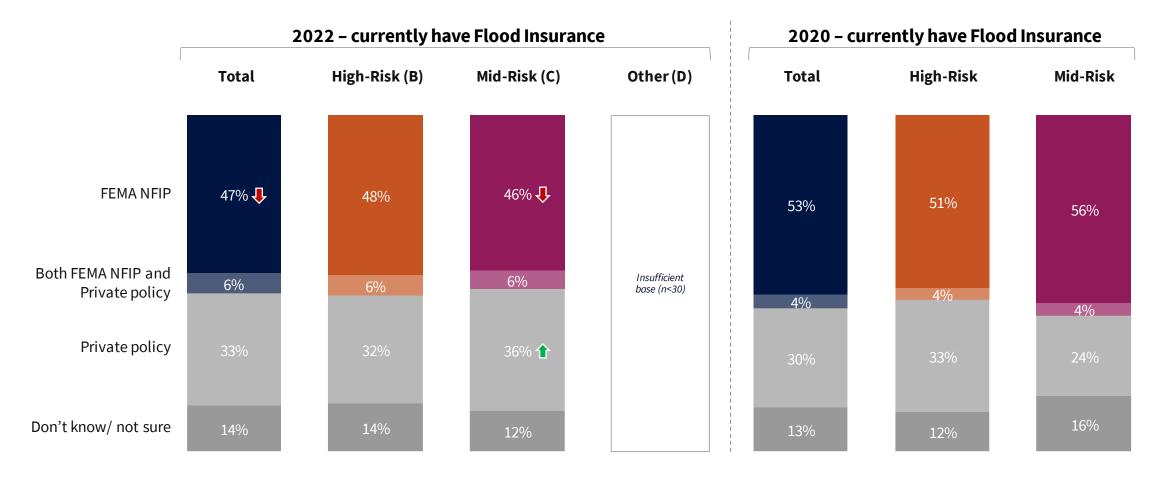
Among those with flood insurance, over half say they have had it for 5+ years.





Type of Flood Insurance Policy

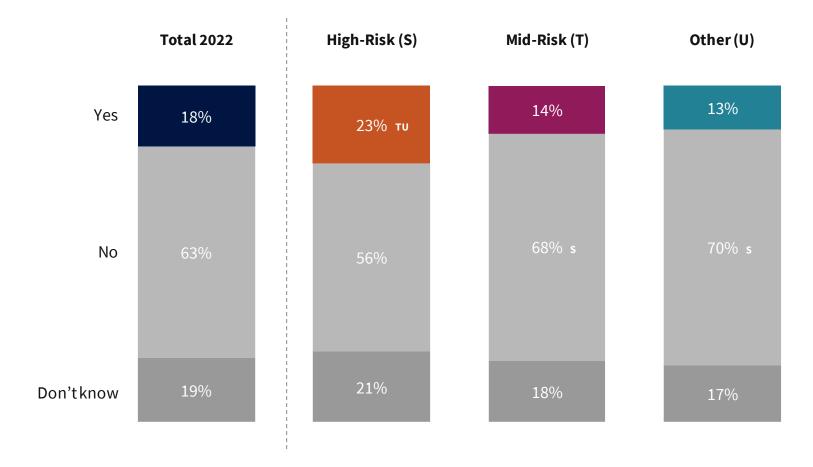
Although slightly down from 2020, many claim NFIP as their flood-insurance provider, while about 1 in 3 claim to have only private policies.





Aware of Risk Rating 2.0

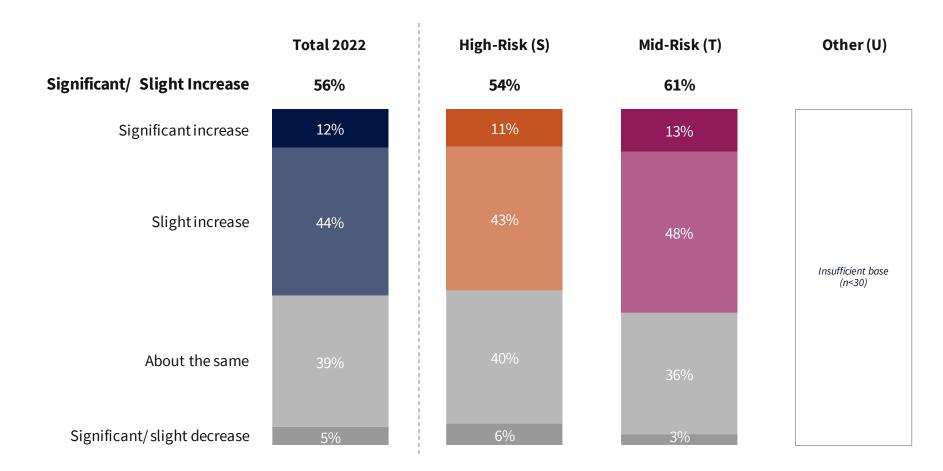
Awareness for Risk Rating 2.0 is generally low.





Change in Flood Insurance Premium

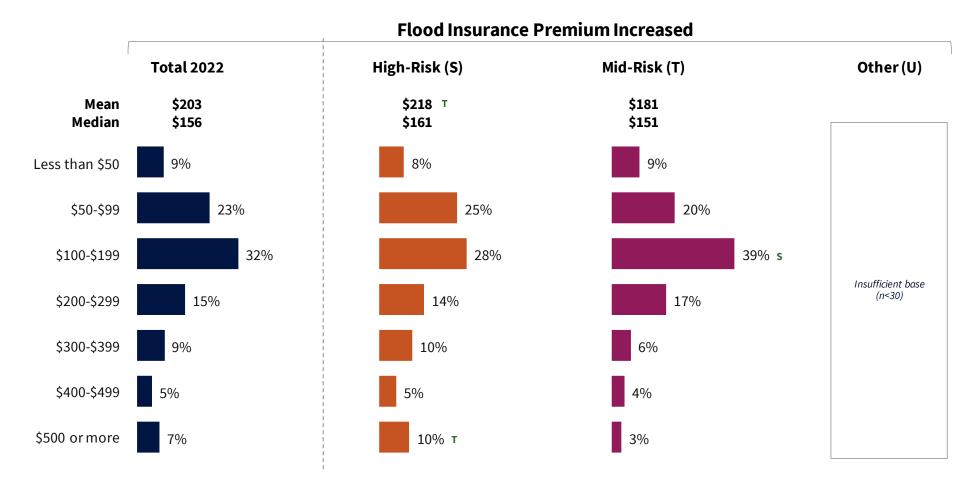
Over half of those with a separate flood insurance policy say their premium has increased versus last year.





Flood Insurance Premium Increase in 2022

The average premium increase reported is about \$200, with High-Risk respondents reporting higher increases than Medium-Risk respondents.



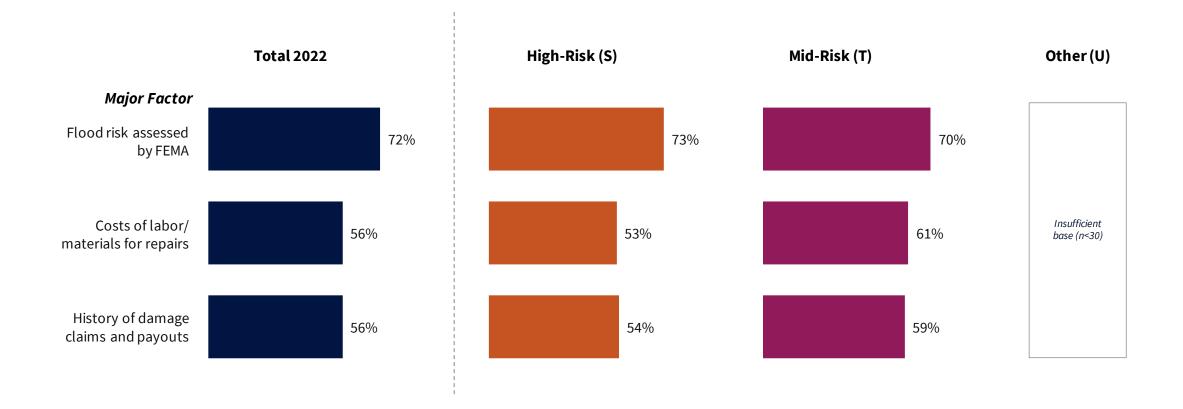


Q30b. How much has your annual flood insurance premium increased versus last year?



Factors in Determining Flood Insurance Premiums

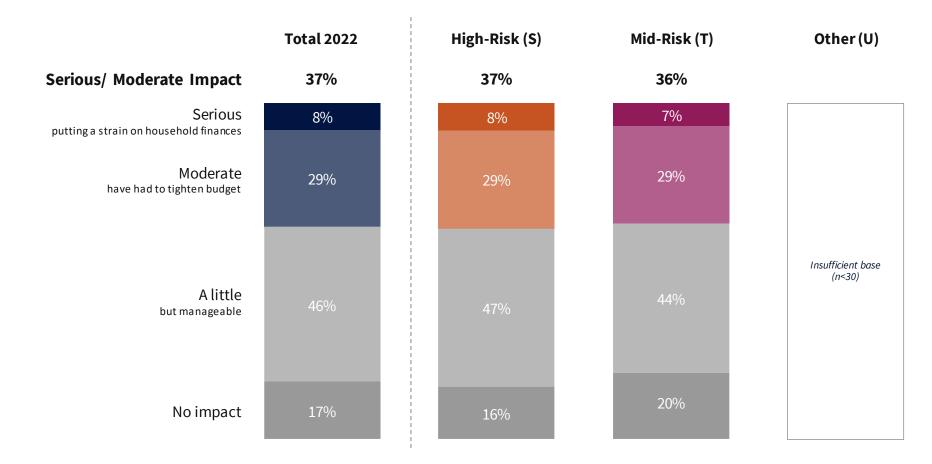
Those with flood insurance believe FEMA assessment is the major factor in premiums. Costs for repairs and history of claims/payouts also play a role.





Impact of Flood Insurance Increases on Finances

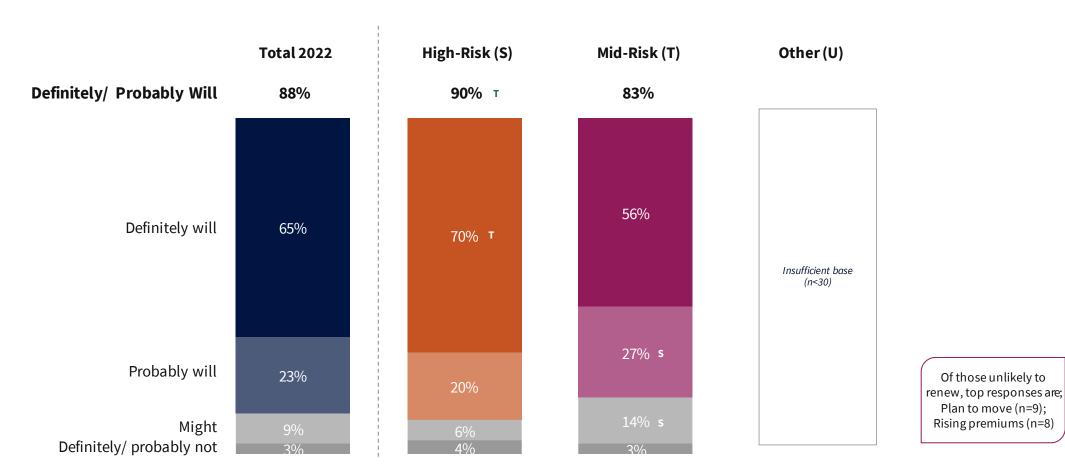
Among those with increases to their flood insurance premiums, about a third say the increase is impacting their household finances.





Likelihood to Renew Flood Insurance

A vast majority of policy holders say they would likely renew their policies, and High-Risk respondents are more likely to say so.



NOTE: New question in 2022

Base: 2022- Have separate flood policy, Total (n=912); High-Risk (n=522); Mid-Risk (n=344); Other (n=26); Total, Unlikely to renew (n=27*); *Caution small base size

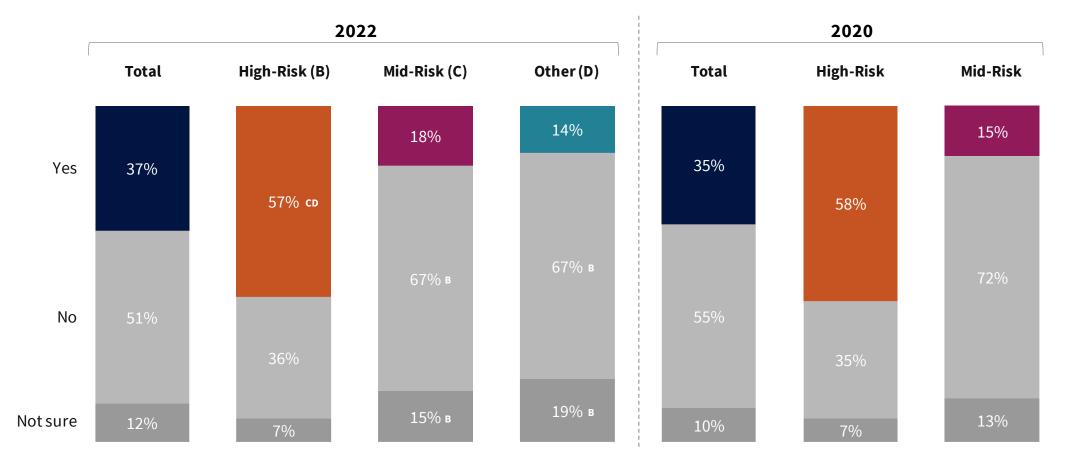
Q30d. How likely are you to renew your flood insurance policy next year?

Q30e. For what reasons will you NOT renew your flood insurance policy?



Required to Have Flood Insurance

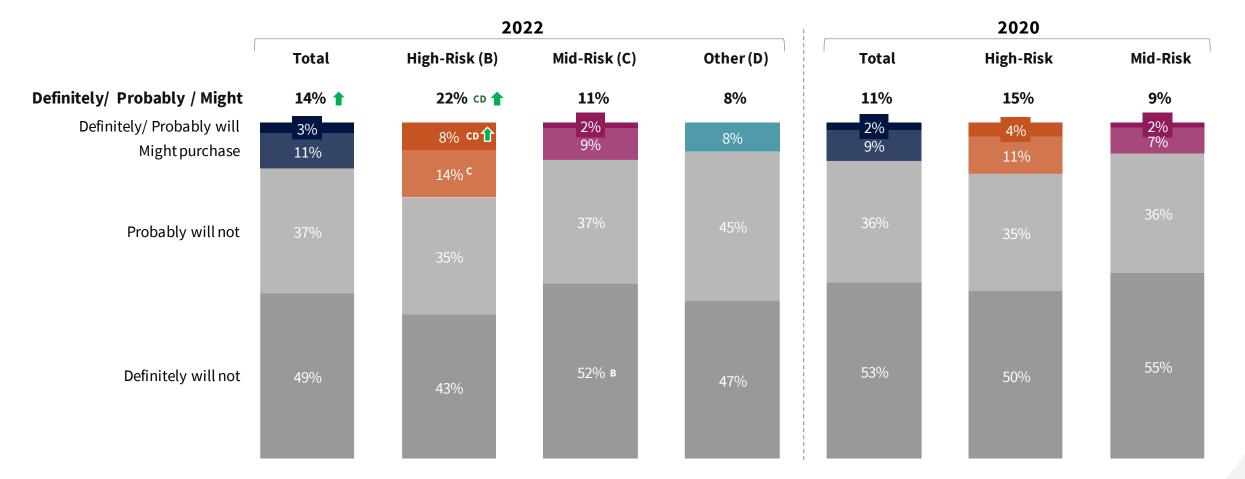
Similar to 2020, the majority of those with flood insurance in High-Risk zones believe they are required to have flood insurance.





Likelihood to Purchase Flood Insurance Next Year

Among those without flood insurance, those in High-Risk zones appear slightly more likely to consider such insurance in 2022 than in 2020 but remain a small minority.





Impact of More Options on Purchase Likelihood

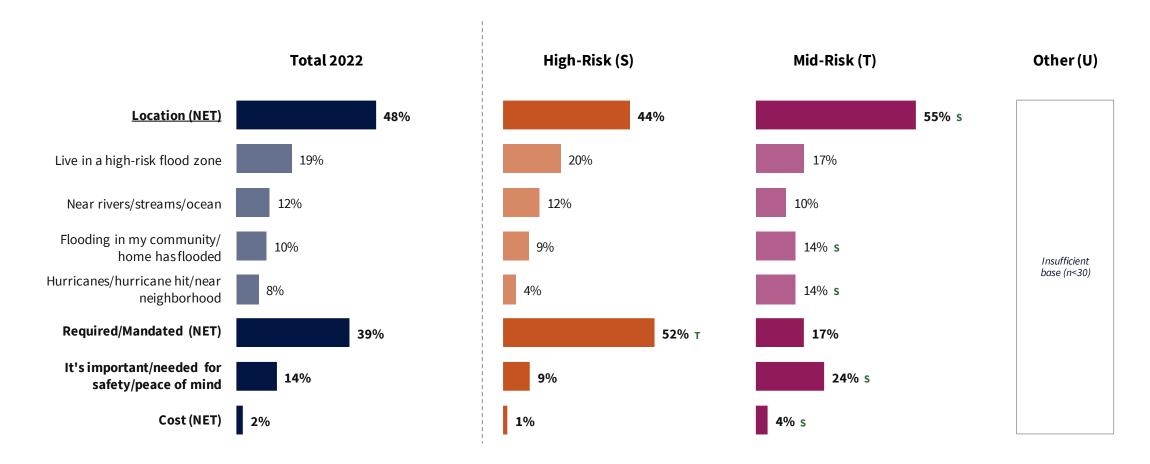
Among those without flood insurance, similar to 2020, having more insurance company options does not motivate most to purchase flood insurance in the next year. High-Risk are slightly more likely to be motivated than others.





Motivators for Purchasing Flood Insurance

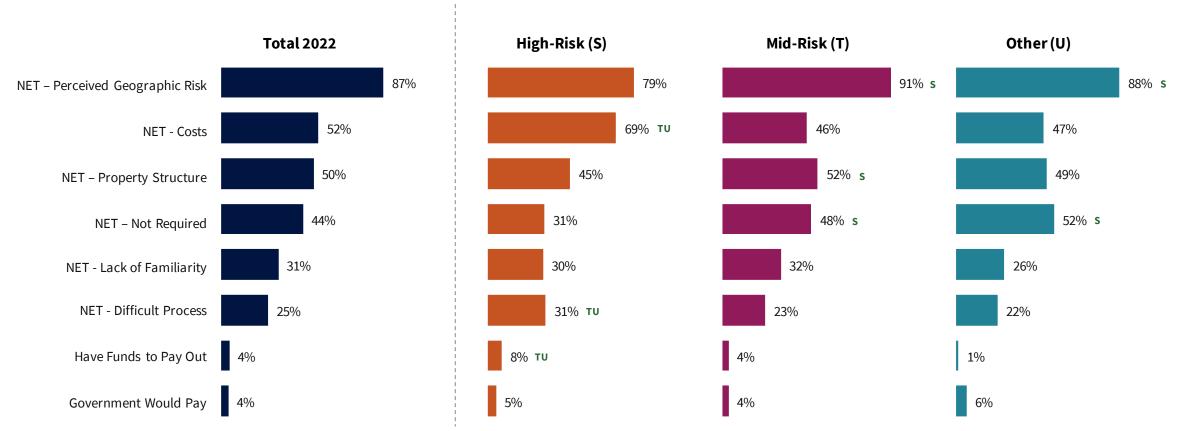
Among those with flood insurance, other than if mandated, key reasons for purchasing flood insurance are location and past experience.





Reasons for Not Having Flood Insurance

While geography is the major reason for not having flood insurance among all groups, High-Risk respondents are more likely to mention cost/value as a barrier.



NETS shown – see appendix for full detail

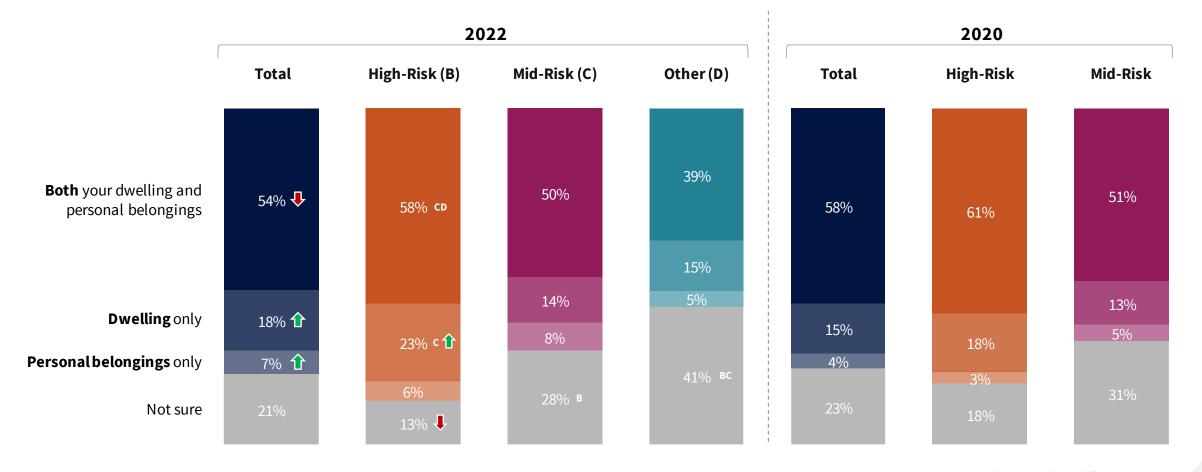
NOTE: Question structure and attribute wording change in 2022; trending not applicable; net level view shown Base: 2022- Don't have flood insurance, Total (n=2142); High-Risk (n=404); Mid-Risk (n=1492); Other (n=195)

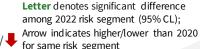


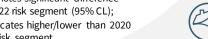
Q34. You may have mentioned some of these already, but just to confirm, which of the following, if any, are possible reasons that you believe you do not currently have a flood insurance policy? Please select up to 5 reasons.

Perceived Flood Insurance Coverage

In 2022, fewer believe their flood insurance covers both dwelling and belongings.

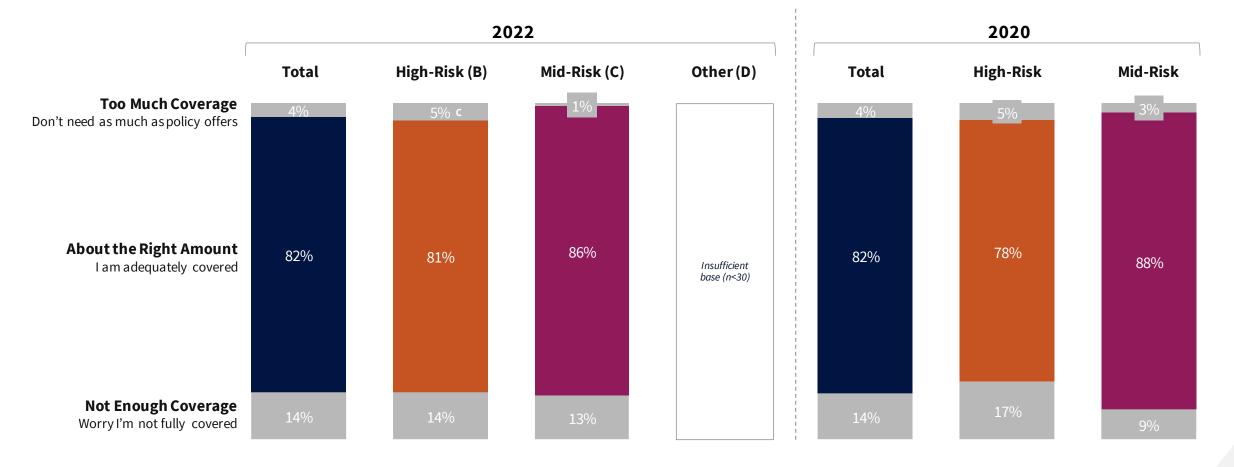






Amount of Flood Insurance Coverage

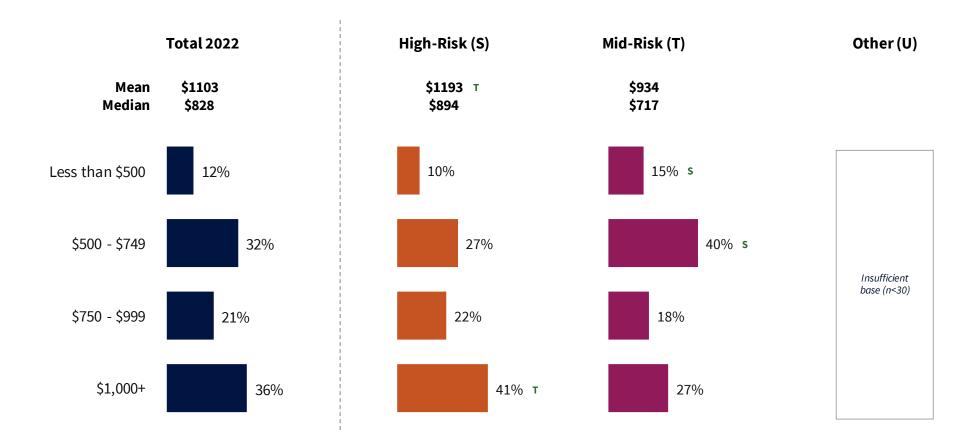
Similar to 2020, the vast majority believe the coverage they have is adequate.





Annual Flood Insurance Cost

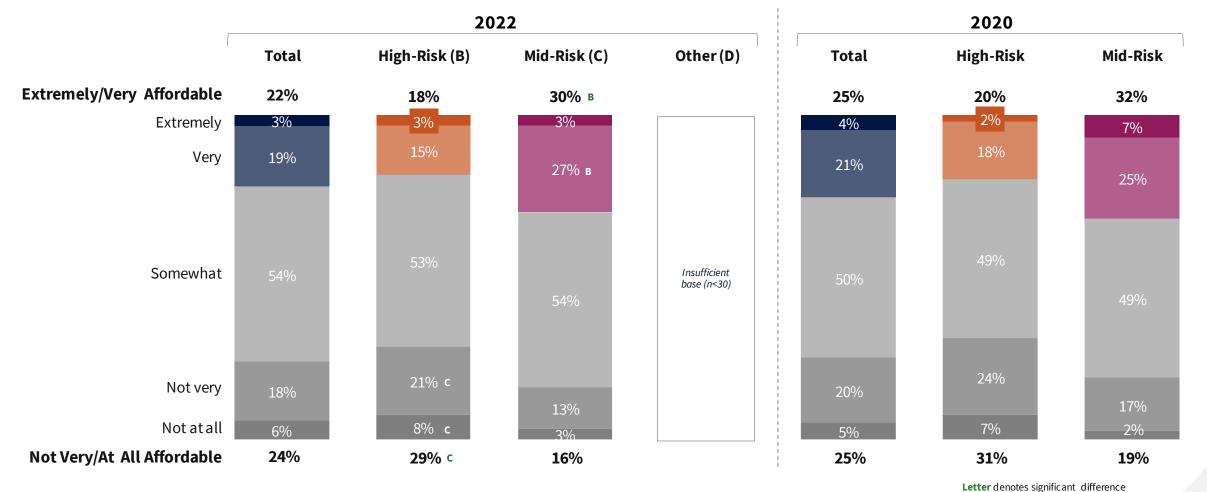
Annual flood insurance cost reported varies widely – especially in High-Risk zones.

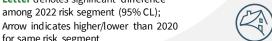




Affordability of Flood Insurance

Consistent with 2020, about 1/4 overall say flood insurance is not very or not at all affordable, especially among High-Risk.



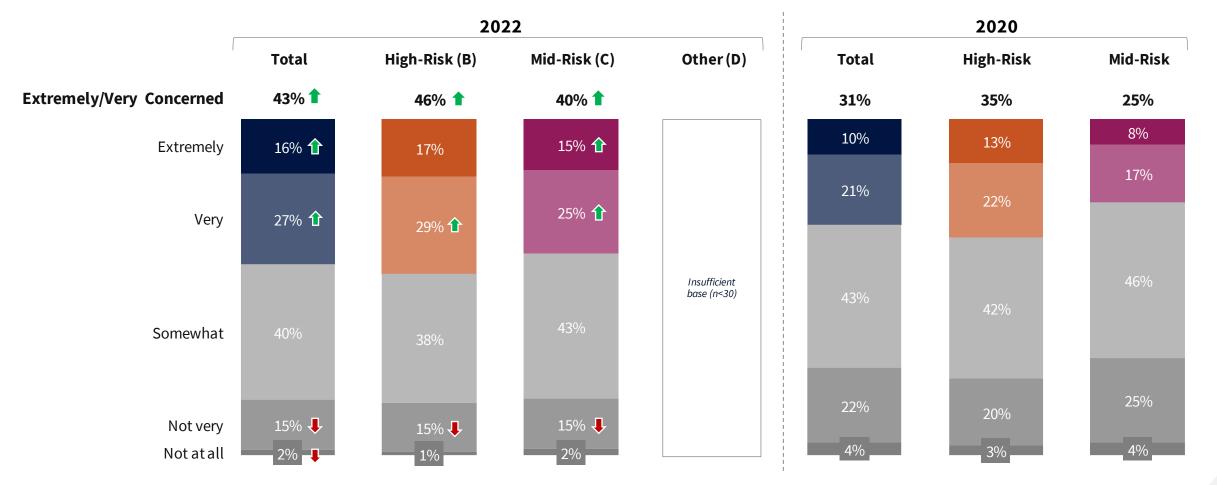


among 2022 risk segment (95% CL);

for same risk segment

Concerned Premiums Will Increase Next Year

Concern over premium increases is up significantly from 2020, especially among High-Risk.



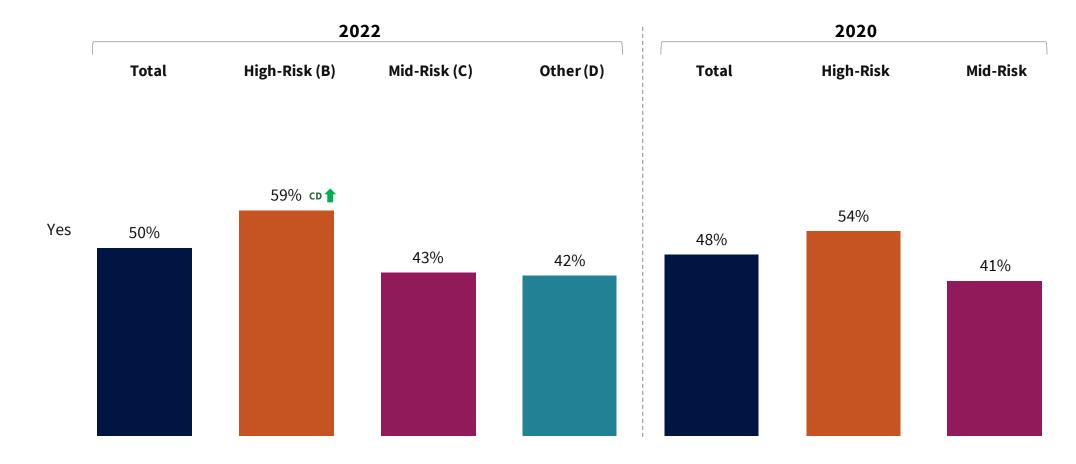


Flood Risk Information Sources



Searching For Flood Risk Information

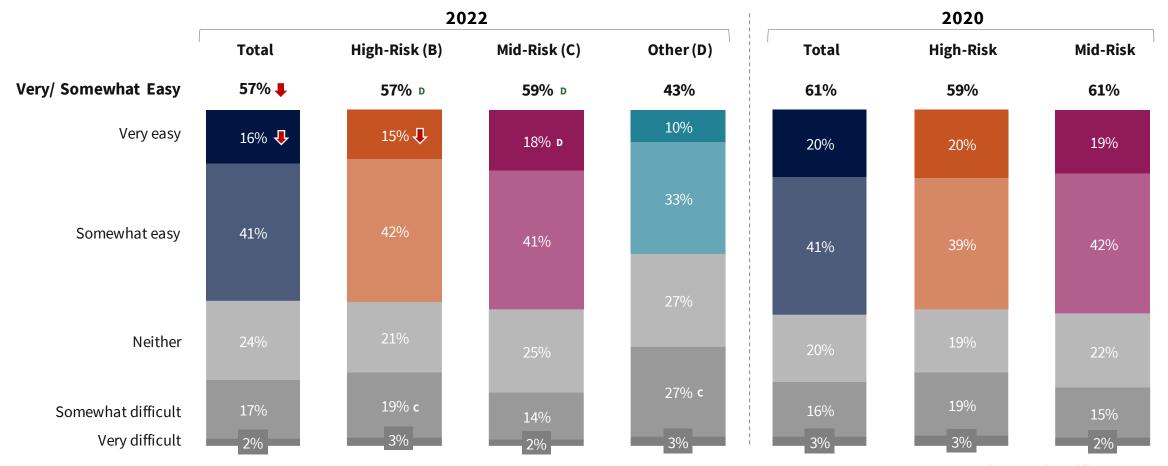
Overall, half reported they have searched for flood risk information, driven more by High-Risk zone residents, where nearly 60% have engaged in searching, a slight increase over 2020.

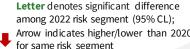




Ease of Searching For Flood Risk Information

Searching for flood risk information is not very easy, and not getting easier vs. 2020.

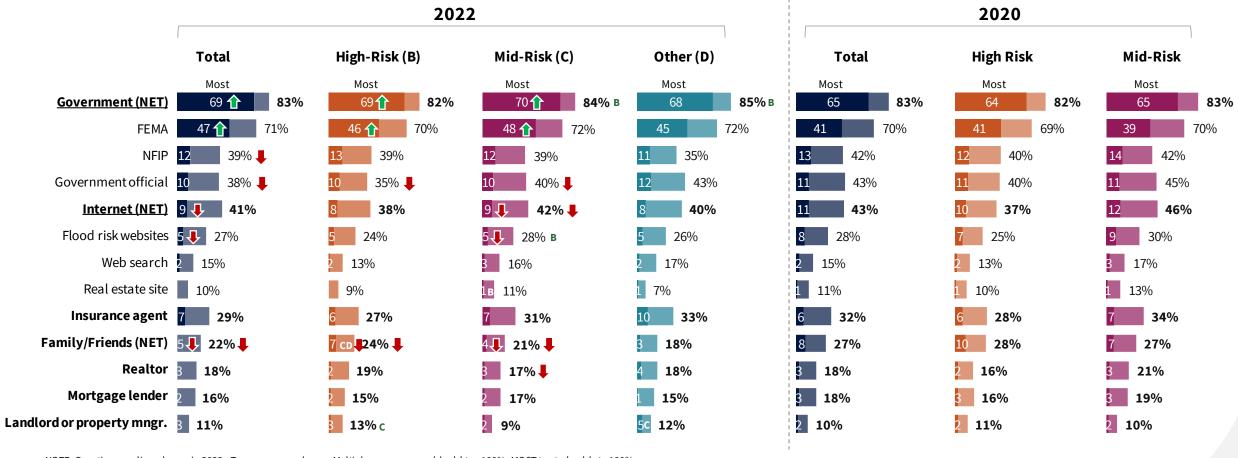


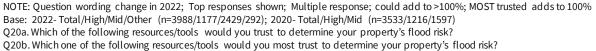


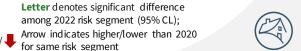


Trusted Resources for Determining Flood Risk

FEMA continues to be cited as the most trusted resource for determining property flood risk. Its share also increased from 2020.

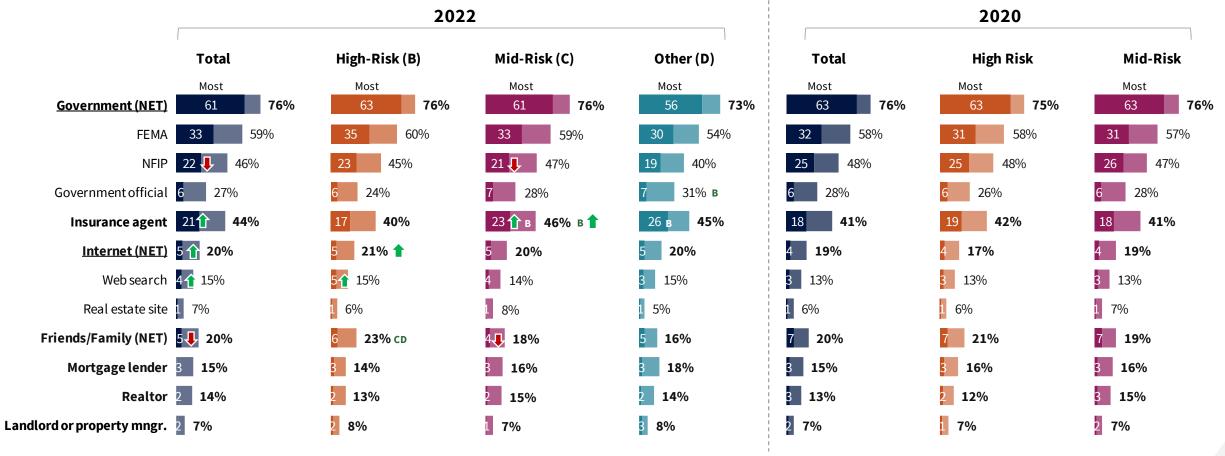


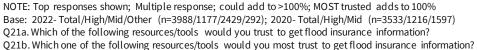


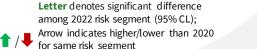


Trusted Resources for Flood Insurance Info

Similarly, people view FEMA, NFIP, and insurance agents as generally trustworthy sources for flood insurance information.

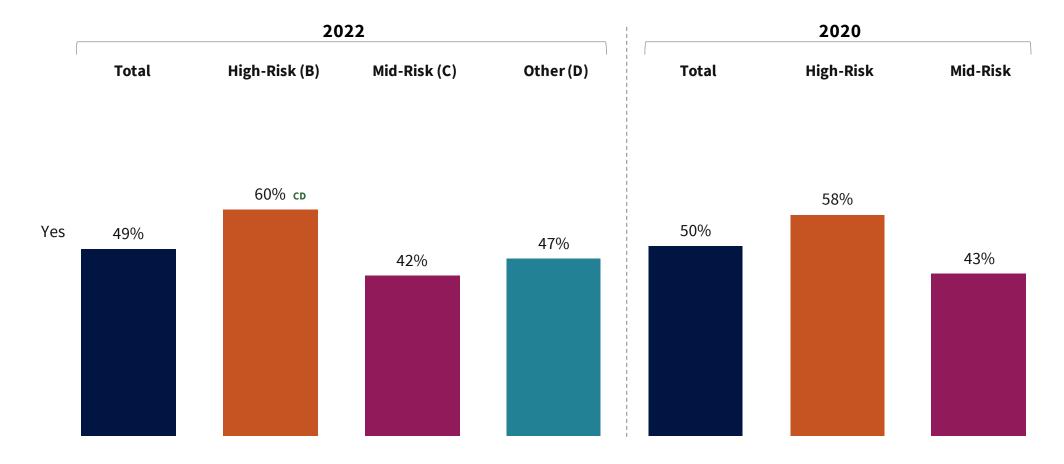






Reviewed Community Flood Maps

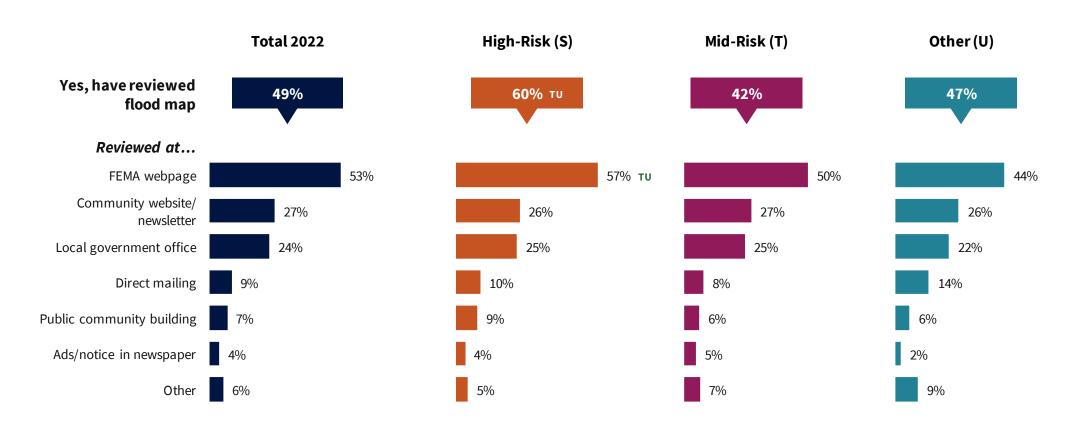
Similar to 2020, half claim to have reviewed community flood maps, with those in high-risk zones being more inclined to do so.

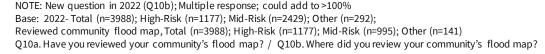




Where to Review Community Flood Maps

Among those who say they have reviewed their community's flood maps, the FEMA website is the most frequently cited resource for viewing community flood maps.



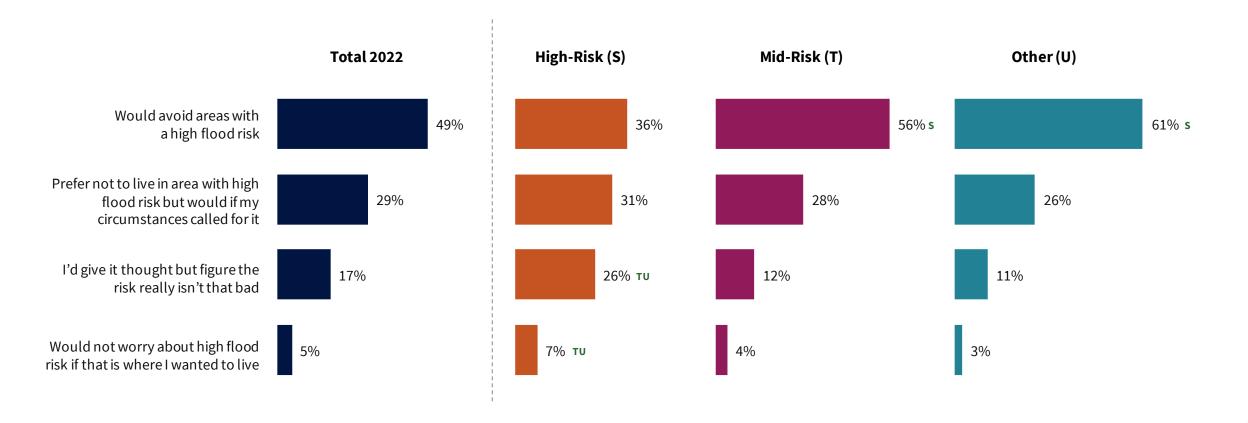




Desirability of Living in Flood Zone

Impact of Flood Risk on Choice of Living Area

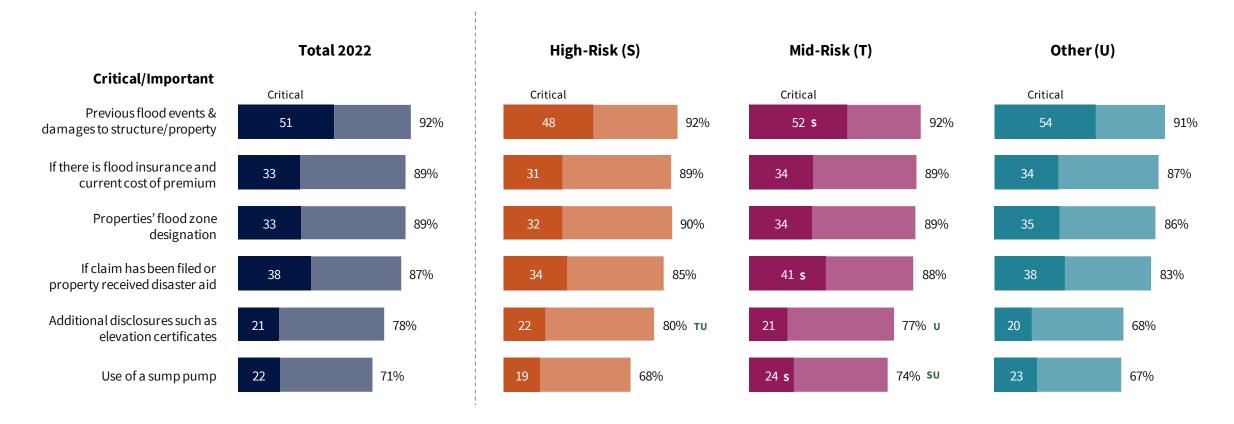
About half say they would avoid high flood-risk areas when choosing where to live.





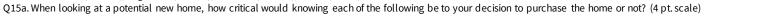
Desired Flood Knowledge When Purchasing Home

When purchasing a home, consumers want info about previous flood damage, current flood insurance premium, flood zone designation, and if any claims have been filed.





Base: 2022- Total (n=3988); High-Risk (n=1177); Mid-Risk (n=2429); Other (n=292)





Reactions Moving to High-Risk Flood Area

When looking at a potential new home, a vast majority say they would not want to move there if they found out it was in a high-risk flood area, which is similar to 2020.

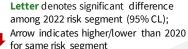




Reactions Moving to Flood Insurance Mandatory

When looking at a potential new home, many would not move there if flood insurance is mandatory, which is comparable to 2020.

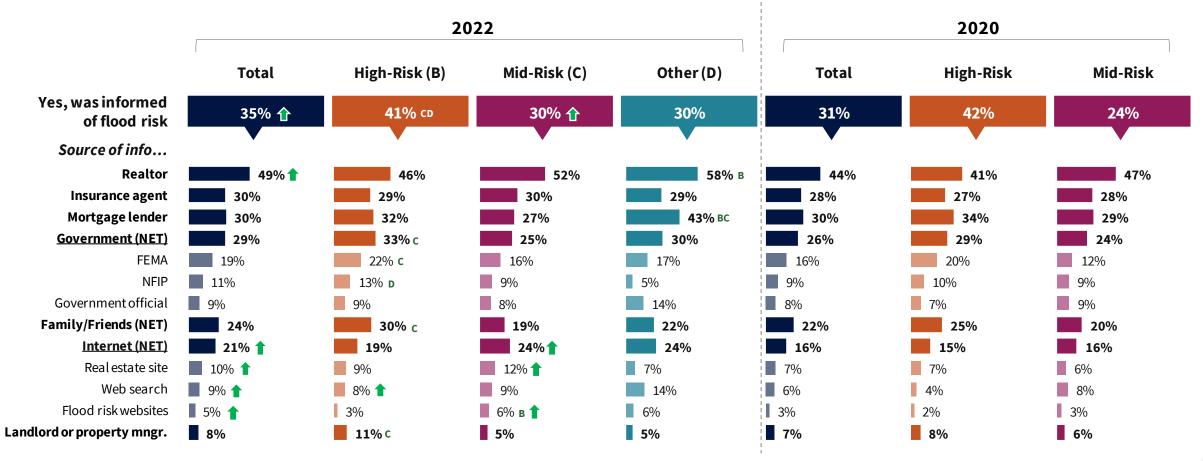


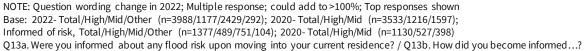


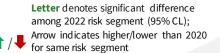


Informed of Flood Risk Prior to Moving

Only 41% in High-Risk and 30% in Mid-Risk claim being informed of flood risk prior to moving. Realtors are the most frequently cited source of information.



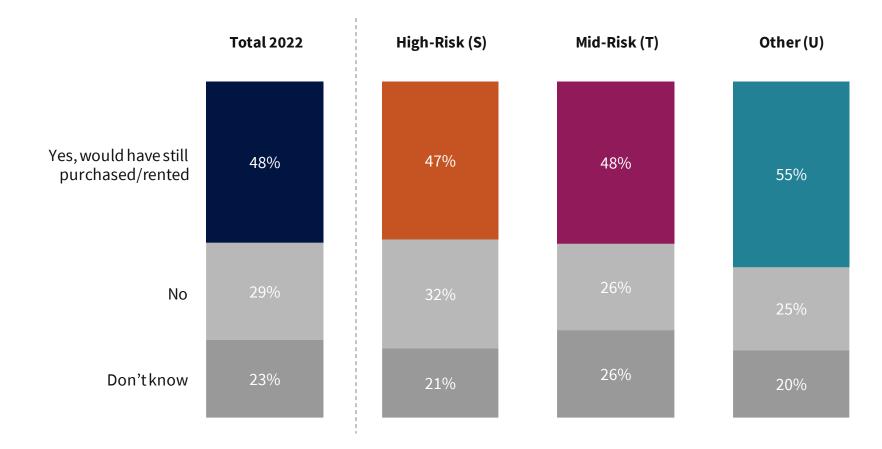






Would You Still Purchase/Rent If Informed of Risk

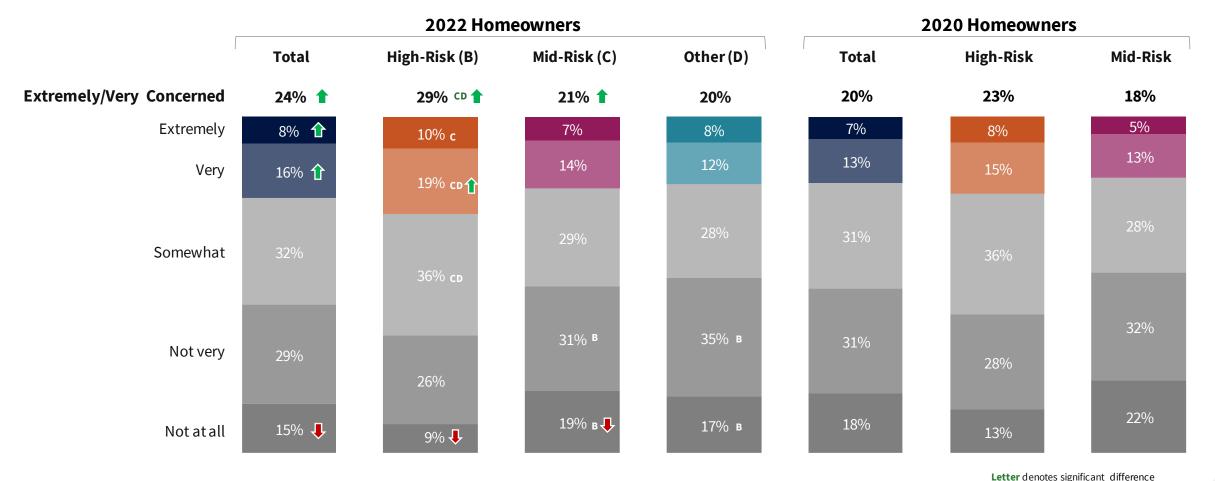
Among those who were NOT informed of flood risk before purchasing/renting, about half say they still would have purchased or rented if they had known.

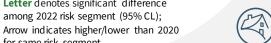




Concern for Decrease in Value Due to High-Risk

In 2022, there is more concern over possible home value decline due to being designated high-risk, a little more so among those in High-Risk zones.

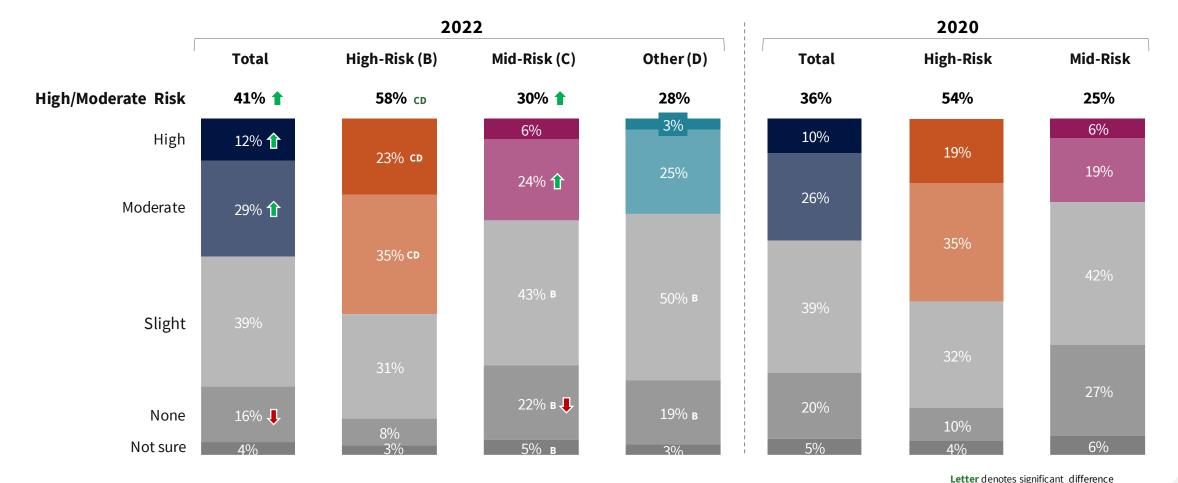




for same risk segment

Estimated Risk For Flooding in Community

Overall, the share of respondents believing their community is at a high or moderate flood risk increased in 2022, especially among those in Mid-Risk areas.





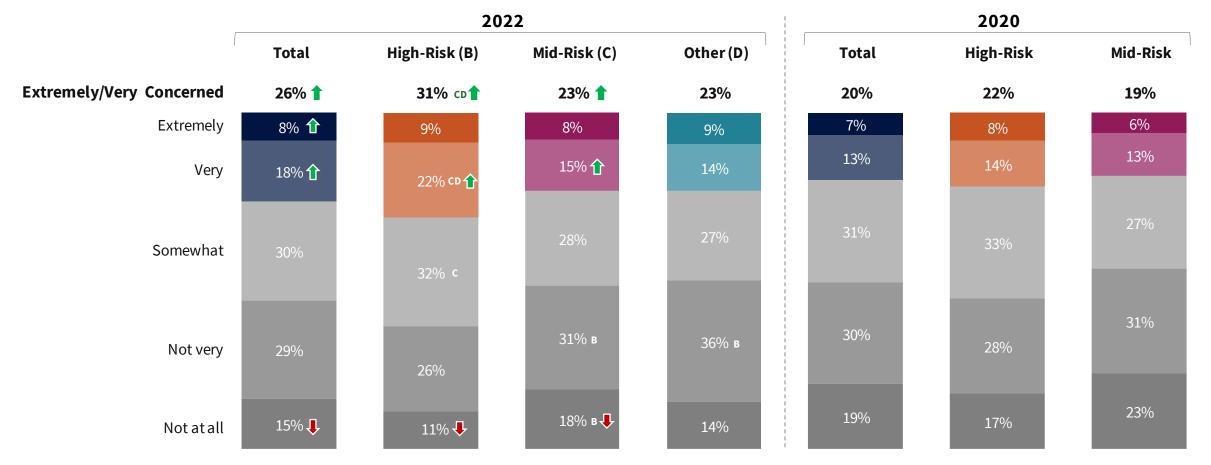
among 2022 risk segment (95% CL);

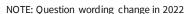
for same risk segment

Arrow indicates higher/lower than 2020

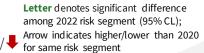
Concern for Listing Property as High-Risk

Concern about property being listed by an organization/agency as high risk, causing mandatory flood insurance purchase, has increased since 2020.





Base: 2022-Total/High/Mid/Other (n=3988/1177/2429/292); 2020-Total/High/Mid (n=3533/1216/1597)



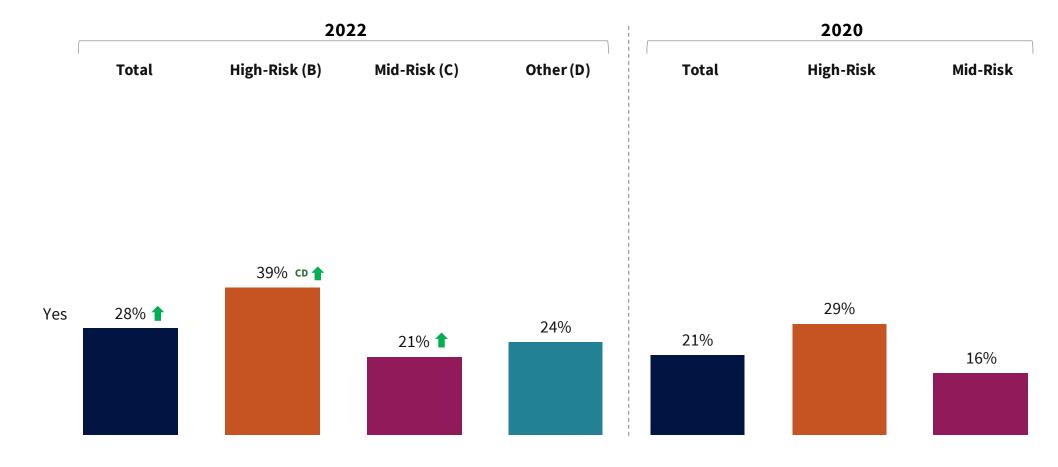


Q18b. How concerned are you that an organization/agency could list your property as at high-risk for flooding that would make you required to purchase flood insurance?

Flood Risk Prevention

Have You Taken Steps to Prevent/Minimize Risk?

More respondents this year than in 2020 reported taking steps to prevent or minimize potential flood/water damage at their home, especially among High-Risk respondents.





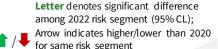
Letter denotes significant difference among 2022 risk segment (95% CL);

for same risk segment

Steps Taken to Prevent Future Flood Damage

Those in High-risk zones are more likely to say they have purchased flood insurance and moved personal items to a higher ground than those in the other areas. Among those in High-Risk zones, the share of preparing emergency kits went up this year from 2020.

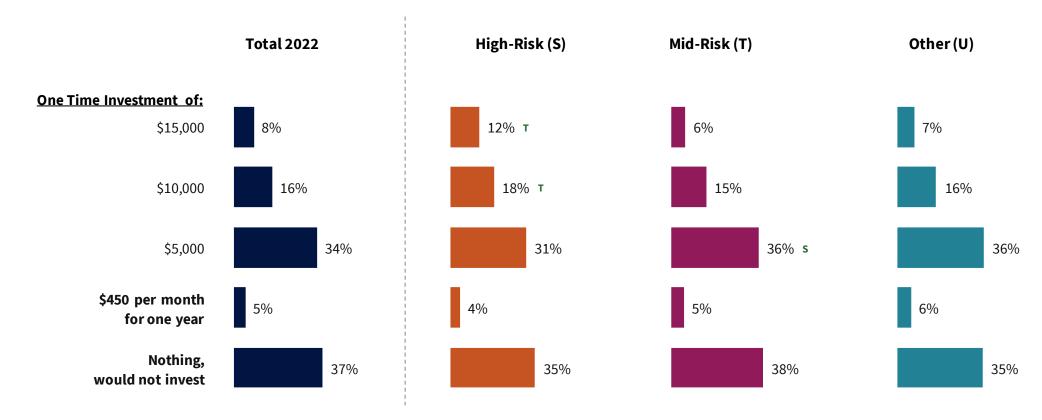






Investment to Avoid \$100K in Flood Damage

To avoid \$100K in flood damage, almost 2/3 say they would invest at least \$5K and 1/4 say they would invest \$10K+, with very few preferring monthly installments at the lowest investment level





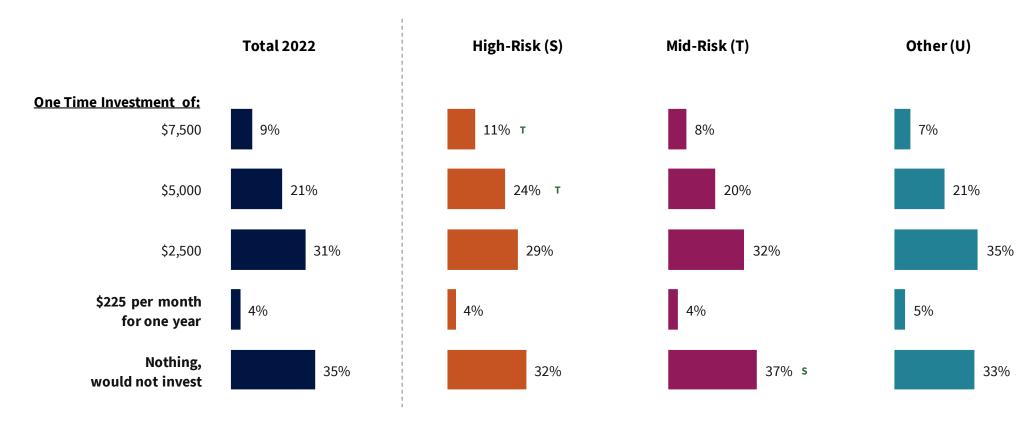
Base: 2022-Total (n=3988); High-Risk (n=1177); Mid-Risk (n=2429); Other (n=292)



Q60a. What is the MAXIMUM one-time investment you would make to potentially avoid \$100,000 of flood damage? Q60b. Instead of having to pay all at once, would you be willing spread an investment of \$450 a month over just one year to p otentially avoid \$100,000 of flood damage?

Investment to Avoid \$50K in Flood Damage

Similarly, nearly 2/3 say they would invest at lest \$2.5K to avoid \$50K damage while a little less than 1/3 would invest \$5K or more – with very few preferring monthly installments at the lower level.





Base: 2022-Total (n=3988); High-Risk (n=1177); Mid-Risk (n=2429); Other (n=292)



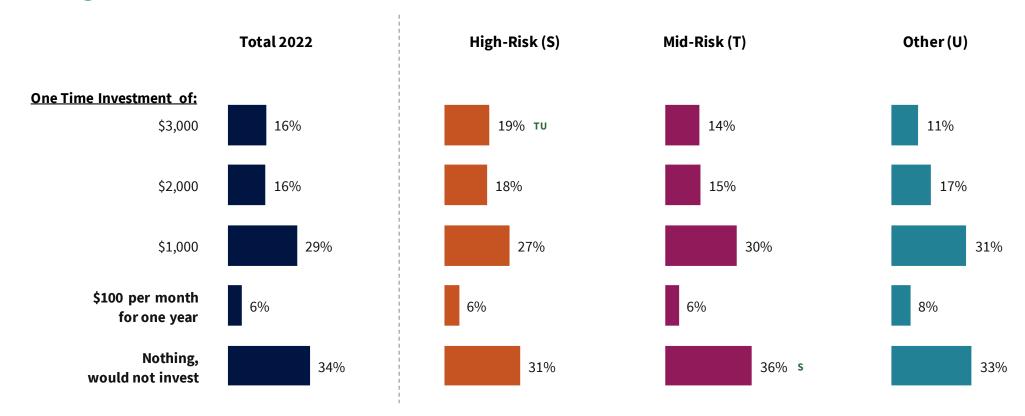
Letter denotes significant difference (95% CL):

No stat testing against Total

Q60c. What is the MAXIMUM one-time investment you would make to potentially avoid \$50,000 of flood damage? Q60d. Instead of having to pay all at once, would you be willing spread an investment of \$225 a month over just one year to p otentially avoid \$50,000 of flood damage?

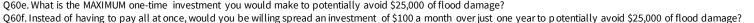
Investment to Avoid \$25K in Flood Damage

Similarly, nearly 2/3 say they would invest at least \$1K to avoid \$25K in damage, while about 1/3 say they would invest \$2K or \$3K, with monthly installments for the lowest level not being attractive.





Base: 2022-Total (n=3988); High-Risk (n=1177); Mid-Risk (n=2429); Other (n=292)





Black and Hispanic/Latino Homeowners Analysis



Method Note - Homeowners by Race/Ethnicity

This section looks at <u>HOMEWOWNERS</u> only due to higher renter population among Hispanic/Latino and Black respondents, which confounds results at the Total level. About 1/3 of total for Hispanic/Latino and Black respondents are renters compared to only 15% of White, Non-Hispanic/Latino respondents.

Owner/Renter Distribution by Race/Ethnicity

Owner with Mortgage

Owner, No Mortgage

Renter

White Non-Hispanic (n=3023)	Hispanic/Latino (n=455)	Black (n=259)	
45%	46%	40%	
41%	24%	25%	
15%	31%	35%	



Demographic Profile

Homeowners

	Total 2022 % (n=3988)	Total Homeowners % (n=3263)	White Non-Hisp (A) % (n=2587)	Hispanic (B) % (n=312)	Black (C) % (n=159)
GENDER	(11–3988)	(II–3263)	(II–258 <i>1)</i>	(II–312)	(11–159)
Male	38	40	41 C	38	30
Female	62	60	59	62	70 A
AGE					
18-34	13	9	7	21 AC	13 ^A
35-54	35	33	29	43 A	52 A
55+	52	58	64 BC	36	36
Average (yrs)	54	56	58 BC	48	50
# HOUSEHOLD					
1	19	18	20 ^B	10	18 ^B
2	43	46	50 BC	30	33
3	17	16	14	18 ^A	20 ^A
4	13	13	11	28 ^A	22 ^A
5+	8	7	6	14 AC	8
Average # in HH	2.5	2.5	2.4	3.1 AC	2.7 A
EDUCATION					
HS or <	14	12	12	14	12
Some College	27	26	25	34 ^A	29
College+	59	62	63 B	53	59
RISK LEVEL					
High	38	37	38	36	36
Mid	55	55	54	57	59
Unmapped	2	2	2	1	2
LOMA	5	6	6	6	4



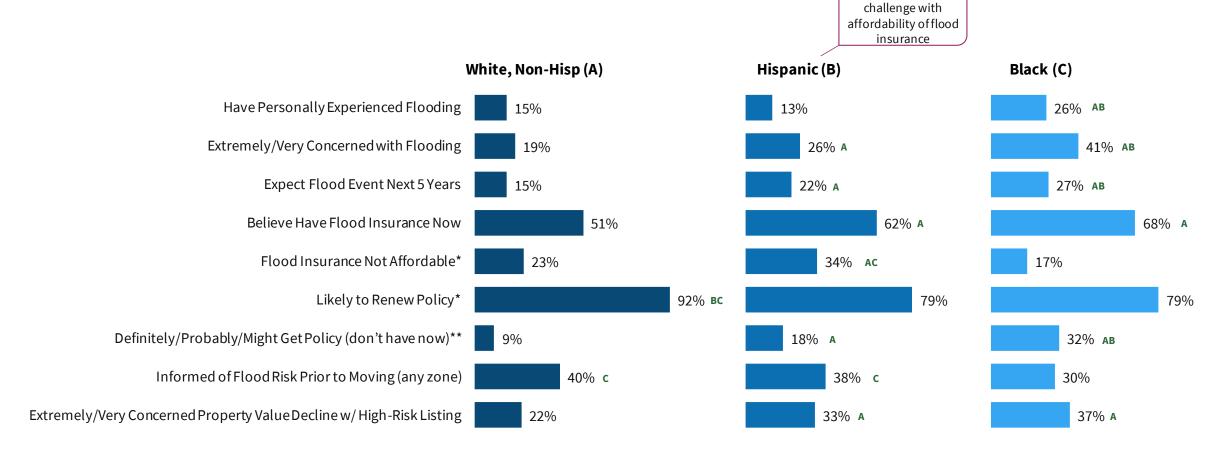
Demographic Profile

Homeowners

	Total 2022	Total Homeowners	White Non-Hisp (A)	Hispanic (B)	Black (C)
	%	%	%	%	%
	(n=3988)	(n=3263)	(n=2587)	(n=312)	(n=159)
EMPLOYMENT					
Full-time	40	38	35	50 A	54 A
Part-time	8	7	7	8	6
Self-employed	8	7	8	8	8
Not employed/Retired	45	47	51 вс	34	33
<u>HH INCOME</u>	(n=3752)				
<\$50K	29	24	23	23	34 AB
\$50K – \$99K	35	36	36	37	33
\$100K+	36	41	40	41	33
Median (\$K)	77	85	85	85	73
HH SAVINGS					
<\$5K	31	25	24	28	36 A
\$5K - \$99K	40	40	39	46 A	49 A
\$100K - \$249K	12	14	15 C	12	7
\$250K+	17	21	22 BC	14 C	8
Median (\$K)	20	30	40		10
HOME TENURE					
< 5 years	34	27	27	30	31
5 – 10 years	19	18	17	20	21
10+ years	48	54	56 в	50	49
AGE OF HOME	(n=3600)	(n=3110)	(n=2482)	(n=292)	(n=139)
Before 1970	26	25	25	23	22
1970 – 1990	33	32	32 c	30 c	22
1991+	41	43	42	45	54 A
CENSUS REGION					
Northeast	10	9	10 C	7 C	2
Midwest	10	10	12 BC	4	5
South	49	49	47	55 A	77 AB
West	32	32	31 c	34 c	15

Summary of Key Findings by Race/Ethnicity

Black and Hispanic/Latino homeowners expressed more concerns with flooding possibilities and reported a higher usage or intent for flood insurance policies.

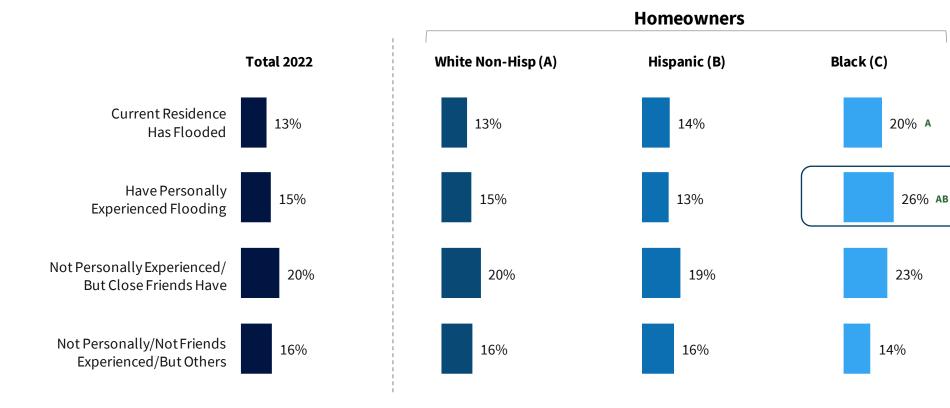




Also, express

Personal Flood Experience

1 in 4 Black homeowners say they have personally experienced flooding, double that of Hispanic/Latino homeowners and 2/3 higher than White homeowners.



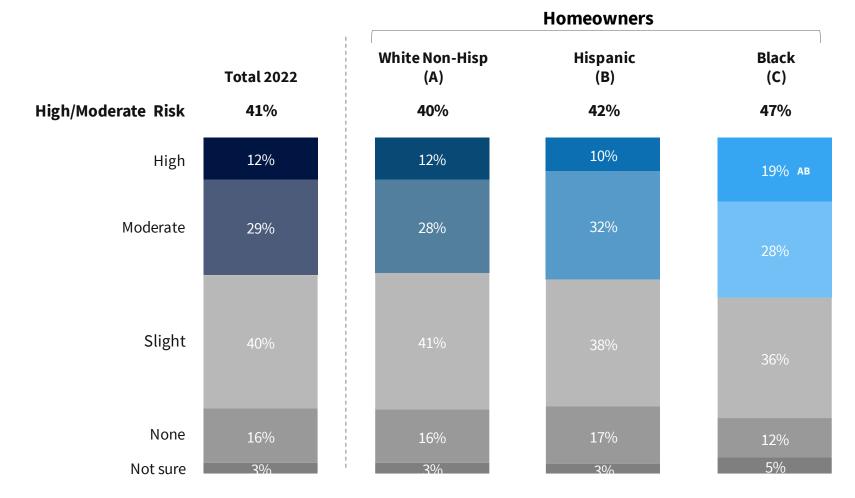


Letter denotes significant difference (90% CL);

No stat testing against Total

Estimated Risk For Flooding in Community

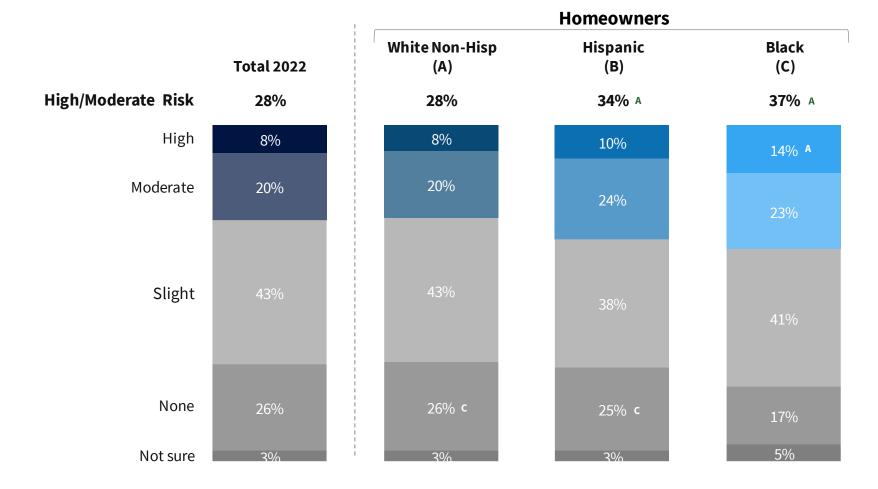
Black homeowners are more likely to perceive a higher risk for flooding in their community than White and Hispanic/Latino homeowners.





Estimated Risk For Flooding at Current Residence

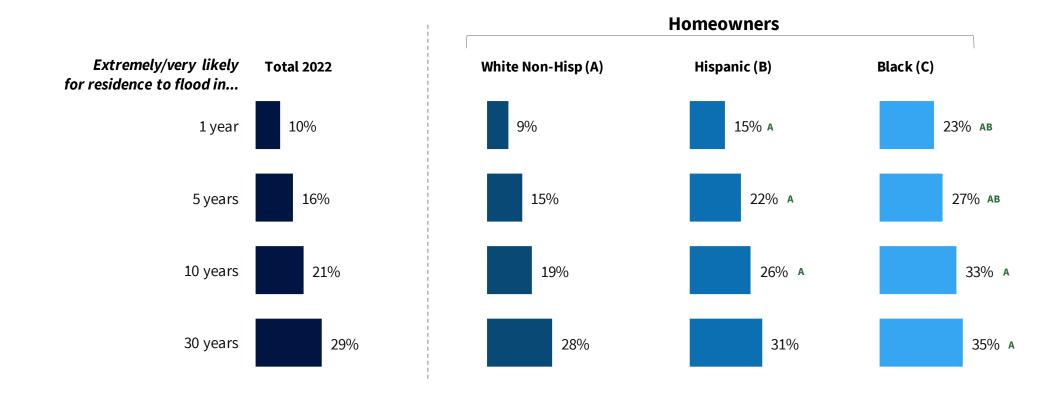
Black homeowners are also more likely to perceive a higher risk of flooding at their homes than White and Hispanic/Latino homeowners.





Likelihood of Flooding in the Future

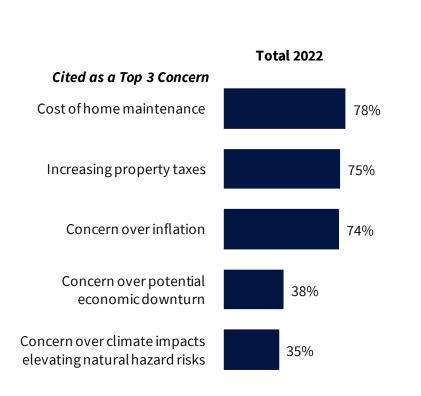
Hispanic/Latino and Black Homeowners are more likely than White homeowners to expect flooding at their homes in the future.

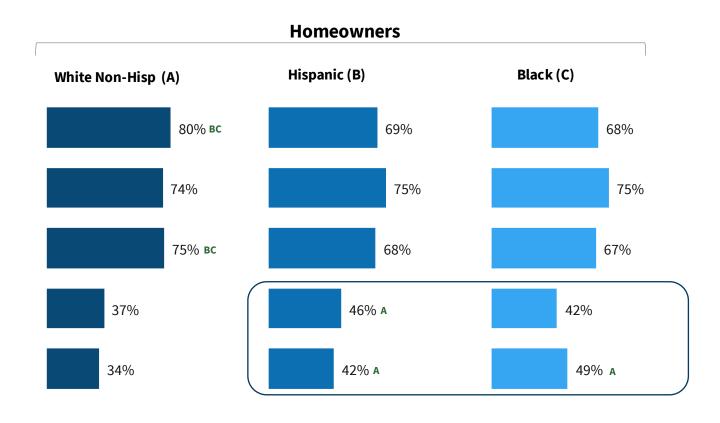




Homeownership Stressors

Hispanic/Latino and Black homeowners are slightly more likely to cite climate impacts and economic downturns as major concerns, but still focus on home maintenance, property taxes, and inflation.

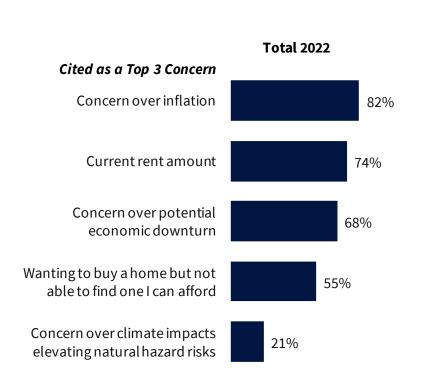


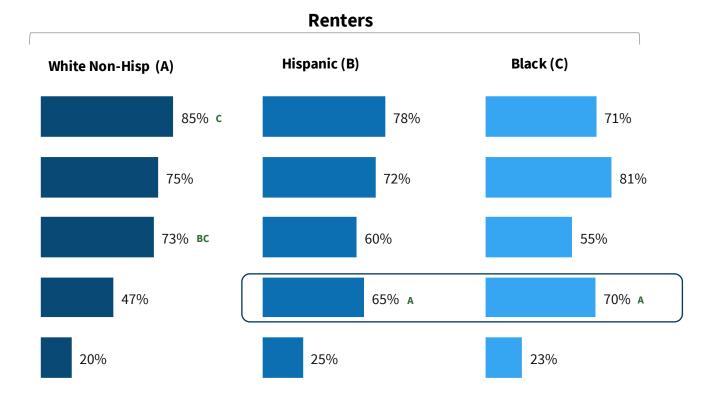




Renting Stressors

Homeownership affordability is more frequently cited as a top 3 concern for Black and Hispanic/Latino renters than White renters. Climate impacts are comparatively less of a concern for all groups than the other factors.

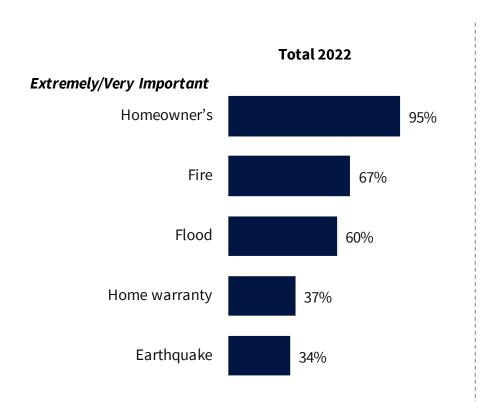


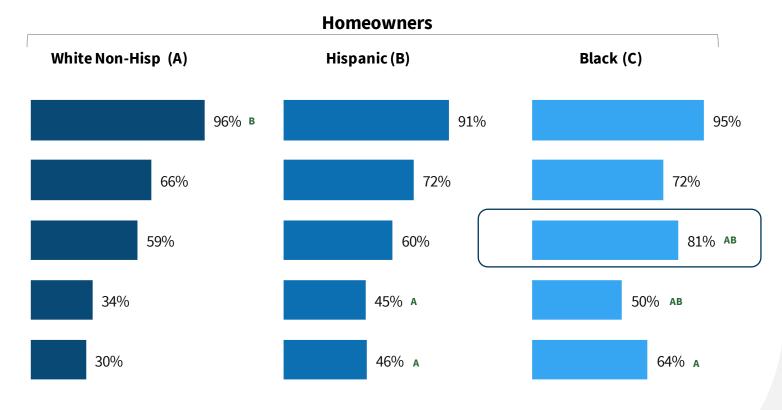




Importance of Insurance Types

Black and Hispanic/Latino homeowners place higher importance on disaster insurance generally, especially Black homeowners regarding flood insurance.

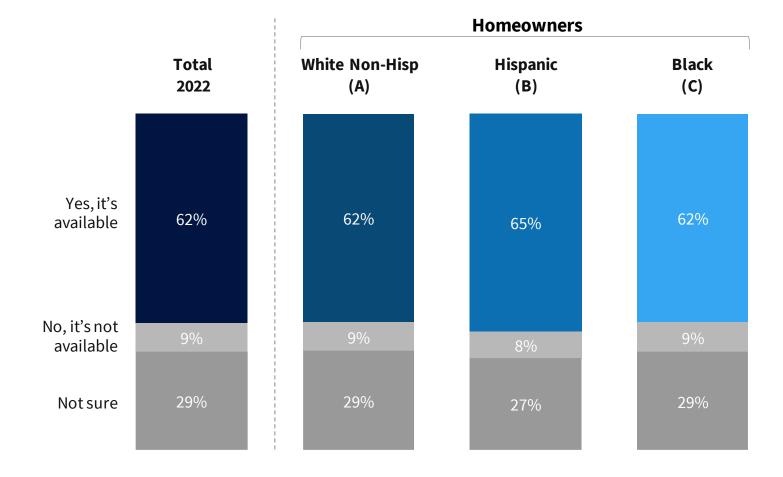






Flood Insurance Availability

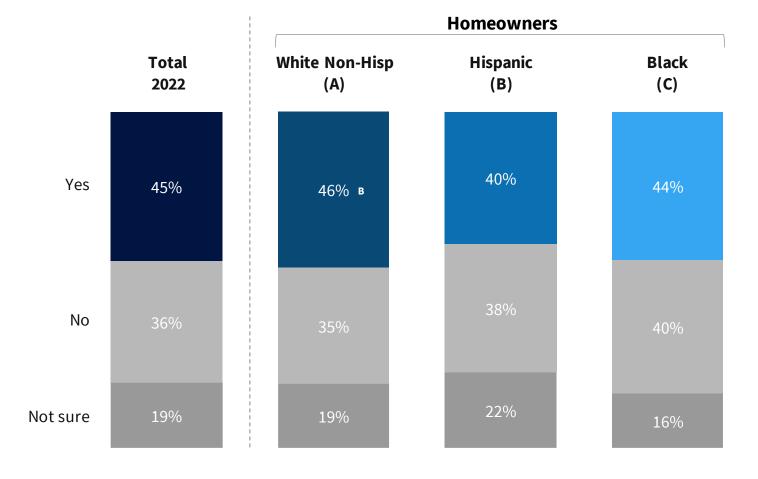
Overall, the awareness of flood insurance availability for homeowners does not vary significantly by race/ethnicity.





Aware of National Flood Insurance Program (NFIP)

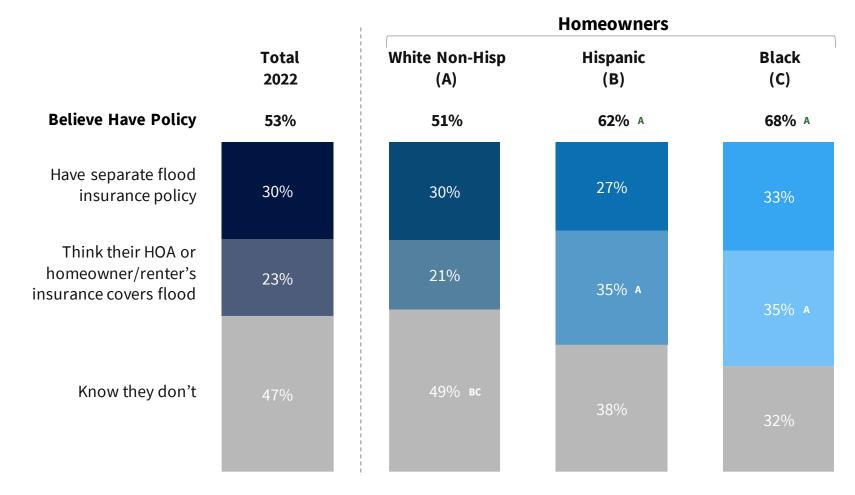
NFIP awareness does not differ meaningfully for homeowners by race/ethnicity.





Current Flood Insurance Usage

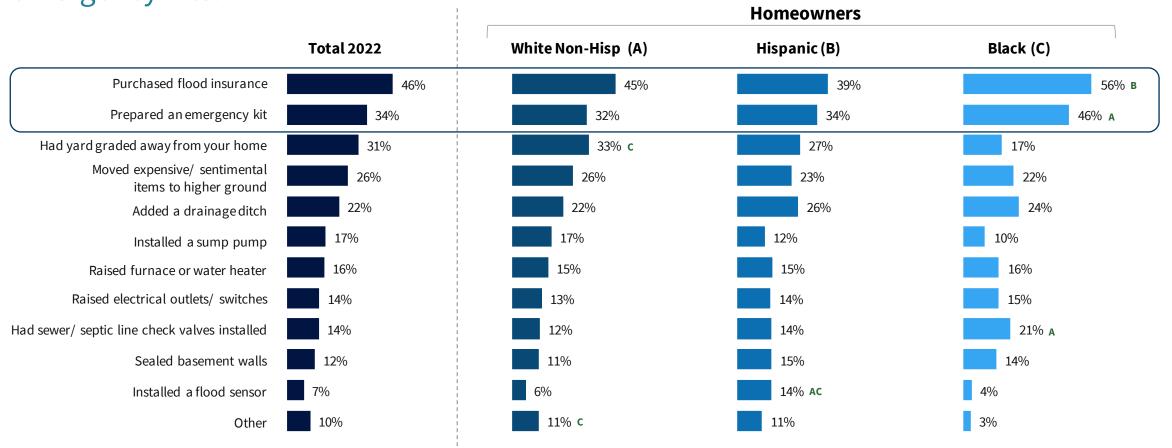
Black and Hispanic/Latino homeowners are more likely than White homeowners to indicate that they think their HOA or homeowner's insurance covers flood when they do not.





Steps Taken to Prevent Future Flood Damage

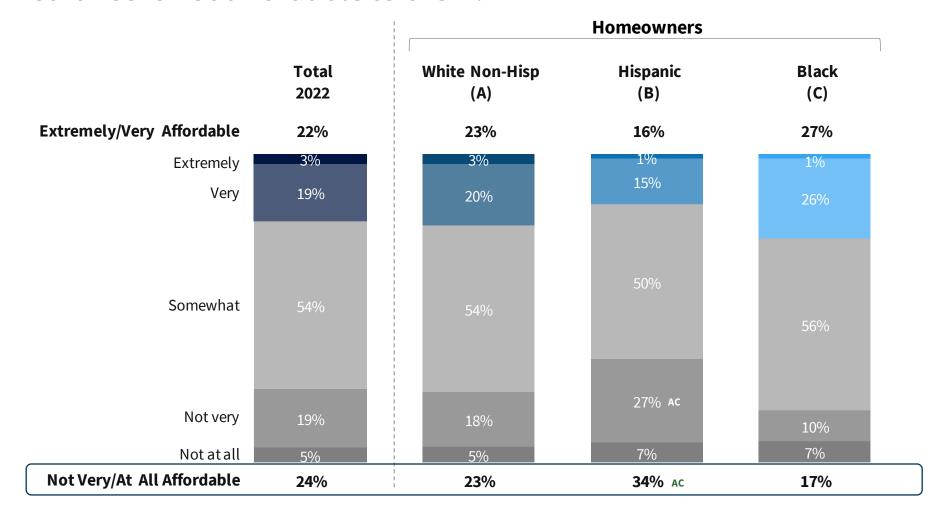
Homeowners are taking similar steps to prevent future flood damage; Black homeowners are most likely to mention that they have purchased flood insurance or prepared emergency kits.





Affordability of Flood Insurance

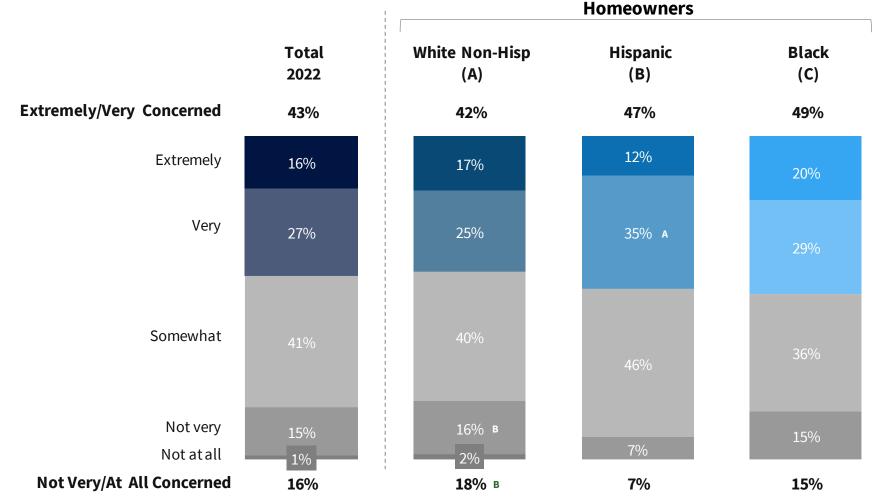
Hispanic/Latino homeowners are more likely than Black and White homeowners to say flood insurance is not affordable to them.





Concerned Premiums Will Increase Next Year

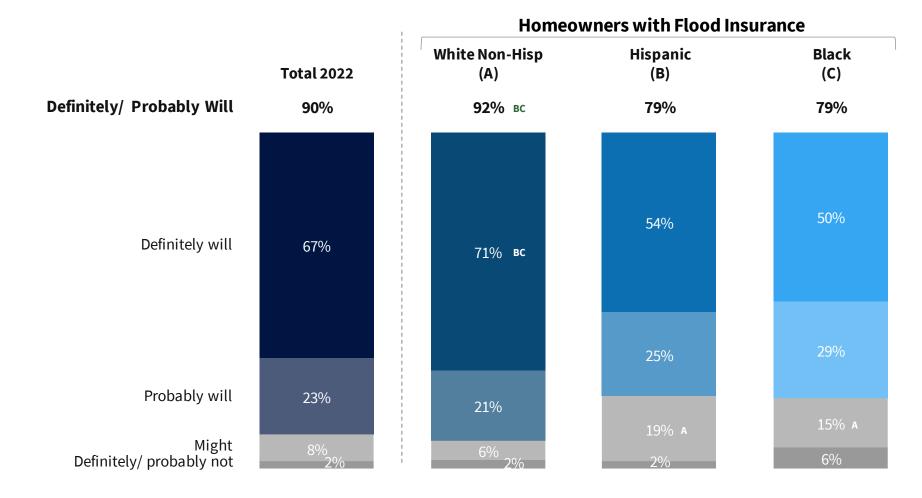
About 4 in 10 are extremely/very concerned that flood insurance premiums will increase next year; and it's closer to 5 in 10 for Black and Hispanic/Latino homeowners.





Likelihood to Renew Flood Insurance Next Year

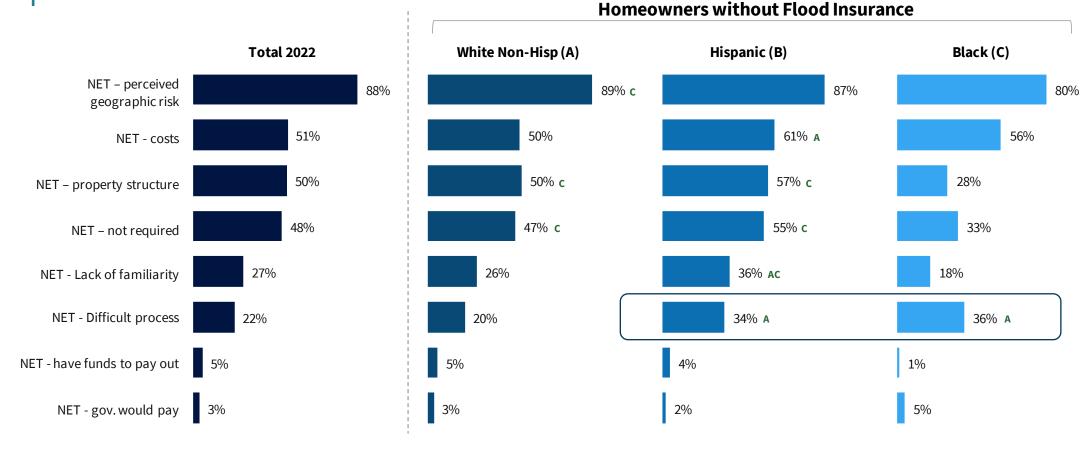
The vast majority of policy holders say they would likely renew their policies, though White homeowners are the most likely to say so.





Reasons for Not Having Flood Insurance

While geographic location is the major reason cited for not having flood insurance across all race groups, Black and Hispanic/Latino homeowners are more likely to cite difficulty of the process to obtain flood insurance.



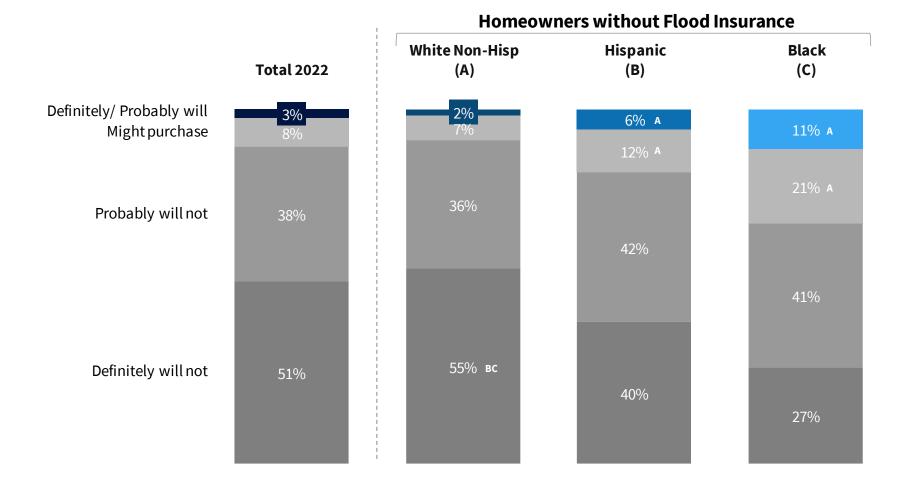
NOTE: Net level view shown

Base: 2022- Homeowners, Don't have flood insurance, Total (n=1661); White Non-Hisp (n=1367); Hispanic (n=132); Black (n=54)
Q34. You may have mentioned some of these already, but just to confirm, which of the following, if any, are possible reasons that you believe you do not currently have a flood insurance policy? Please select up to 5 reasons.



Likelihood to Purchase Flood Insurance Next Year

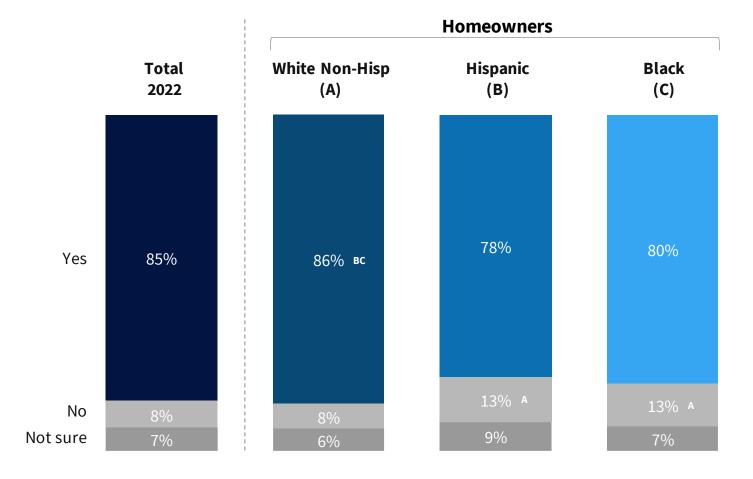
Hispanic/Latino and Black homeowners are far more likely to indicate consideration of getting flood insurance next year.





Aware of FEMA Identifying Flood Risk Zones

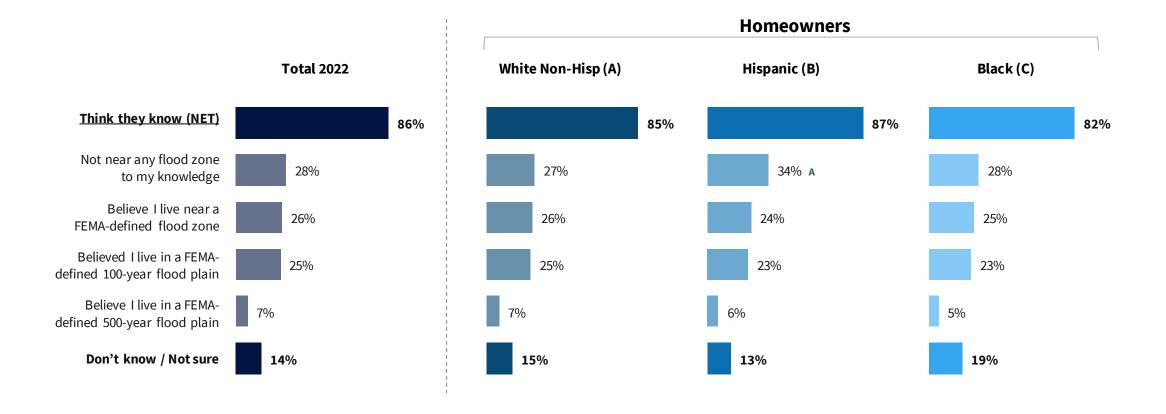
Around 80% of Black and Hispanic/Latino homeowners are aware of FEMA's role in identifying risk zones, compared with 86% of White homeowners.





Flood Risk Zone (Self-Reported)

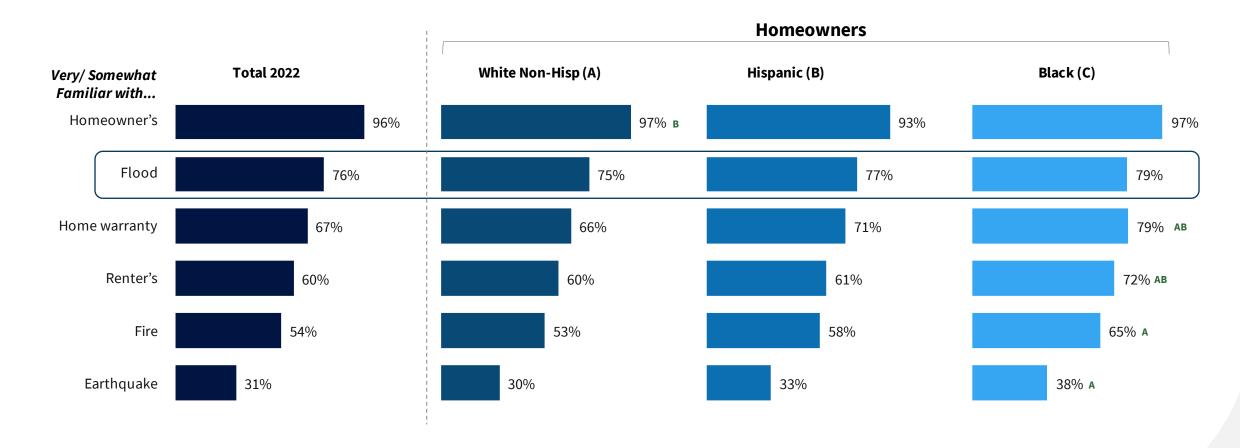
Flood risk zone awareness does not differ significantly by race/ethnicity.





Familiarity with Types of Insurance

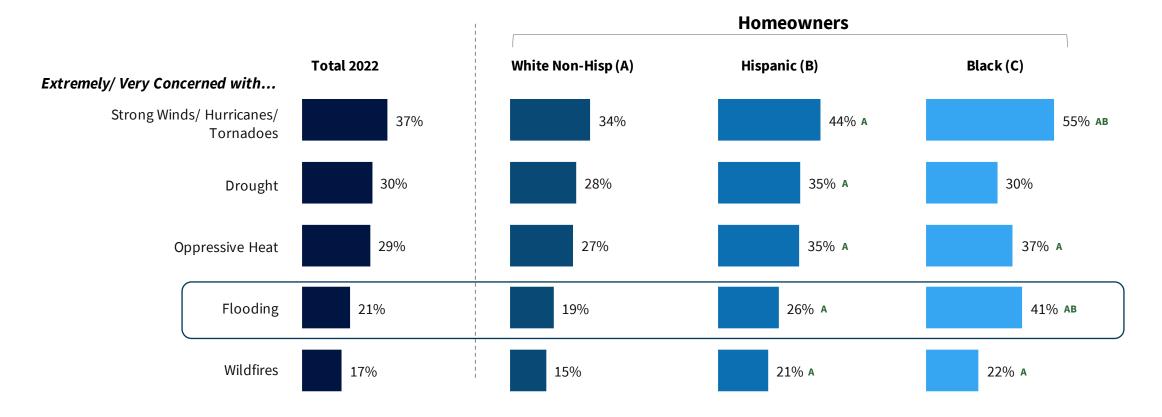
While small differences exist in insurance familiarity by race/ethnicity, flood insurance awareness level remains about the same across race groups at 75%-80%.





Concern with Climate-Related Events

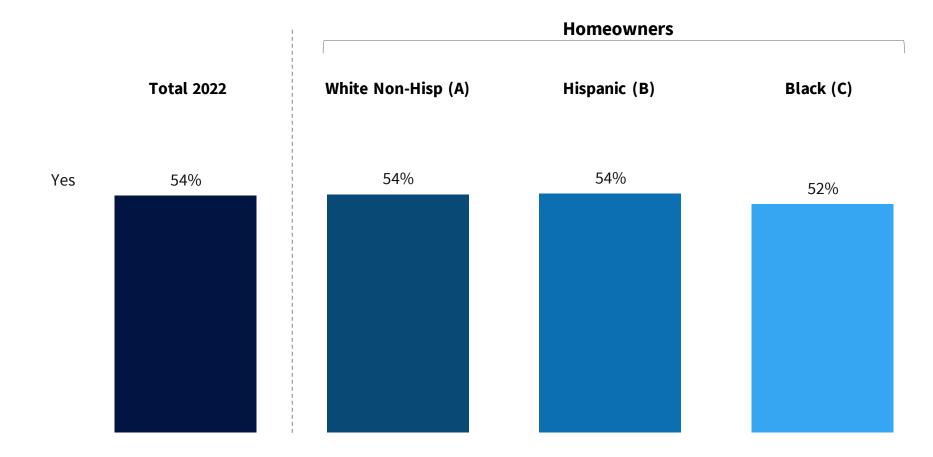
Hispanic/Latino and Black homeowners express more concerns over climate-related events, with Black homeowners being twice as concerned about floods as White homeowners.





Searching For Flood Risk Information

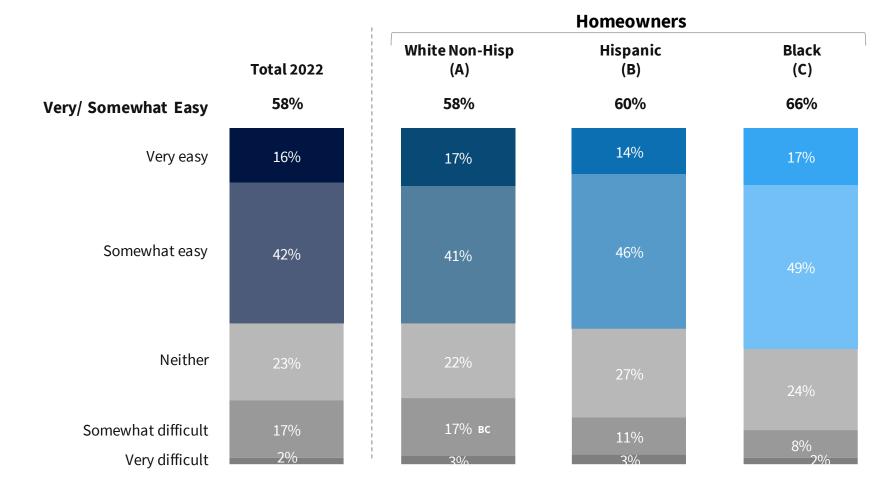
The incidence of searching for flood risk information does not differ significantly by race/ethnicity.





Ease of Searching For Flood Risk Information

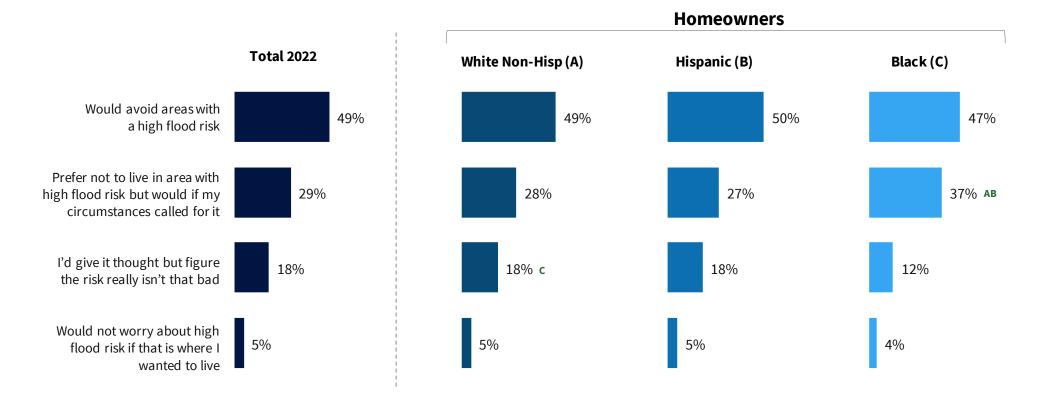
Respondents' perceived ease/difficulty of searching for flood risk information does not differ significantly by race/ethnicity.





Impact of Flood Risk on Choice of Living Area

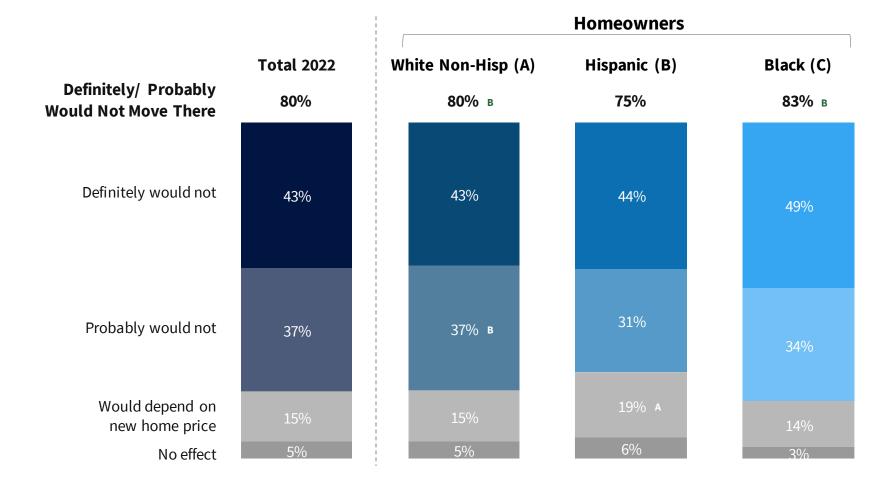
While half of each race group say they would avoid high-risk flood zones, Black homeowners are a bit more likely than the other race groups to say they would live in a high-risk area if they had to.





Reactions Moving to High-Risk Flood Area

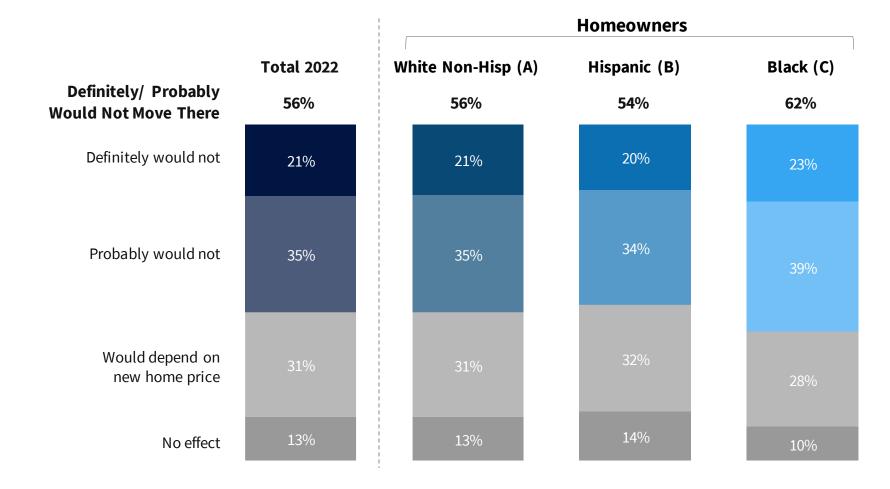
When looking at a potential home, Black and White homeowners are more likely than Hispanic/Latino homeowners to not move there, if they knew it was in a high-risk area.





Reactions Moving to Mandatory Insurance Area

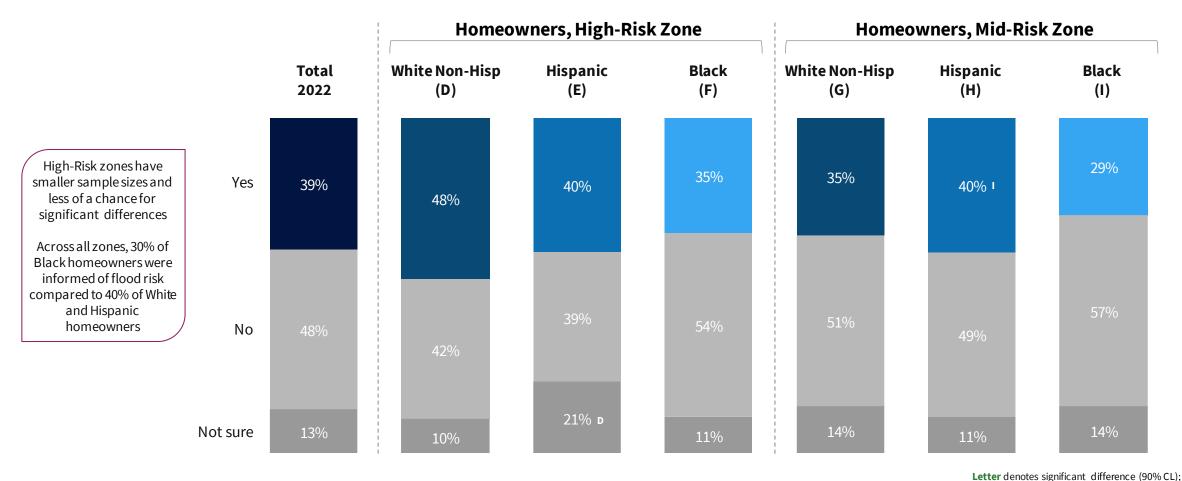
When looking at a potential new home, Black homeowners are less likely to want to move to an area with mandatory insurance.

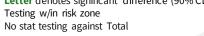




Informed of Flood Risk When Moving to High-Risk

Directionally, Black homeowners are the least likely to have been informed about flood risk upon moving into their current residence.



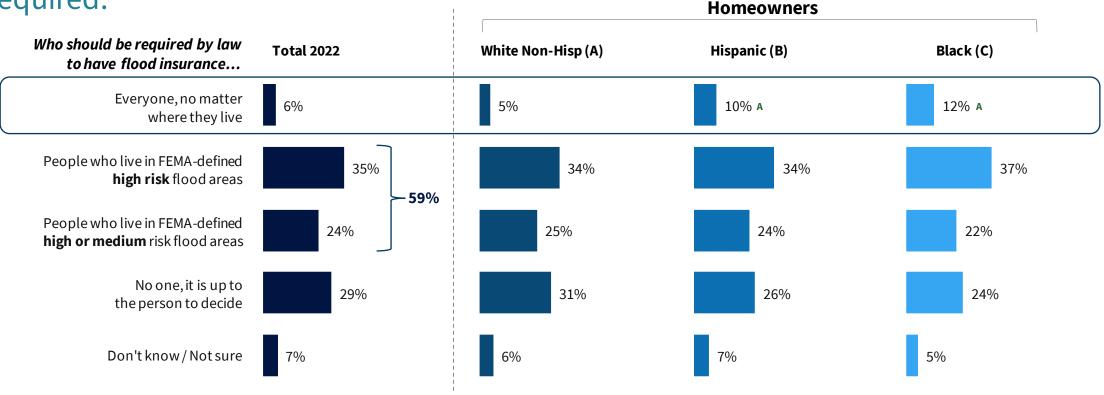




Opinion on Flood Insurance Requirements

While most believe that people living in FEMA-defined flood risk zones should be required to have flood insurance, Black and Hispanic/Latino homeowners are more likely than White homeowners to believe that everyone, no matter where they live, should be

required.

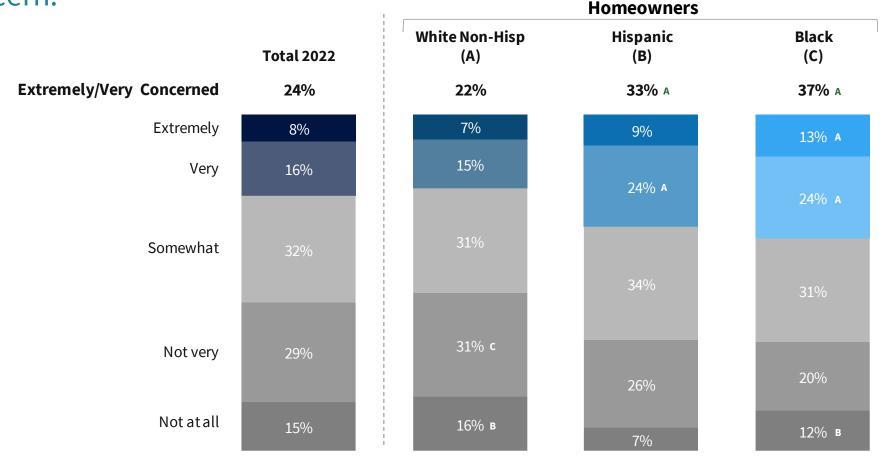




Concern for Decrease in Value Due to High-Risk

While most homeowners are not strongly concerned with any property value decline upon being listed in a high-risk zone, Hispanic/Latino and Black homeowners express more

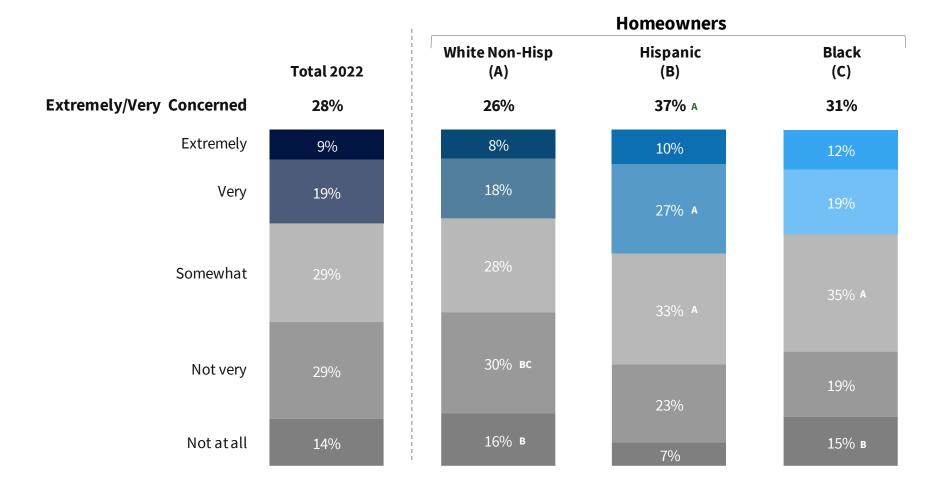
concern.





Concern for Listing Property as High-Risk

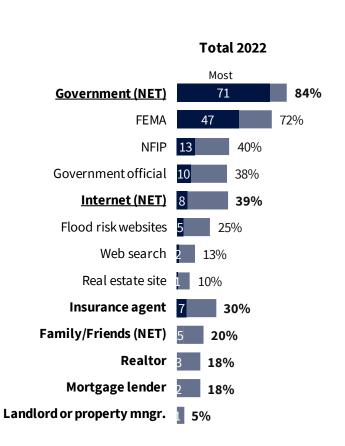
Hispanic/Latino homeowners express the most concern over an organization/agency's listing their home as at high risk, making flood insurance purchase mandatory.

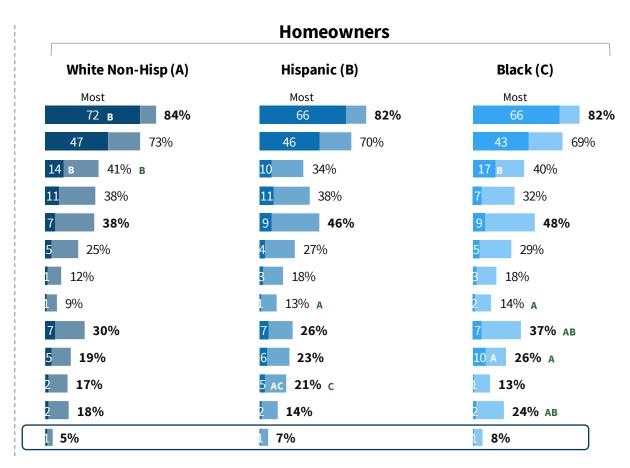




Trusted Resources for Determining Flood Risk

Government sources generally and FEMA in particular are generally equally trusted by the three ethnic/race groups to determine flood risk.





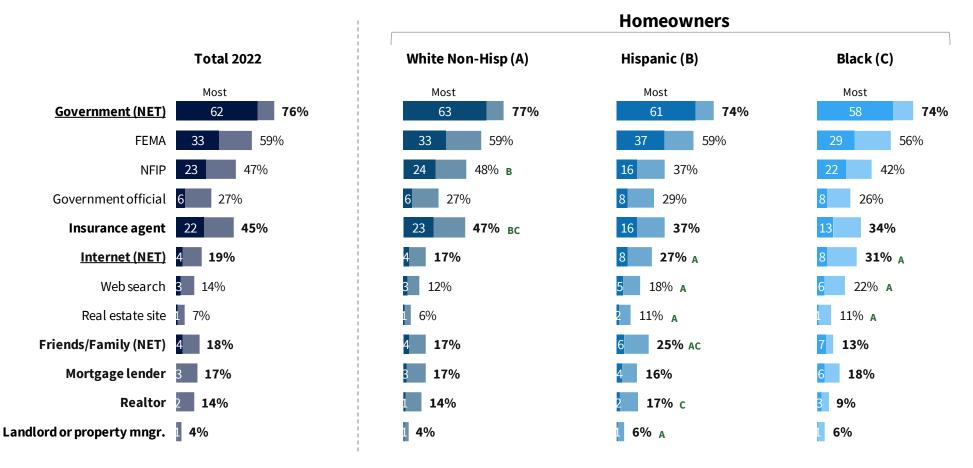
NOTE: Top responses shown; Multiple response; could add to >100%; MOST trusted adds to 100%

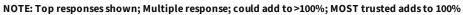
Base: 2022- Homeowners, Total (n=3263); White Non-Hisp (n=2587); Hispanic (n=312); Black (n=159) Q20a. Which of the following resources/tools would you trust to determine your property's flood risk? Q20b. Which one of the following resources/tools would you most trust to determine your property's flood risk?



Trusted Resources for Flood Insurance Info

Government sources generally and FEMA in particular are generally equally trusted by the three ethnic/race groups to provide flood insurance information.





Base: 2022- Homeowners, Total (n=3263); White Non-Hisp (n=2587); Hispanic (n=312); Black (n=159) Q21a. Which of the following resources/tools would you trust to get flood insurance information? Q21b. Which one of the following resources/tools would you most trust to get flood insurance information?



State Disclosure Analysis



NRDC State Disclosure Groups and Definitions

Grade A/B

Grade A (Best)

Requires disclosure of whether the property is in a designated floodplain, whether there have been any flood damages to structures on the property, and whether there is any requirement to carry flood insurance. Also requires additional disclosures, such as the cost of flood insurance or an elevation certificate.

Grade B (Better)

Requires disclosure of whether the property is in a designated floodplain, whether there have been any flood damages to structures on the property, and whether there is any requirement to carry flood insurance.

Louisiana	Α
Mississippi	Α
Oklahoma	Α
Tennessee	В
Texas	Α

Grade C/D

Grade C (Adequate)

Requires only the disclosure of whether the property is in a designated floodplain and whether there have been any flood damages to structures on the property. Fails to require disclosure of whether flood insurance is mandatory. While some states require disclosure of whether flood insurance is *maintained* on a property, this provision fails to address a situation in which the current owner does not carry flood insurance even though such insurance is required, for instance, due to receipt of federal disaster aid.

Grade D (Inadequate)

Requires only the disclosure of whether the property is—before point of sale—in a designated floodplain. Fails to require disclosure of any flood damages to structures on the property or disclosure of any requirement to carry flood insurance.

Alaska	С	Nevada	С
California	С	North Carolina	D
Connecticut	D	North Dakota	С
Delaware	С	Ohio	С
Hawaii	D	Oregon	С
Illinois	С	Pennsylvania	С
Indiana	С	Rhode Island	D
lowa	С	South Carolina	С
Kentucky	С	South Dakota	С
Maryland	D	Washington	С
Michigan	С	Wisconsin	D
Minnesota	D		
Nebraska	С		

Grade F

Grade F (None)

No statutory or regulatory requirements for a seller to disclose a property's flood risks or past flood damages to a potential buyer.

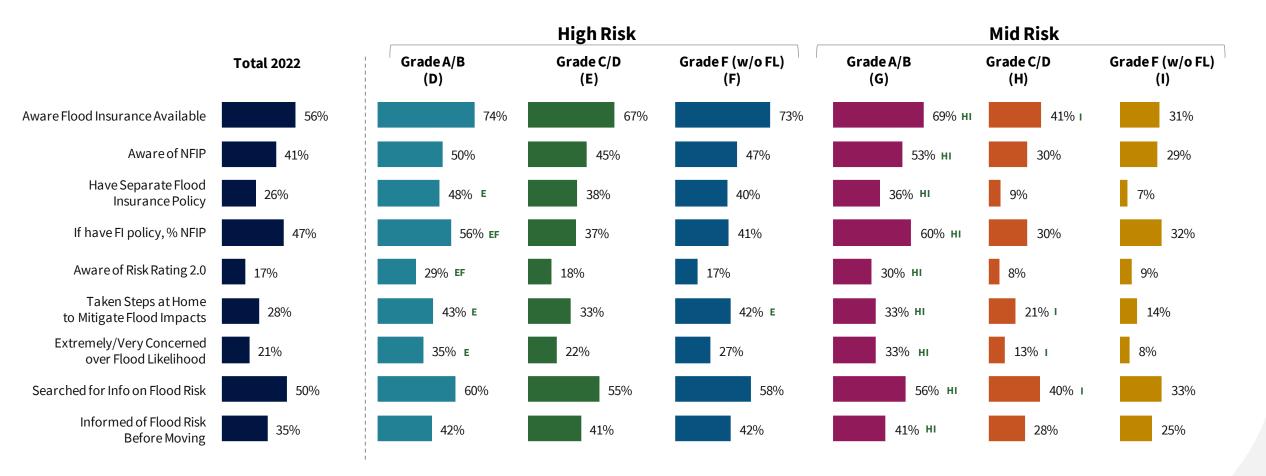
Alabama	F	Montana	F
Arizona	F	New Hampshire	F
Arkansas	F	New Jersey	F
Colorado	F	New Mexico	F
Florida	F	New York	F
Georgia	F	Utah	F
Idaho	F	Vermont	F
Kansas	F	Virginia	F
Maine	F	West Virginia	F
Massachusetts	F	Wyoming	F
Missouri	F	,	

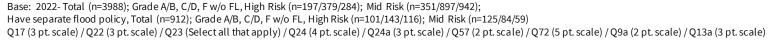
NOTE: While Florida is graded "F", it is an outlier among Grade F states showing more concern and awareness about potential flooding. Due to its location, Florida has experienced a higher share of natural disasters (e.g., hurricanes) and has the most FEMA funding per capita which likely contributes to higher awareness and concern. Therefore, it is NOT included in the "Grade F" group for the High- and Mid-Risk analyses.

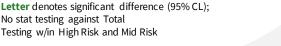


Summary of Key Findings for State Disclosure Analysis

The impact of disclosures in Grade A/B states appear to be more differentiated in Mid-Risk zones than in High-Risk zones.



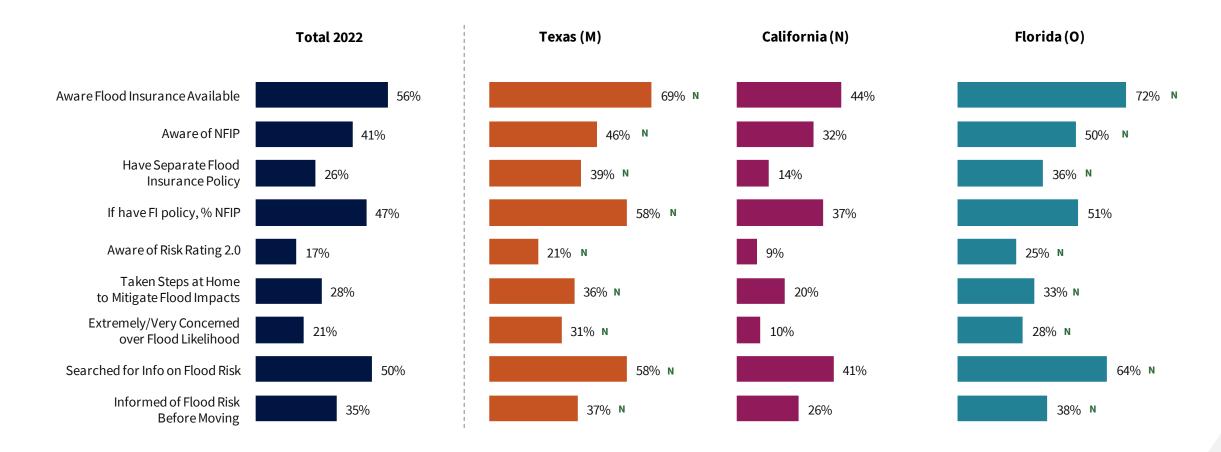


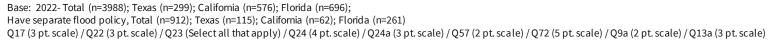


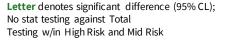


Summary of Key Findings Comparing TX, CA, & FL

Though classified as a Grade F state, Florida aligns with Grade A/B Texas when it comes to personal flood concern and action. Grade C/D California is the consistent outlier.





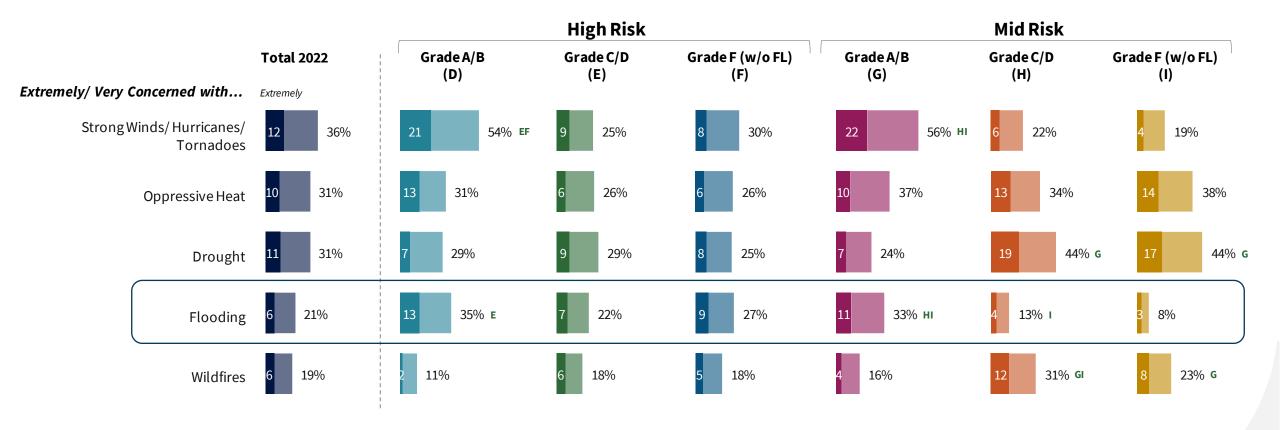




Overall View on Climate

Concern with Climate-Related Events

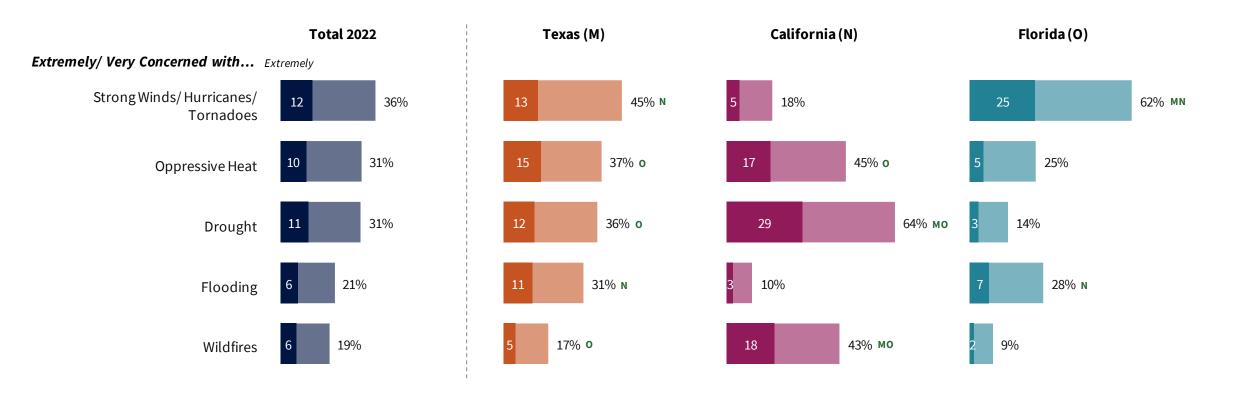
Those in Grade A/B states across both High- and Mid-Risk zones are more concerned with flooding than other state disclosure groups.





Concern with Climate-Related Events

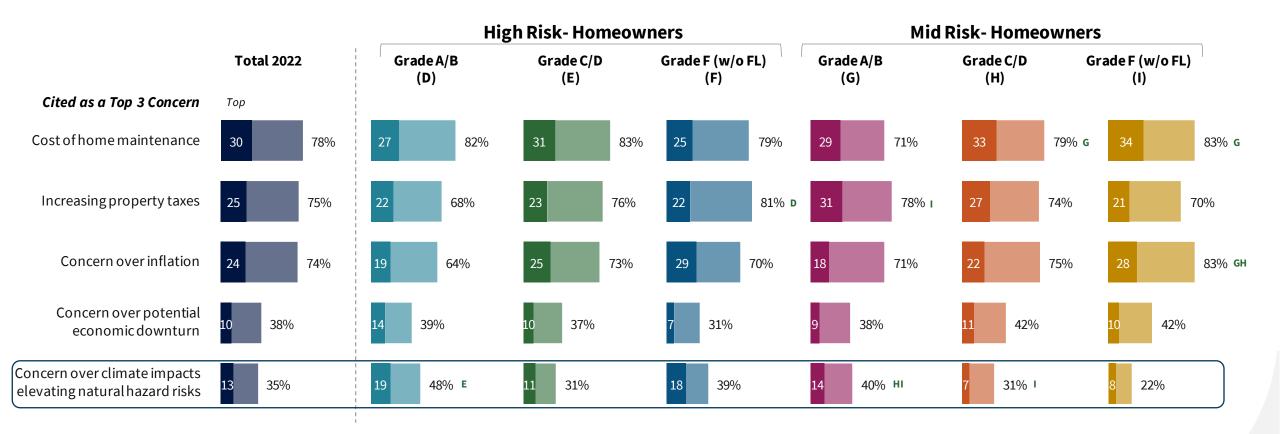
Strong winds/hurricanes/tornados and flooding are more of a concern in TX and FL, while drought and wildfires are top of mind in CA.





Homeownership Stressors

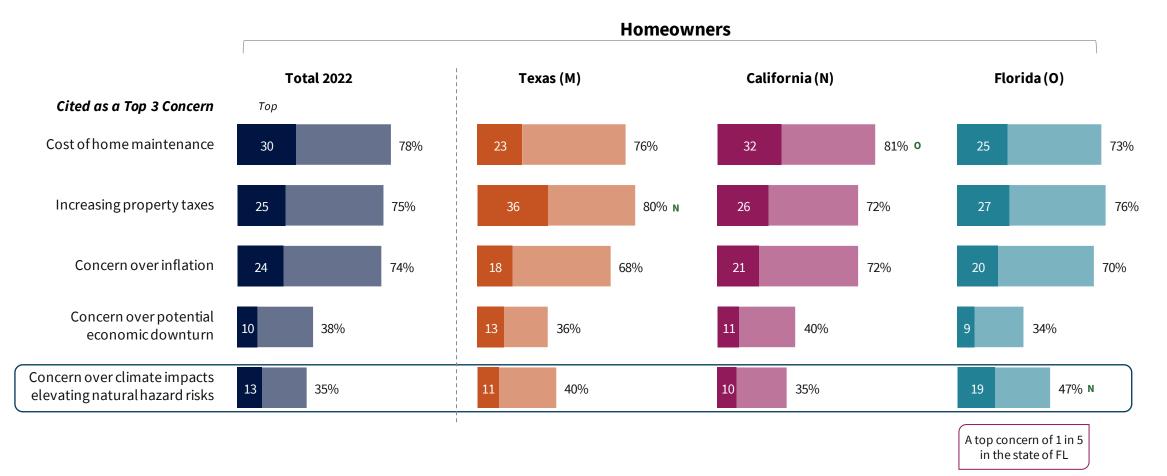
Concern about climate impact is greater in Grade A/B states than in other state disclosure groups, across High- and Mid-Risk areas.





Homeownership Stressors

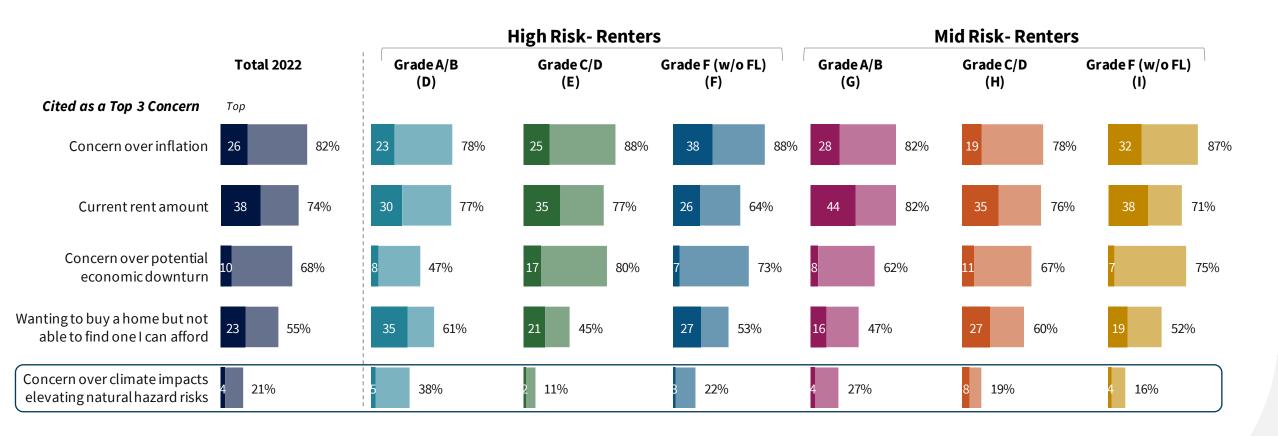
Homeownership costs are top stressors for homeowners. Those in FL are more likely than those in TX and CA to indicate concern about climate impact.





Renting Stressors

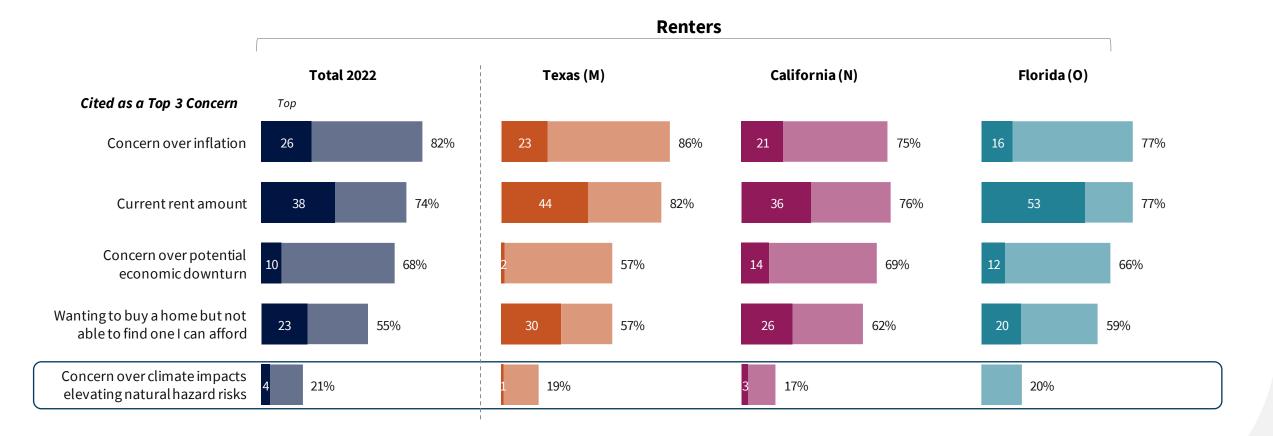
Inflation and rent amount are top stressors for renters. Concern for climate impact does not vary by state disclosure grouping.





Renting Stressors

Renters show much less concern for climate impact than economic concerns, across the three states.

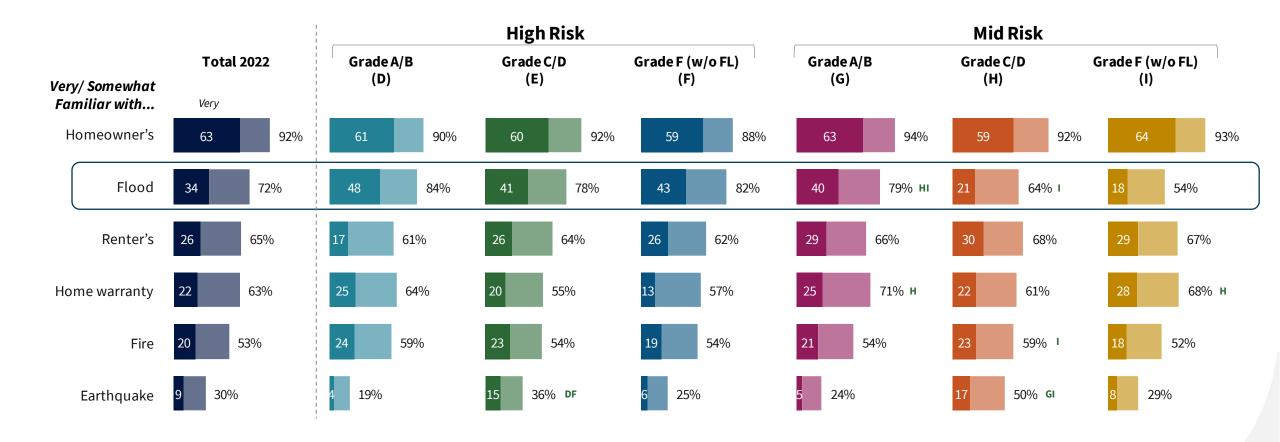




Insurance Familiarity

Familiarity with Types of Insurance

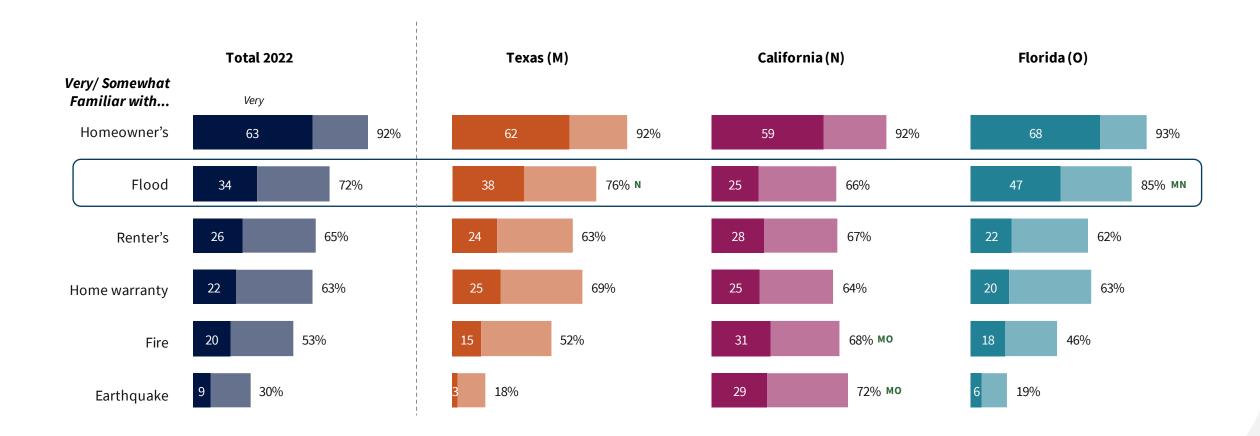
Within Mid-Risk zones, those in Grade A/B states reported higher familiarity with flood insurance. Within High-Risk zones, familiarity remains high across all disclosure groups.





Familiarity with Types of Insurance

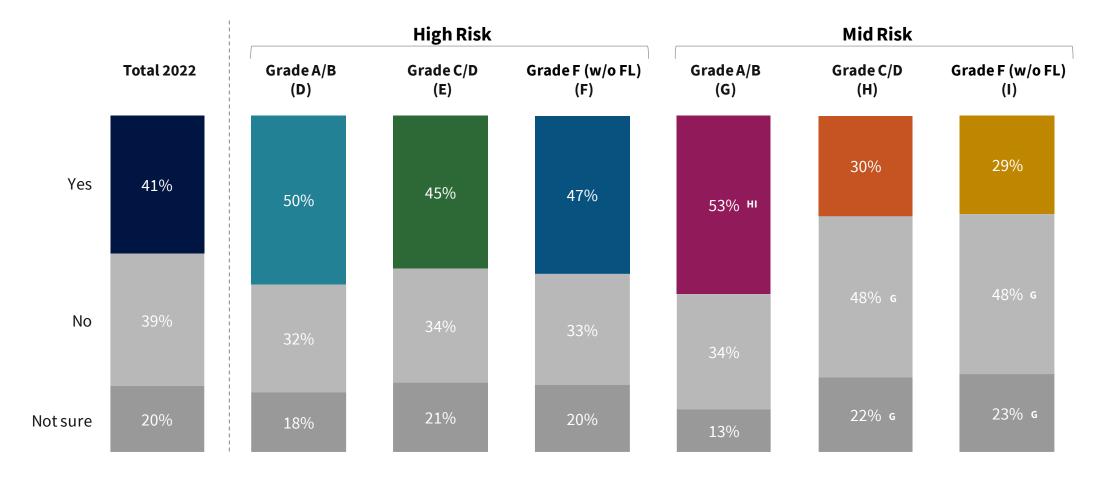
Familiarity with flood insurance is the highest in Florida, followed by Texas, and then California.





Aware of National Flood Insurance Program (NFIP)

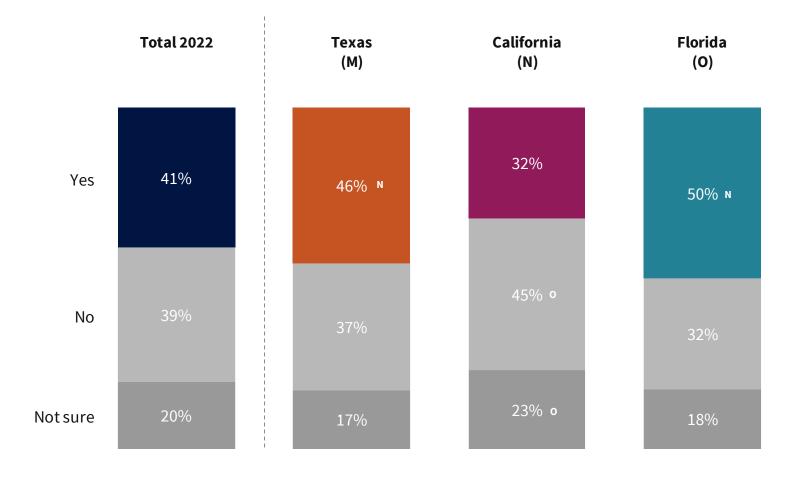
Within Mid-Risk zones, Grade A/B states have higher awareness of NFIP than other states.





Aware of National Flood Insurance Program (NFIP)

Awareness for NFIP in Florida and Texas is higher than in California.

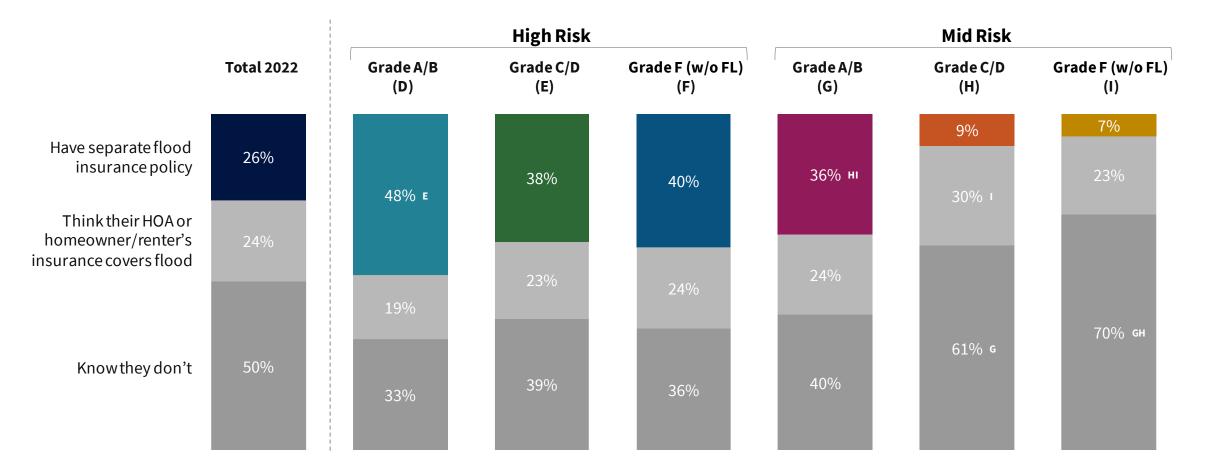




Flood Insurance Adoption

Current Flood Insurance Situation

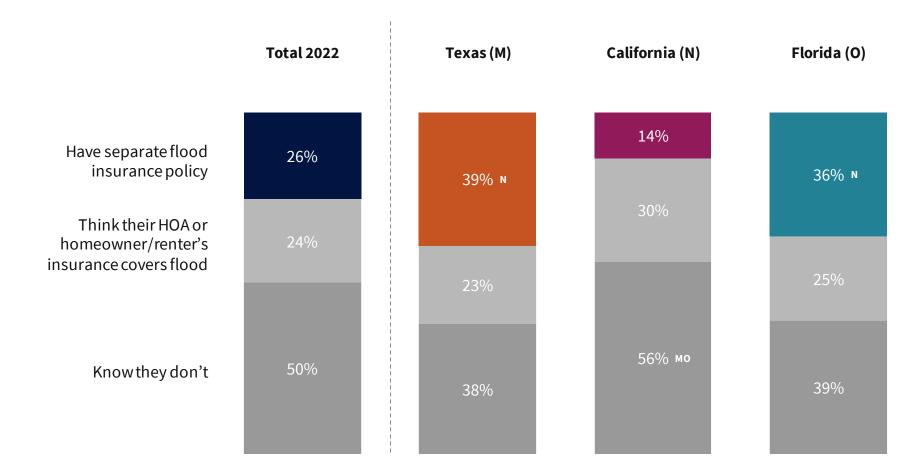
Those in Grade A/B states are more likely to say they have flood insurance than in other states – the difference is especially profound in Mid-Risk areas.





Current Flood Insurance Situation

Those in Texas and Florida are more likely than California to say they have a separate flood insurance policy.



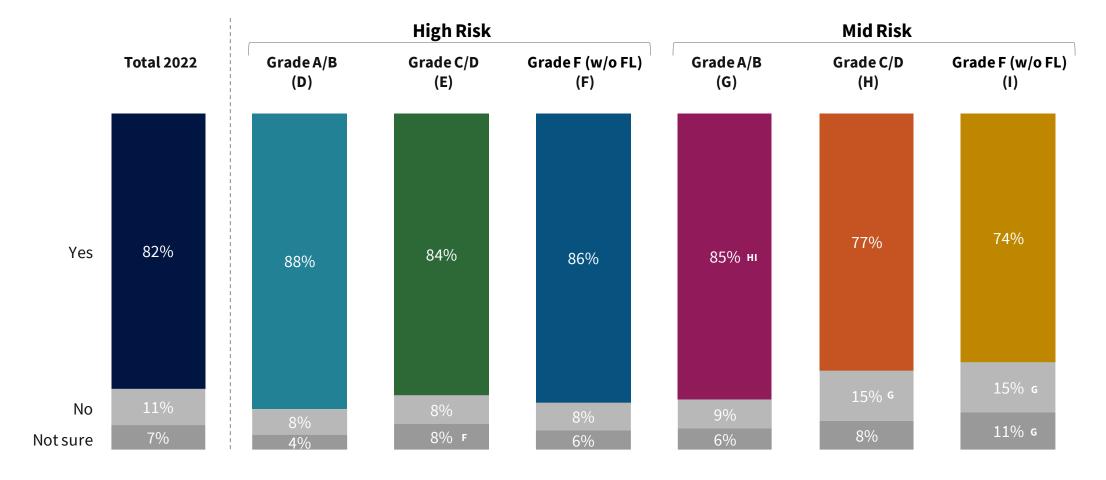


Flood Zone Knowledge and Personal Flood Experience



Aware of FEMA Identifying Flood Risk Zones

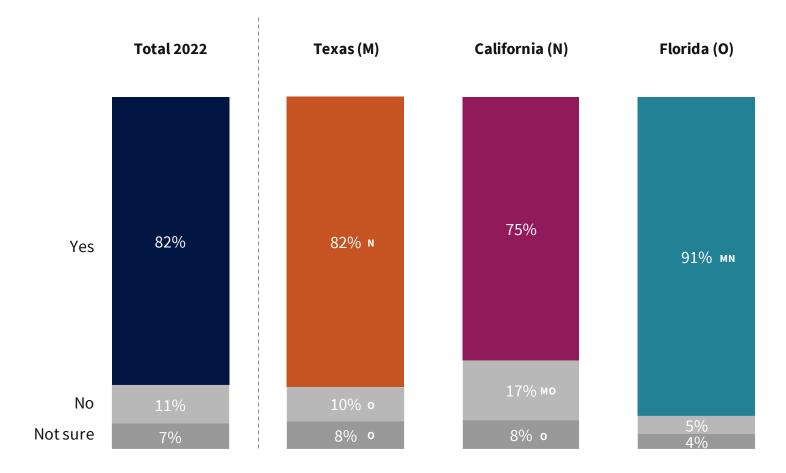
Awareness of FEMA's role in identifying flood risk zones is high, albeit a little lower in the Mid-Risk Grade C/D and Grade F states.





Aware of FEMA Identifying Flood Risk Zones

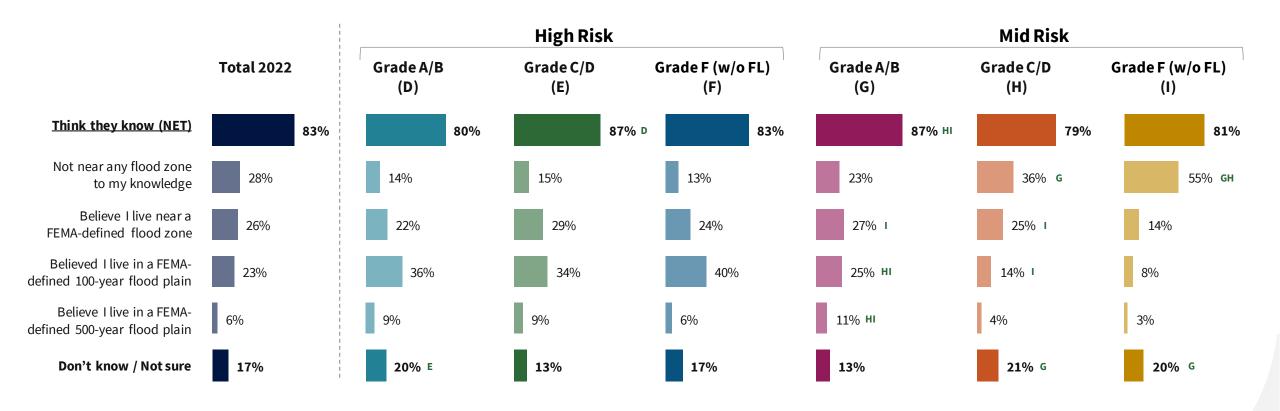
Awareness of FEMA's role in identifying flood risk zones is highest in Florida, followed by Texas and then California.





Flood Zone Area (Self-Reported)

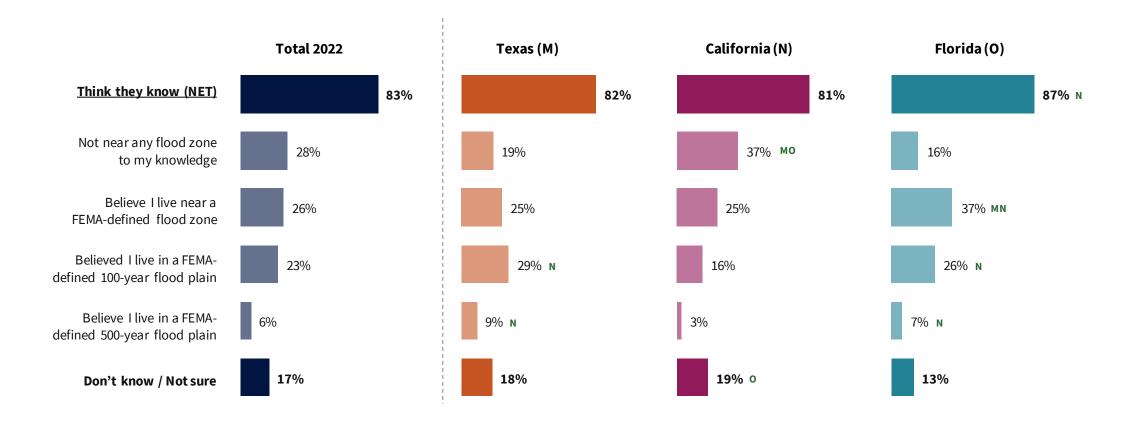
Respondents' ability to accurately identify the flood risk zone for their home does not seem to vary by state disclosure grouping.





Flood Zone Area (Self-Reported)

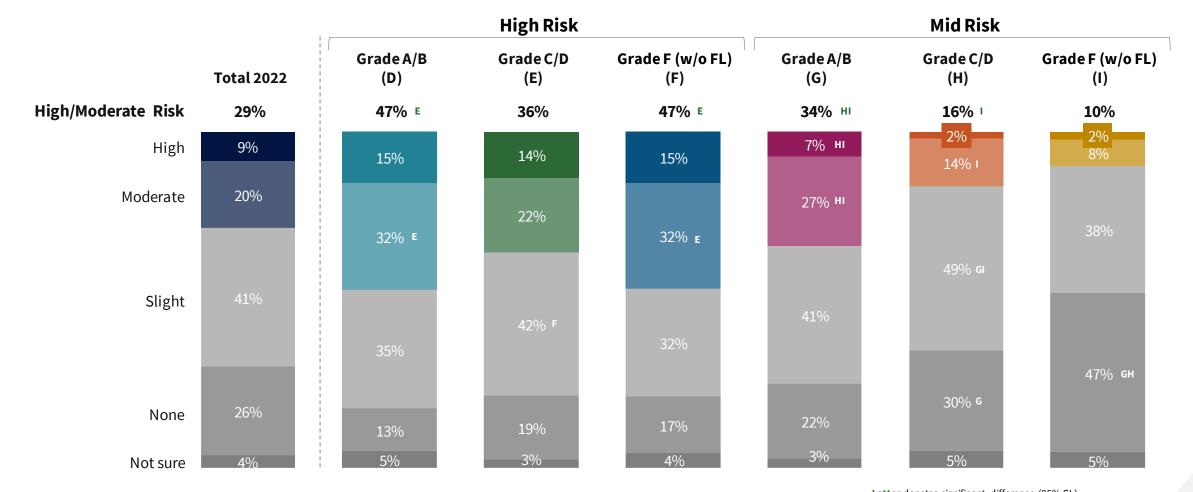
Florida has the most residents believing they live in or near a flood zone.





Estimated Risk For Flooding at Current Residence

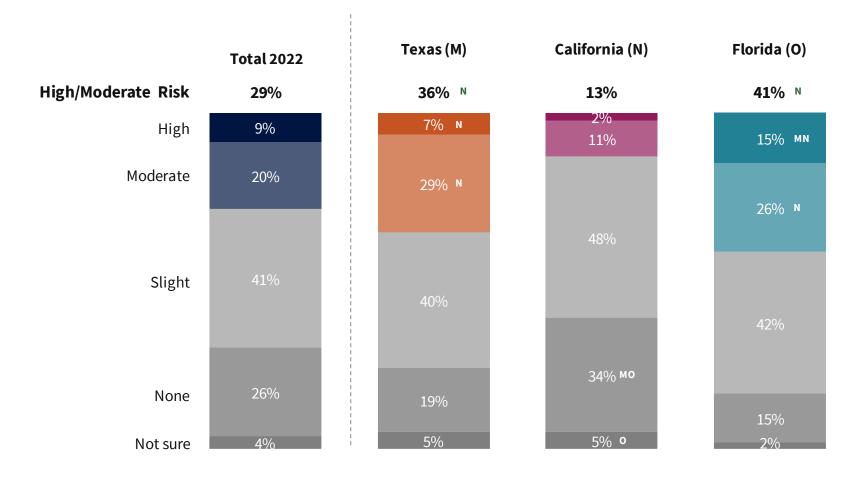
Half of High-Risk zone residents in Grade A/B and Grade F states feel their homes are at risk for flooding. Those in Mid-Risk in Grade C/D and Grade F states are the least worried.





Estimated Risk For Flooding at Current Residence

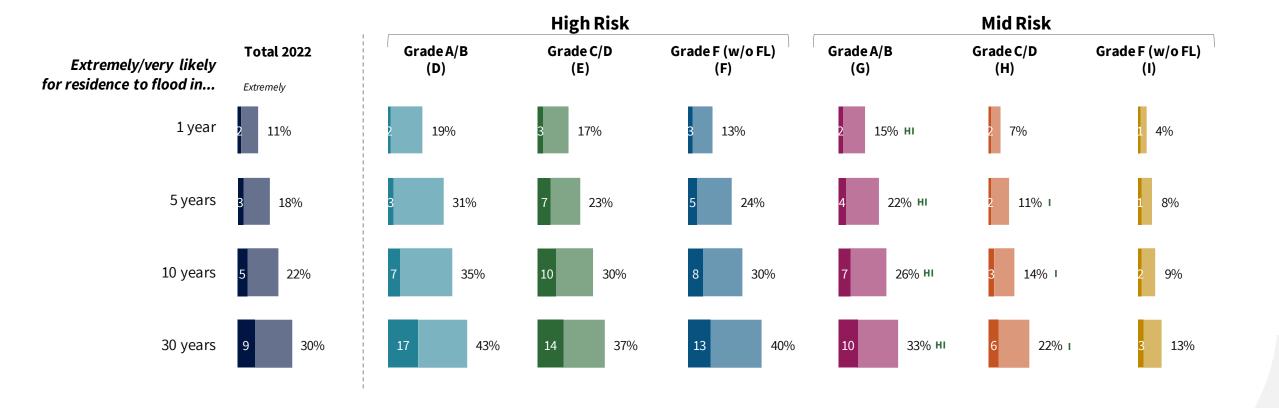
Residents in Florida and Texas consider their homes at higher risk for flooding than California residents.





Estimated Flood Zone Risk

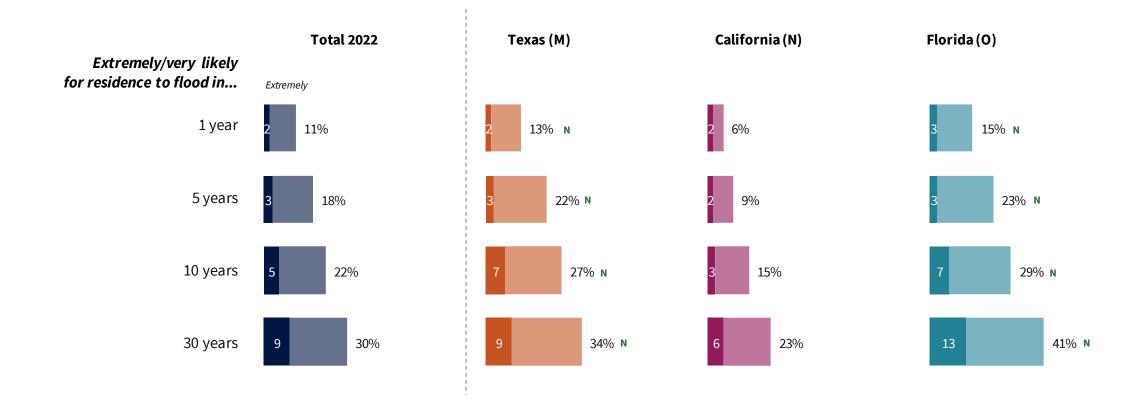
Within Mid-Risk zones, those in Grade A/B states perceive more of a threat from flooding than other states.





Likelihood of Flood Risk in the Future

Those in Texas and Florida estimated a higher chance for their home to flood in the future.



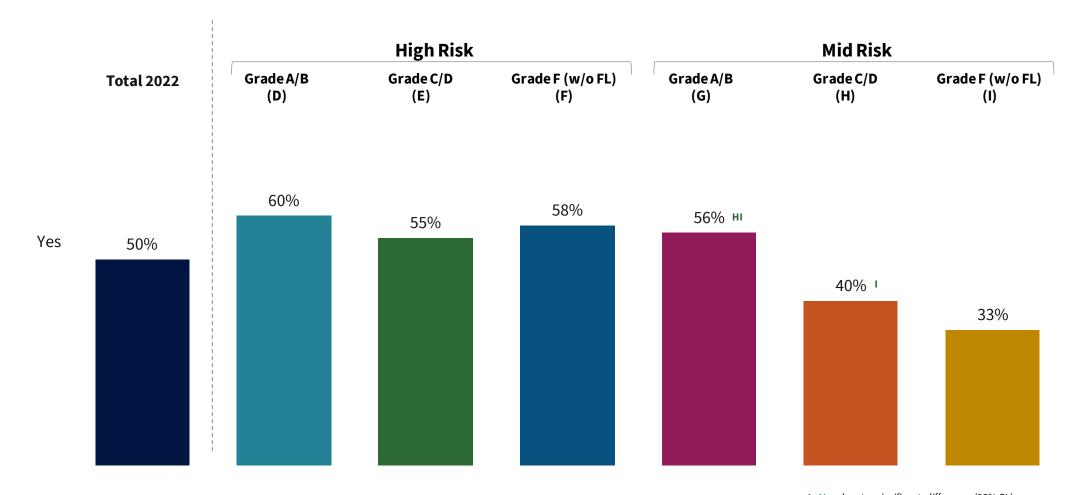


Flood Risk Information Sources



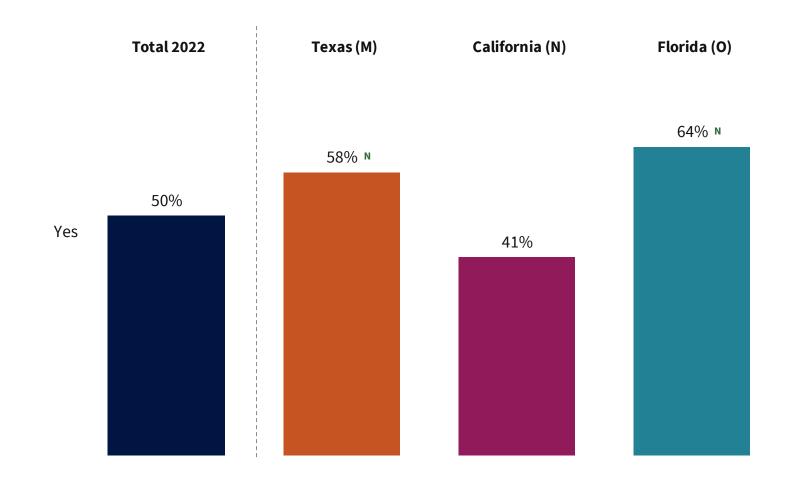
Searching For Flood Risk Information

Within Mid-Risk zones, those in Grade A/B states are more likely to say they have searched for flood risk information than those in other states.



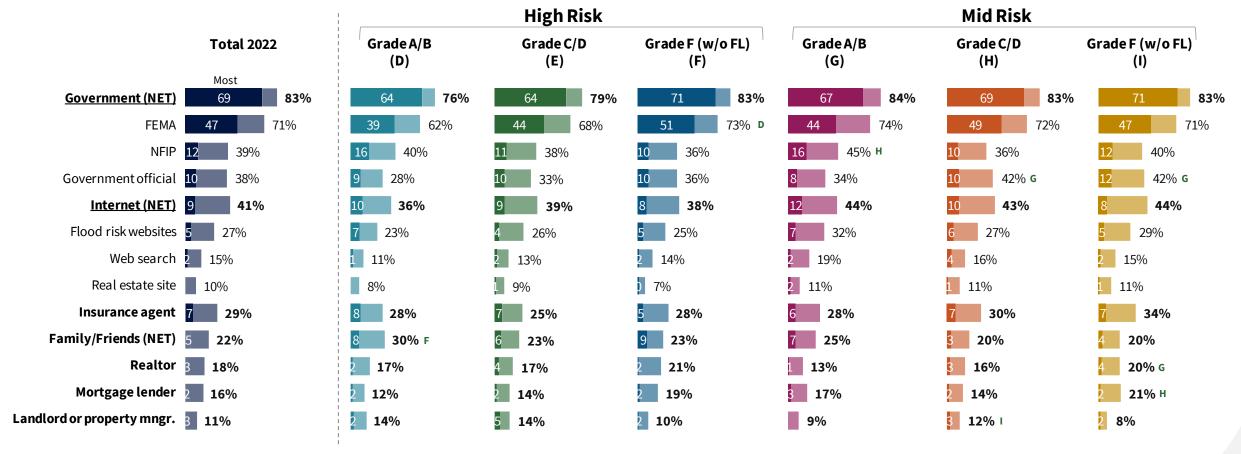
Searching For Flood Risk Information

Those in Florida and Texas are more likely than those in California to say they have searched for flood risk information.



Trusted Resources for Determining Flood Risk

FEMA is cited as the most trusted source for flood risk information across all risk zones and state disclosure groups.



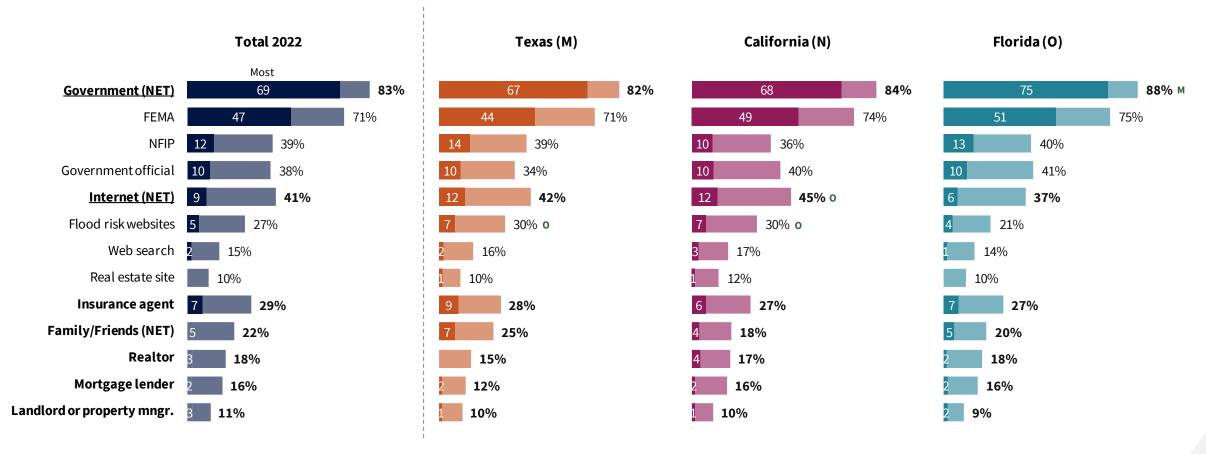
NOTE: Top responses shown; Multiple response; could add to >100%; MOST trusted adds to 100%

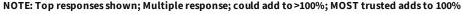
Base: 2022- Total (n=3988); Grade A/B, C/D, F w/o FL, High Risk (n=197/379/284); Mid Risk (n=351/897/942) Q20a. Which of the following resources/tools would you trust to determine your property's flood risk? Q20b. Which one of the following resources/tools would you most trust to determine your property's flood risk?



Trusted Resources for Determining Flood Risk

FEMA is cited as the most trusted source for determining flood risk across all three states, especially Florida.



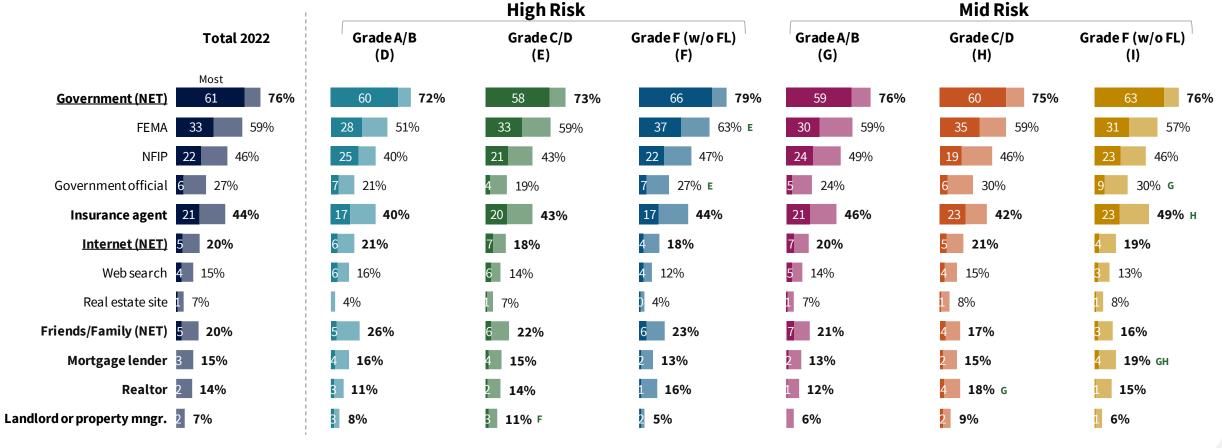


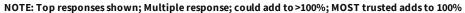
Base: 2022- Total (n=3988); Texas (n=299); California (n=576); Florida (n=696) Q20a. Which of the following resources/tools would you trust to determine your property's flood risk? Q20b. Which one of the following resources/tools would you most trust to determine your property's flood risk?



Trusted Resources for Flood Insurance Info

Those in High-Risk Grade F states especially view FEMA as a generally trustworthy source for flood insurance information.



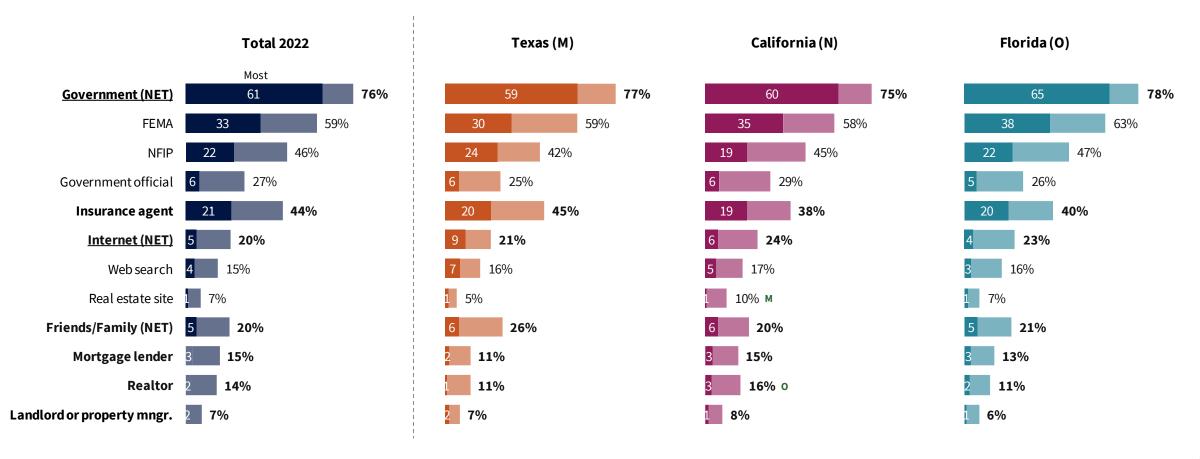


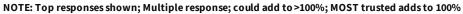
Base: 2022-Total (n=3988); Grade A/B, C/D, F w/o FL, High Risk (n=197/379/284); Mid Risk (n=351/897/942) Q21a. Which of the following resources/tools would you trust to get flood insurance information? Q21b. Which one of the following resources/tools would you most trust to get flood insurance information?



Trusted Resources for Flood Insurance Info

Those in all three states view FEMA, NFIP, and insurance agents as trustworthy sources for flood insurance information.





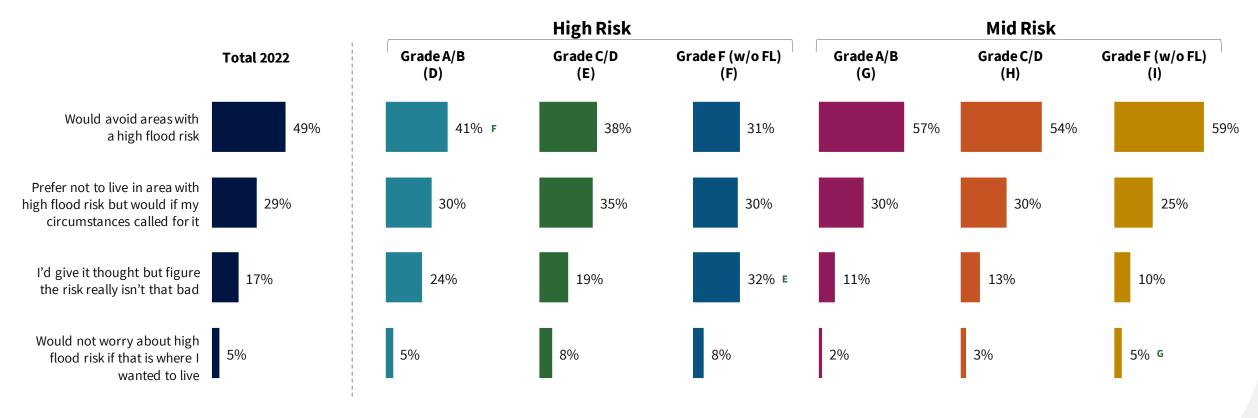
Base: 2022-Total (n=3988); Texas (n=299); California (n=576); Florida (n=696) Q21a. Which of the following resources/tools would you trust to get flood insurance information? Q21b. Which one of the following resources/tools would you most trust to get flood insurance information?



Desirability of Living in Flood Zone

Impact of Flood Risk on Choice of Living Area

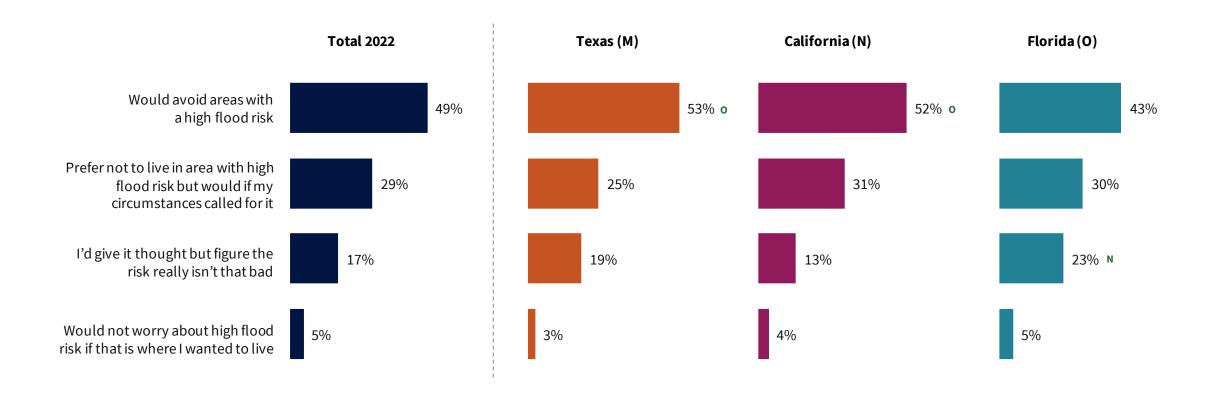
Generally, the impact of flood risk on the choice of where to live does not vary by disclosure grouping. Flood risk level matters more, with Mid-Risk respondents being more likely than High-Risk respondents to say they would avoid areas with high flood risks.





Impact of Flood Risk on Choice of Living Area

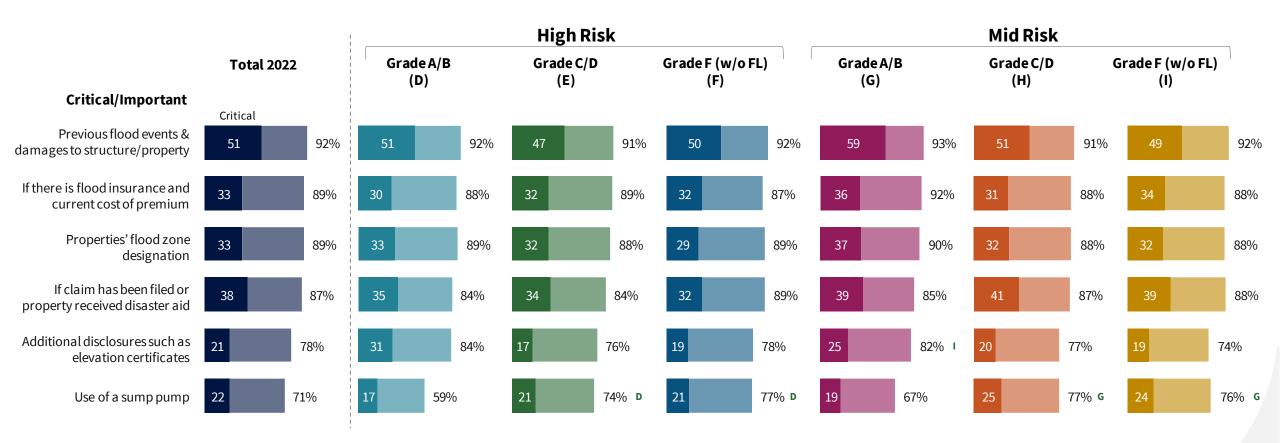
Texas and California respondents are more likely to say they would avoid areas with high flood risks, compared to those in Florida.





Desired Flood Knowledge Upon Purchasing Home

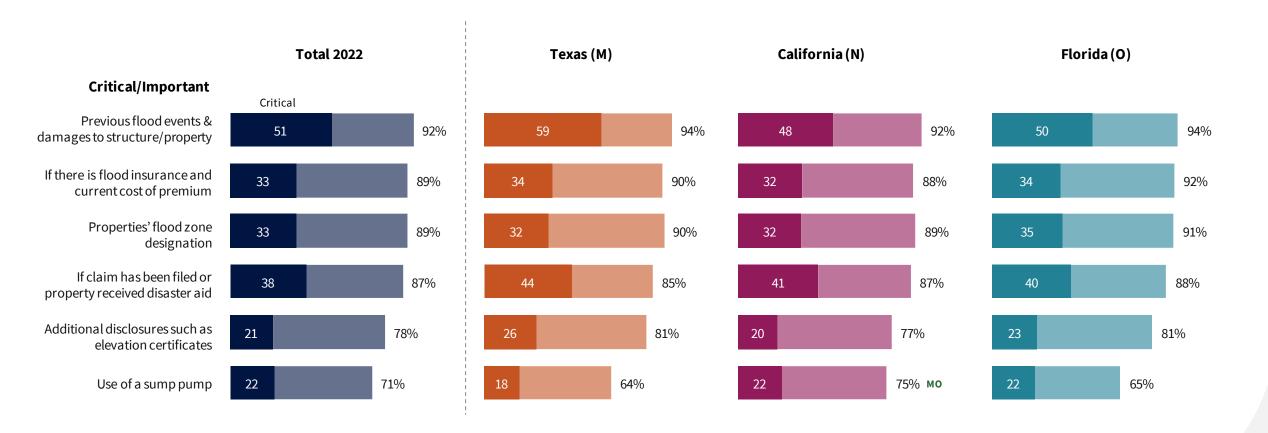
Respondents' desired flood-related property knowledge when looking at a potential new home does not vary by state disclosure grouping.





Desired Flood Knowledge Upon Purchasing Home

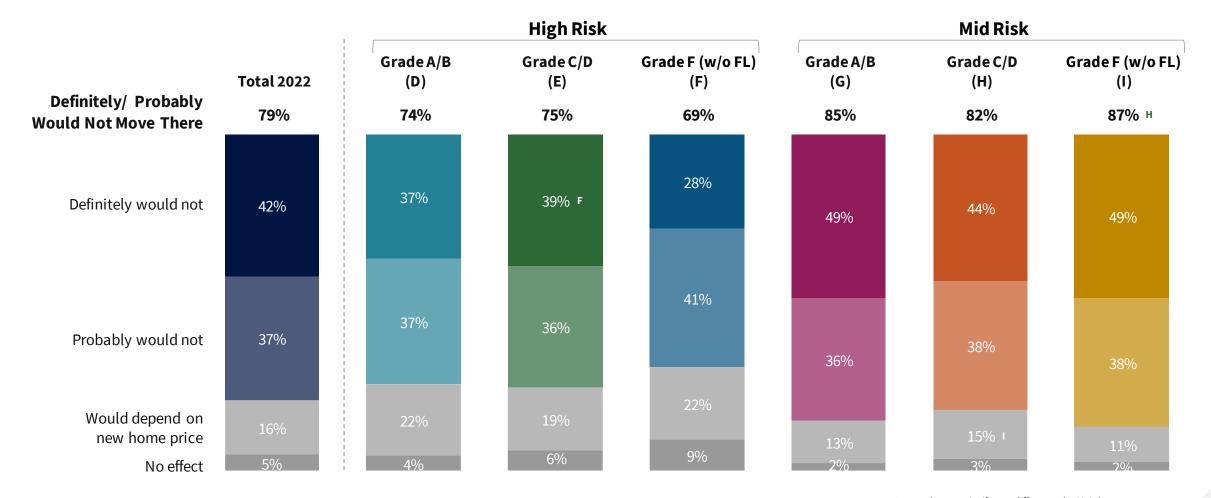
Respondents' desired flood-related property knowledge when looking at a potential new home is consistent across Texas, California, and Florida.





Reactions Moving to High-Risk Flood Area

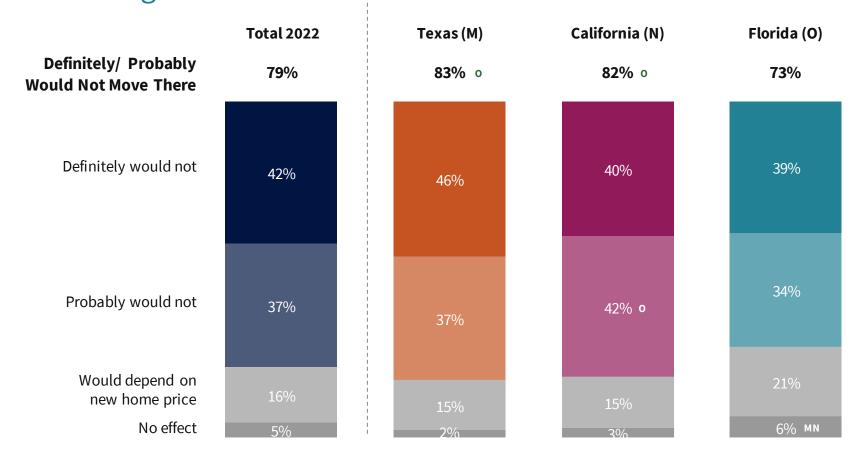
Overall, respondents' likelihood to move to a new home when finding out it is in a high-risk area does not vary much by disclosure grouping.





Reactions Moving to High-Risk Flood Area

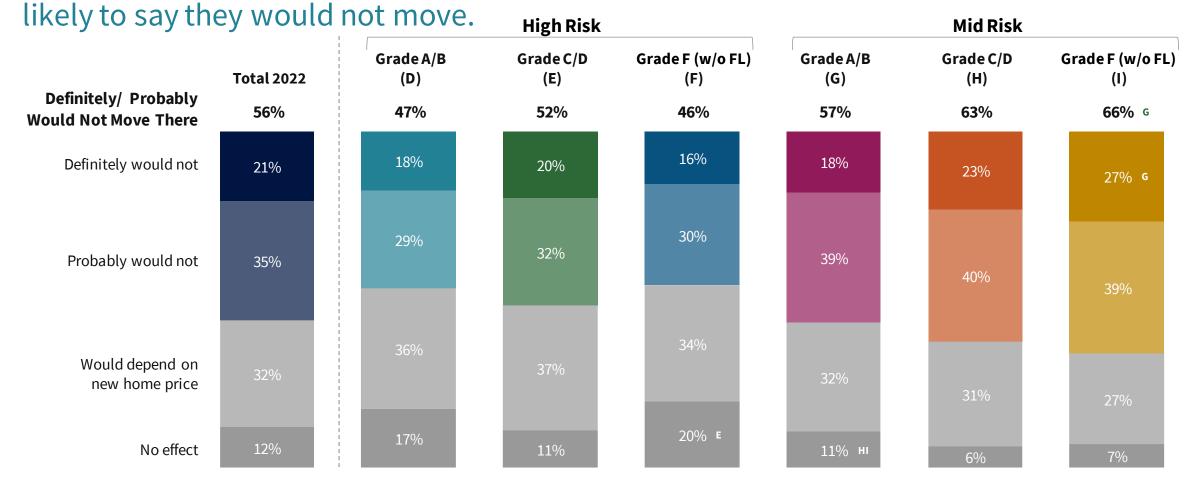
When looking at a potential new home, those in Texas and California are more likely than those in Florida to say they definitely or probably would not move there if they found out the home was in a high-risk flood area.





Reactions Moving to Flood Insurance Mandatory

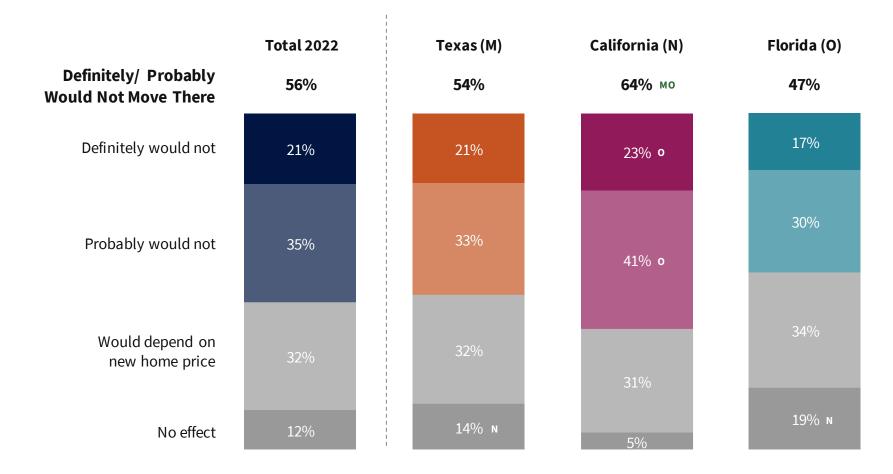
Within High-Risk, respondents' reactions if they found out flood insurance was required do not vary by disclosure grouping. Within Mid-Risk, those in Grade F states are more





Reactions Moving to Flood Insurance Mandatory

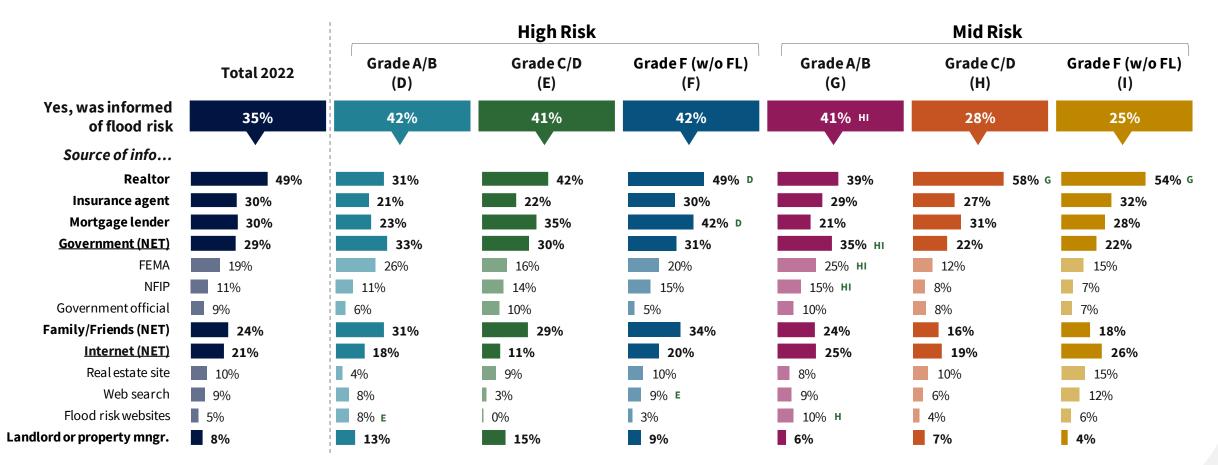
Respondents in California are less receptive to moving to a home that requires flood insurance.





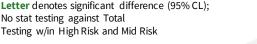
Flood Risk Information Prior to Moving

Within High-Risk, about 40% say they were informed of flood risk before moving in. Within Mid-Risk, the share of being informed is lower in Grad C/D and Grade F states.



NOTE: Multiple response; could add to >100%; Top responses shown

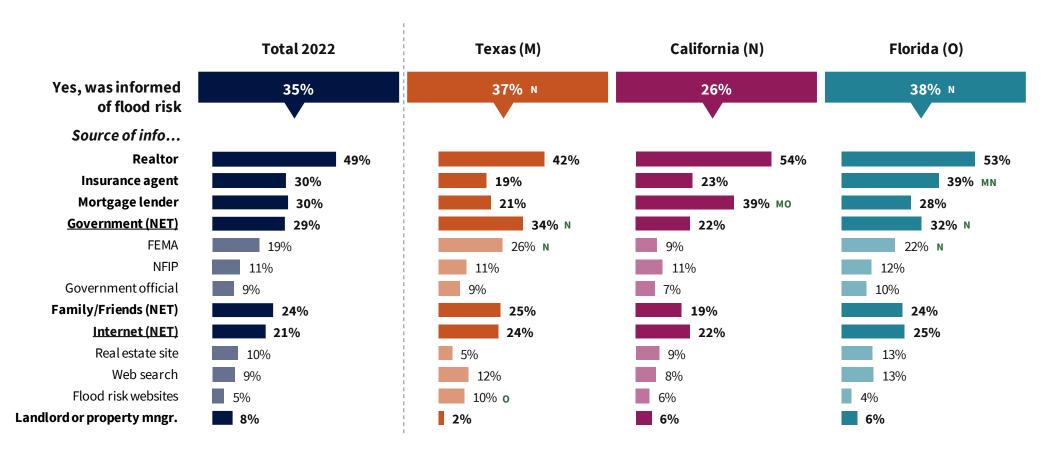
Base: 2022- Total (n=3988); Grade A/B, C/D, F w/o FL, High Risk (n=197/379/284); Mid Risk (n=351/897/942) Informed of risk, Total (n=1377); Grade A/B, C/D, F w/o FL, High Risk (n=85/154/125); Mid Risk (n=141/266/241) O13a. Were you informed about any flood risk upon moving into your current residence? / O13b. How did you become informed...?

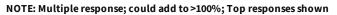




Flood Risk Information Prior to Moving

Texas and Florida respondents are more likely to say they were informed of flood risk prior to moving in vs. California respondents.



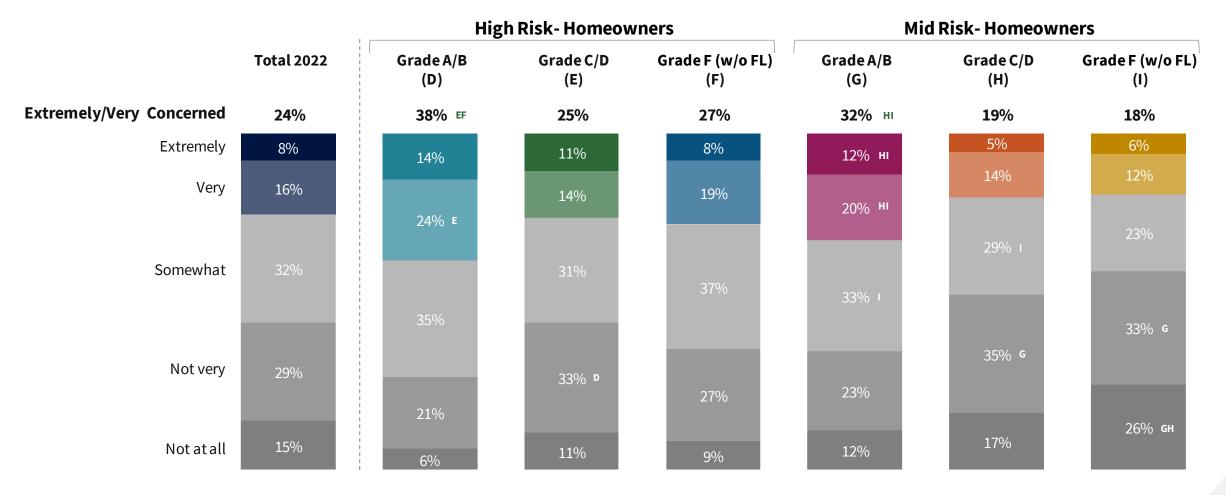


Base: 2022-Total (n=3988); Texas (n=299); California (n=576); Florida (n=696)
Informed of risk, Total (n=1377); Texas (n=113); California (n=164); Florida (n=279)
Q13a. Were you informed about any flood risk upon moving into your current residence? / Q13b. How did you become informed...?



Concern for Decrease in Value Due to High-Risk

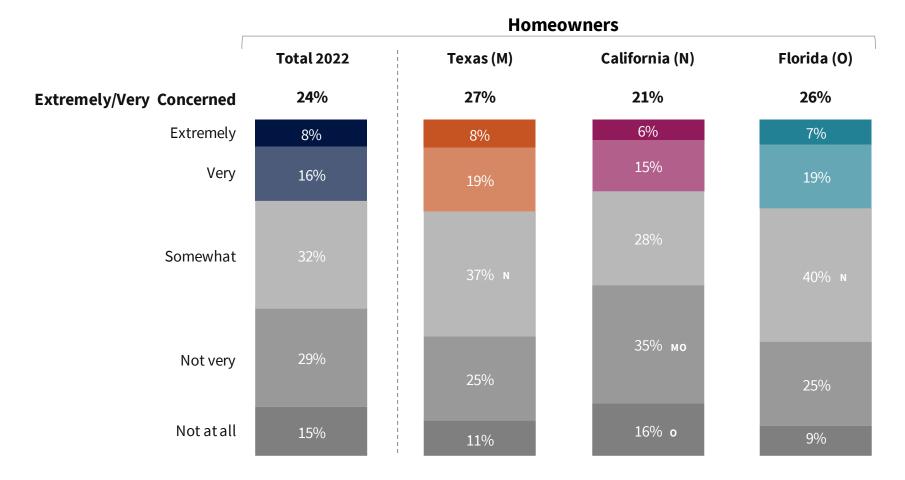
Those in Grade A/B states are more concerned with possible property value decline if their home were listed by an organization/agency as at high risk for flooding.





Concern for Decrease in Value Due to High-Risk

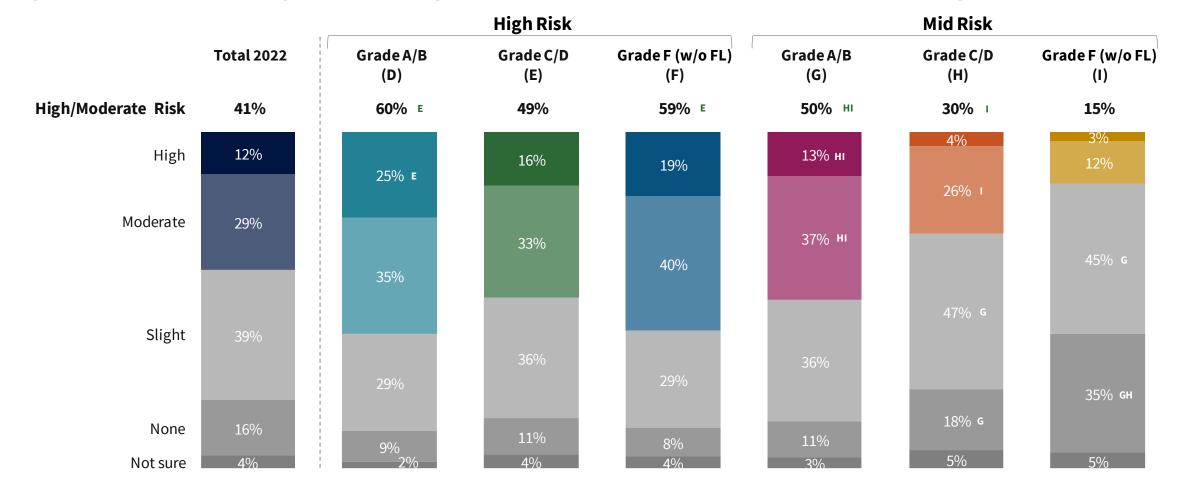
There is more concern in Texas and Florida over possible home value decline due to being designated as in a high-risk zone for flooding.





Estimated Risk For Flooding in Community

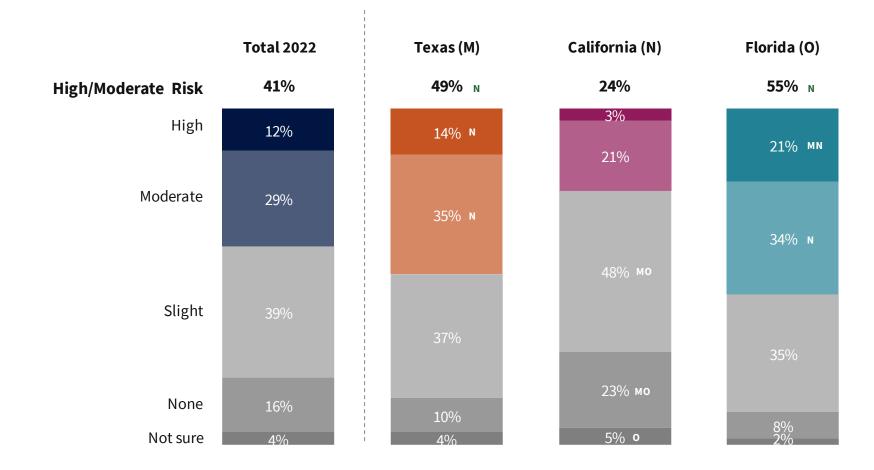
Within Mid-Risk, those in Grade A/B states are most likely to believe their community is at higher risk of flooding. Within High-Risk, Grade A/B and Grade F show higher concerns.





Estimated Risk For Flooding in Community

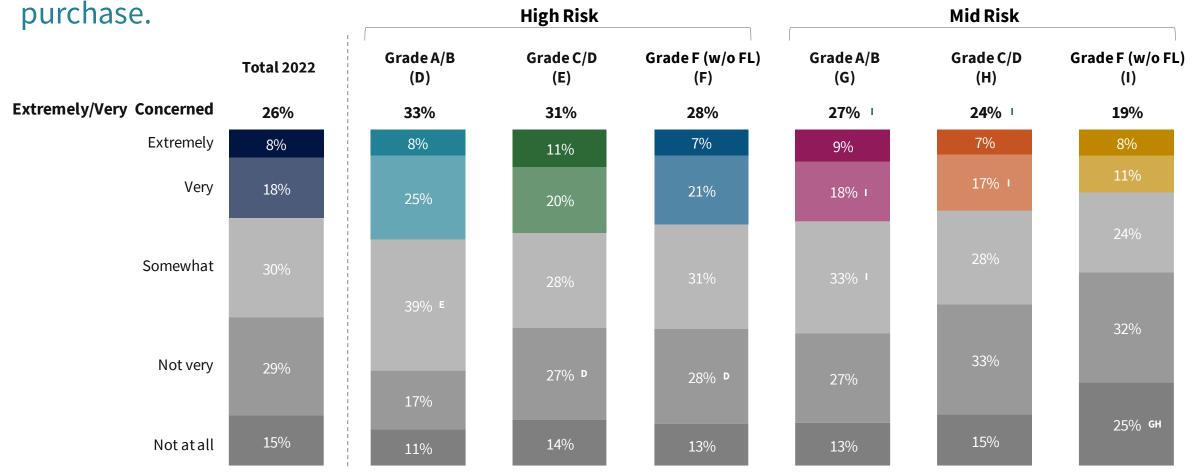
Those in Texas and Florida are more likely to believe their community is at higher risk for flooding, compared to California.





Concern for Listing Property as High-Risk

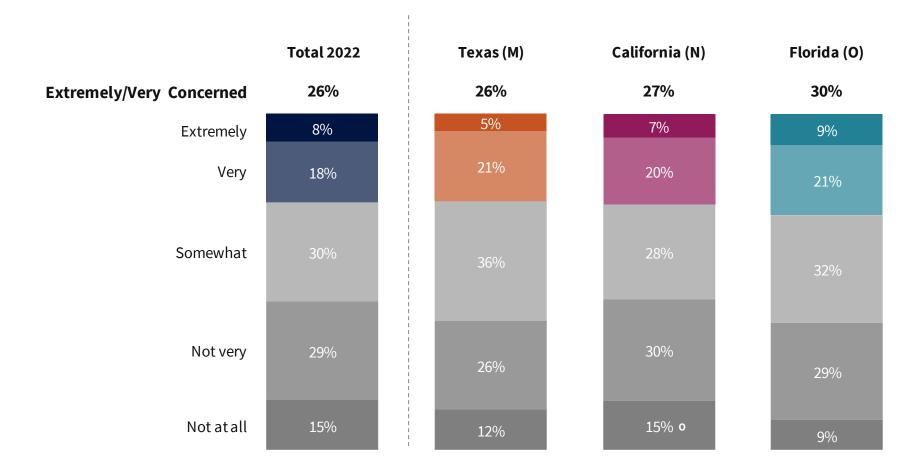
There is little difference across state disclosure groups for concern over an organization/agency's listing property as at high risk, causing mandatory flood insurance





Concern for Listing Property as High-Risk

About 1 in 4 show concern over an organization/agency's listing property as at high risk, making flood insurance purchase mandatory, regardless of being in TX, CA, or FL.





Appendix

Frequency of Hearing About Flood Risk

The majority of respondents across risk zones overall do not hear often about flood risk, especially those in Mid-Risk and Other zones.





Public Official Most Expected to Communicate Risk

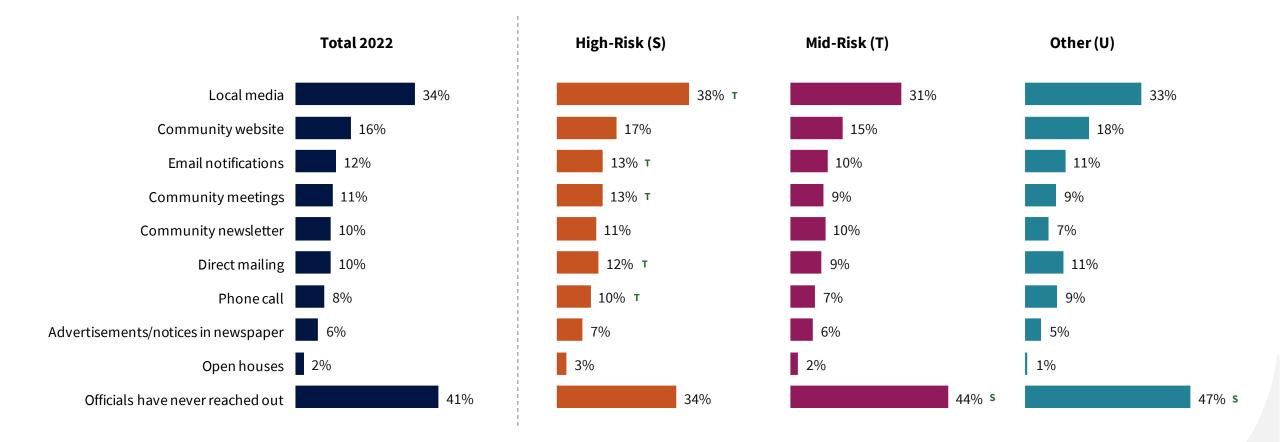
Respondents across risk zones look to local weather/news team to hear about flood risk.





Method Officials Have Used to Reach Out to Inform

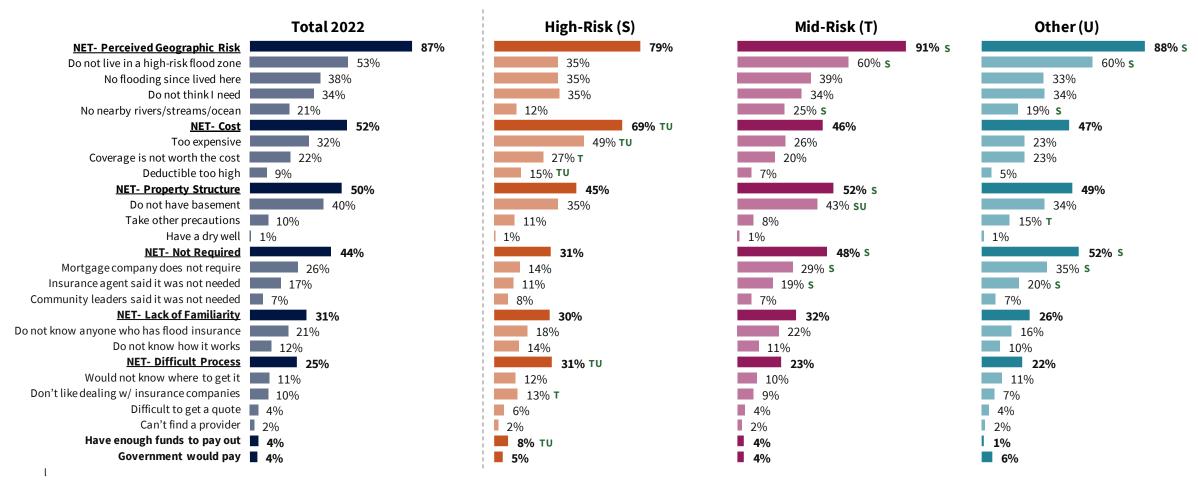
About 4 in 10 say they do not feel their community officials are reaching out to inform about flood risk.





Reasons for Not Having Flood Insurance

While geography is the major reason cited for not having insurance across risk zones, High-Risk respondents are more likely to mention cost/value as a barrier.



NOTE: Question structure and attribute wording change in 2022; trending not applicable; net level view shown

Base: 2022- Don't have flood insurance, Total (n=2142); High-Risk (n=404); Mid-Risk (n=1492); Other (n=195)

Q34. You may have mentioned some of these already, but just to confirm, which of the following, if any, are possible reasons that you believe you do not currently have a flood insurance policy? Please select up to 5 reasons.



Sample Distribution & Profile

Sampling Explanation

- Fannie Mae provided 12.9 million physical addresses along with the following seven fields:
 - □ ID, Address, Flood Plain Indicator, Type of Dwelling (e.g., apt, townhome, condo), Single Family vs. Multifamily, and # of Stories.
 - The Flood Plain Indicator was High (100-year flood plain), Medium (500-year flood plain), Other, and Unmapped Adjacent.
- This information was matched against two of the largest panels, Dynata and DISQO.
- Once the sample was matched, the physical addresses were removed and were not tagged to the panel members or data for security reasons. The other pass-through variables were blindly coded.
- Approximately 220,000 addresses were successfully matched just under 2%.



Weighting Explanation

- The weighting procedure uses the ANES (American National Election Study) weighting algorithm. The algorithm, documented by DeBell and Krosnick (Computing Weights for American National Election Study Survey Data), aims to provide a default approach to survey weighting to avoid potential methodological pitfalls. It identifies discrepant variables and uses an iterative procedure to generate multiplicative weights. The weights are chosen so that the survey marginals agree with the population marginals for a specific set of parameters.
- Universe distributions are estimated. The weighting variables are:
 - ☐ Flood Risk, FM AVM, Dwelling type, and Region.
- The weighting results are diagnosed, and the results show that the bias in the sample groups are removed and the differences of the weighting variables' distributions between the sample groups and the universes have been minimized.





Demographic Profile

Respondents in High-Risk zones are more likely to have lower education than those in Mid-Risk zones.

	Total 2022	High-Risk (B)	Mid-Risk (C)	Other (D)	Total 2020	High-Risk	Mid-Risk
	% (n=3988)	% (n=1177)	% (n=2429)	% (n=292)	% (n=3533)	% (n=1216)	% (n=1597)
<u>GENDER</u>							
Male	38	35	40 в	40			
Female	62	65 c	60	60		n/a	
Other	1	1	0	0			
<u>AGE</u>							
18-34	13 👚	15 c	11	14	10	12	10
35-54	35 👢	35 👢	36	32	39	49	33
55+	52	50 👚	53 👢	54	51	39	57
Average (yrs)	54 👢	54	55 👢	55	55	52	57
# HOUSEHOLD							
1	19	18	19	18	19	17	20
2	43 👢	44	42 👢	51 c	48	45	50
3	17 👚	17	17 👚	15	14	16	13
4	13	13	14 p 👚	9	12	14	12
5+	8 👚	9	7 👚	8	7	9	6
Average # in HH	2.5	2.5	2.5	2.4	2.4	2.6	2.4
EDUCATION							
HS or <	14	18 ср	12	8	14	15	13
Some College	27	27	26	25	26	27	27
College+	59	55	62 в	67 в	60	58	60
<u>ETHNICITY</u>							
White, Non-Hispanic	76	77	75	81			
Hispanic or Latino	11	11	12	10	n/a		
Black or African American	6	6	6	6			
Asian	5	4	6 B	3			



Demographic Profile (continued)

Respondents in High-Risk zones are more likely to have lower income and be unemployed than those in

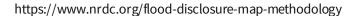
Mid-Risk zones.

	Total 2022	High-Risk (B)	Mid-Risk (C)	Other (D)	Total 2020	High-Risk	Mid-Risk
	% (n=3988)	% (n=1177)	% (n=2429)	% (n=292)	% (n=3533)	% (n=1216)	% (n=1597)
EMPLOYMENT							
Full-time	40 👚	36 👢	42 B 👚	42	37	41	35
Part-time	8	8	9	6	7	7	7
Self-employed	8 👚	9 c	7 👚	6	6	7	5
Not employed/Retired	45 👢	47 c	43 👢	46	51	46	53
HH INCOME	(n=3752)	(n=1119)	(n=2278)	(n=272)	(n=3275)	(n=1132)	(n=1478)
<\$50K	29	35 CD	26	21	29	32	28
\$50K – \$99K	35	34	36	38	38	37	39
\$100K+	36	32	38 B	42 B	33	31	34
Median (\$K)	77	69	81	87	76	71	77
<u>HH SAVINGS</u>							
<\$5K	31	36 CD	29 D	22	31	34	29
\$5K - \$99K	40 👚	38	40 👚	47 B	36	37	36
\$100K - \$249K	12	11	13	11	12	11	13
\$250K+	17 👢	16	18 👢	20	21	17	23
Median (\$K)	20	15	20	30	25	15	30
HOME TENURE							
<5 years	34 👚	36 c	32	43 c	31	34	30
5 – 10 years	19	17	20	18	17	17	17
10+ years	48 🖊	47 D	48 D 👢	39	52	50	53
AGE OF HOME	(n=3600)	(n=1031)	(n=2212)	(n=273)	(n=3226)	(n=1092)	(n=1460)
Before 1970	26	31 CD	24 D	7	25	29	25
1970 – 1990	33	34 D	32 D	23	34	33	33
1991+	41	34	43 B	69 BC	41	37	42



Demographic Profile (continued)

	2022				2020			
	Total 2022	High-Risk (B)	Mid-Risk (C)	Other (D)	Total 2020	High-Risk	Mid-Risk	
	% (n=3988)	% (n=1177)	% (n=2429)	% (n=292)	% (n=3533)	% (n=1216)	% (n=1597)	
Fannie Mae Region								
Region 1	3	3 c	2	4	3	4	1	
Region 2	5	7 c	4 👚	3	6	8	3	
Region 3	4	6 c	3	5	5	6	2	
Region 4	29 👢	43 c	17	52 BC	34	41	19	
Region 5	6 👚	7 c	5	14 BC	5	8	4	
Region 6	18	19 D	18 D	7	17	18	17	
Region 7	3	3	3	6 BC	3	2	4	
Region 8	2	1	3	2	2	1	3	
Region 9	28 👚	9	44 BD	6	25	9	45	
Region 10	2	2	3	1	2	3	2	
NRDC State Disclosure								
Grade A	17	19 D	17 D	6				
Grade B	1	1	1	1	n/a			
Grade C	28	23	32 BD	23				
Grade D	4	5 c	3	7 c				
Grade F	50	52 c	48	64 BC				
Disclosure Grouping								
Grade F	50	52 c	48	64 BC				
Grade C/D	32	28	35 в	30	n/a			
Grade A/B	18	20 p	18 n	7				



Letter denotes significant difference