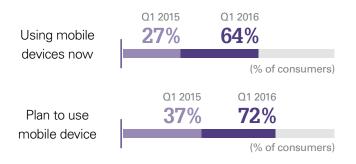
Mobile Demand Signals Shift in Mortgage Market

Recent homebuyers are flocking to mobile mortgages – and they plan to keep coming back for more. Research by our <u>Economic and Strategic Research Group</u> shows that lenders, faced with a changing competitive landscape, should consider evolving online and mobile capabilities.*

Mobile usage *and* demand explode in one year.



Mobile tapped more for home sale research than mortgage activities.



(% of consumers using or interested in mobile mortgage quotes)

Mobile mortgage quotes present greatest opportunity.



Act now to address new competition.

- Few lenders offer an end-to-end mobile mortgage solution, but half of those surveyed planned to offer a mobile app by Q3 2016.
- New entrants may reinvent current roles and create influential new ones.
- Consider evolving online and mobile capabilities to address the rapidly changing consumer demand and the potential for disruptive competitive shifts.

^{*}Study focuses on recent low and moderate income homebuyers.



To learn more, read our study:

Low and Moderate Income Recent Homebuyers Are Flocking to Mobile Mortgage Resources

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