Selling Guide Quick Links

The links below will take you to the applicable section(s) in Fannie Mae’s Selling Guide for your topic of choice. In addition, other hot topic categories have been included that you may find useful.

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- Retirement Assets/Accounts

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- DU Credit Report Analysis
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Income
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- Employment-Related Assets as Qualifying Income
- Secondary Employment Income (Second Job and Multiple-Jobs) and Seasonal Income
- Rental Income
- Commission Income
- Underwriting Factors and Documentation for Self Employed Borrowers

More Resources
Did you know that there are many free resources that are available 24 hours a day? Check in often to ensure that you have all the latest information.
- Top 10 Most Frequently Asked Underwriting Questions
- Find the following resources on the Originating & Underwriting page on our website:
  - The Selling Guide may be accessed via All Regs or using the Web version.
  - The Selling Guide is updated via Announcements, and Lender Letters and Notices provide important information you need to know about.
- Learning Center: one-stop access to a wide range of training opportunities and educational materials on doing business with Fannie Mae.