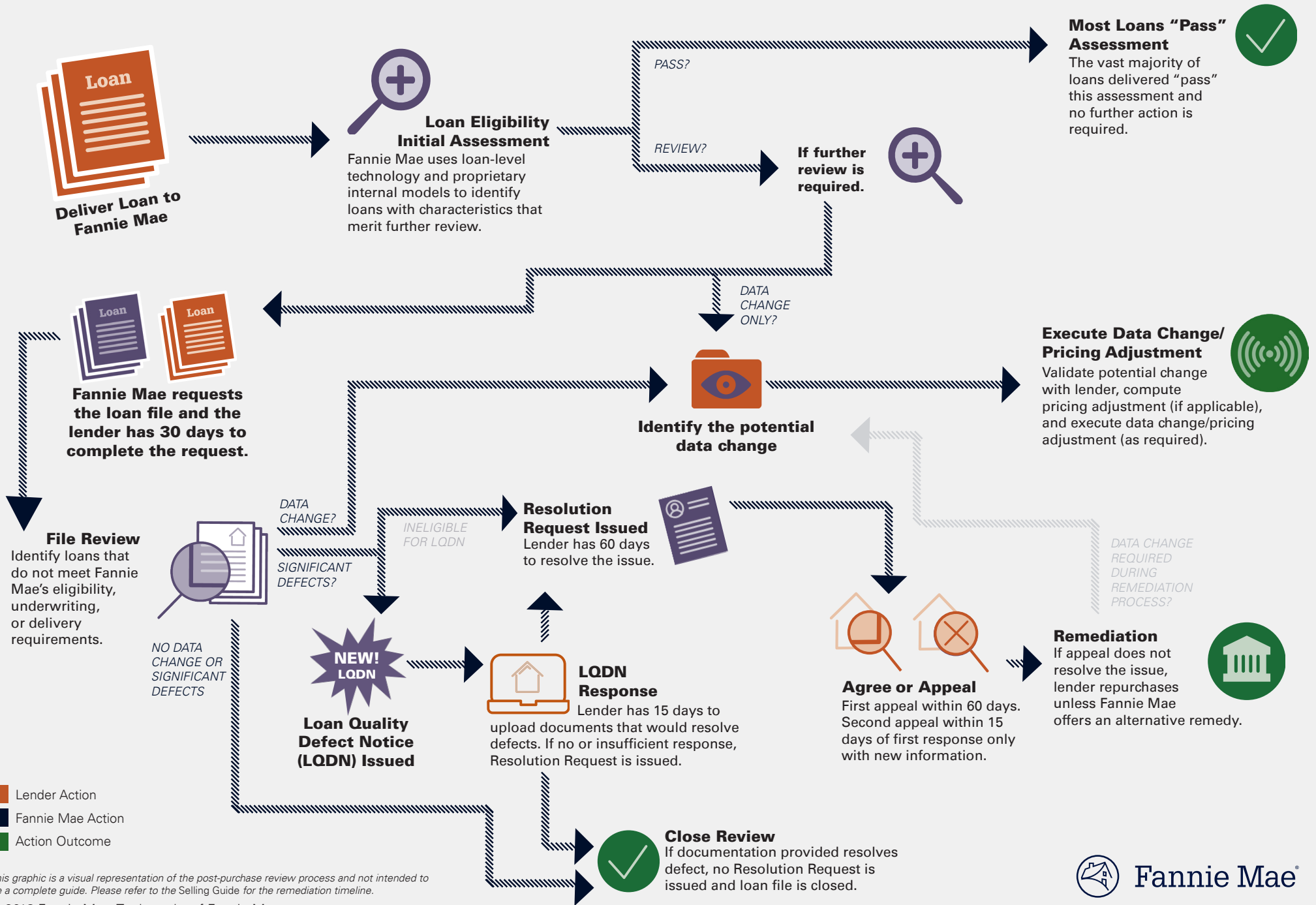


# Post-purchase Review Process Overview

Partnering with lenders to drive loan quality with seamless collaboration in Loan Quality Connect™



This graphic is a visual representation of the post-purchase review process and not intended to be a complete guide. Please refer to the Selling Guide for the remediation timeline.



## Detailed Post-purchase Review Process with Loan Quality Connect™

### Partner with Fannie Mae to drive loan quality

This document describes the steps in Fannie Mae's post-purchase review process<sup>1</sup>. The steps in Part 2 take place in Loan Quality Connect, the hub where Fannie Mae and our lenders collaborate. Loan Quality Connect is a state-of-the-art system with simplified technology that supports seamless collaboration and drives increased certainty. It enables real-time loan quality feedback, loan file submissions, instant status updates and communication tools for process efficiencies, self-serve reporting and data visualization, and more.

### Part 1: Fannie Mae acquires and assesses loans



#### Step 1

**Loan Delivery:** Lender delivers loan to Fannie Mae.



#### Step 2

**Loan Eligibility Initial Assessment:** Fannie Mae assesses loans, using loan-level technology and proprietary internal models to identify loans with characteristics that merit further assessment through the discretionary review process.



#### Step 3a

**No Action – Most Loans “Pass”:** The vast majority of loans “pass” the initial assessment and no further action is required. No further steps needed.

OR



#### Step 3b

**Action:** If the loan appears eligible but a data change is discovered, move to Step 4. If further review is required, or if one or more defects<sup>2</sup> are identified, move to step 6 to request and review files.



## Part 2: Fannie Mae and Lenders partner to drive loan quality in Loan Quality Connect



### Step 4

**Identify Potential Data Change/Price Adjustment:** Fannie Mae requests a data change.



### Step 5

**Execute Data Change/Pricing Adjustment:** Lender and/or Fannie Mae identify a data discrepancy, collaborate on potential data change(s), compute pricing adjustment (if applicable), and execute data change/pricing adjustment (as required). No further steps needed.



### Step 6

**File Review:** Fannie Mae requests and reviews loan file to confirm whether it meets Fannie Mae's eligibility, underwriting, and delivery requirements. If yes, close review. If potential data change is identified, move back to Step 4. If one or more Significant Defects are discovered, move to Step 7 (most loans) or Step 8 (if ineligible<sup>1</sup> for Step 7).



### Step 7

**Loan Quality Defect Notice (LQDN) Issued:** Fannie Mae issues the LQDN and lender has 15 days to submit documentation to resolve the defect(s). If all defects are resolved and there is no data change requested, no further steps are needed. If all defects are **not** resolved *within* 15 days, Fannie Mae issues a Resolution Request (move to Step 8).



### Step 8

**Resolution Request Issued:** Lender has 60 days to resolve the issue.



### Step 9a

**Agree:** If lender agrees, repurchase or other remedy actions are taken. If remedied, no further steps required.

OR



### Step 9b

**Appeal:** Lender must submit additional documentation to resolve issues. If documentation does not resolve issues after first 60 days, lender has 15 days for a second appeal (with new information only).



### Step 10

**Remediation Process; Appeal and Rescission; Appeal and Reaffirmation, Impasse, Management Escalation, Independent Dispute Resolution:** If appeal does not resolve the issue, Lender concurs to repurchase or is offered an alternative remedy. (If data change is required during remediation process, move back to Step 4.)

<sup>1</sup> The description in this document of Fannie Mae's post-purchase discretionary review process is subject to change at any time, including random reviews. This document is not intended to cover all scenarios (self reports, MI cancellation, servicing process defects, etc.) and delivered loans may be subject to other reviews and actions outside of the discretionary review process. In the event of any conflict between this document and Fannie Mae's Selling Guide, Servicing Guide, the Mortgage Selling and Servicing Contract, and/or an individual's negotiated contract terms, the provisions of the Guides and contracts take precedence. Valid for loans acquired Jan. 1, 2013 or later.

<sup>2</sup> A "defect" is defined as an area of non-compliance with eligibility, underwriting, or delivery requirements outlined in the Fannie Mae Selling Guide or an individual lender's negotiated contract terms.