



Capital Markets—Providing Execution Solutions

Best execution comes down to what is most efficient and profitable for your company. Fannie Mae offers the **certainty, options, and outstanding customer service** to meet your company's needs. Our Capital Markets experts are available and uniquely qualified to help you with...

**Committing whole loans | Trading MBS | Best execution analysis | Early funding strategies
Hedging strategies | Market color | Profile, pricing, and execution information**

Whole Loan Sales

Selling direct to Fannie Mae is now easier with our new industry-leading committing platform, [PE – Whole Loan](#).

- Simple and intuitive site navigation
- Customizable pricing templates—making your rate sheet and committing processes easier
- Robust committing and delivery views

You'll have access to competitive pricing on [mandatory](#) and best efforts commitments and support in determining the right mix for your company. We offer the certainty of flexible settlement periods, fast funding and your choice of remittance options—scheduled/scheduled or actual/actual. Plus, you can manage pipelines more efficiently with our flexible committing parameters and forward hedging solutions that allow for cash back pair-offs.

MBS Trading

Our experts are available to help with all of your MBS trading needs.

- Competitive pricing on all Agency MBS products
- To Be Announced (TBA) forwards, pair-offs, specified pools, ARMs, coupon swaps, agency swaps, and dollar rolls
- Third-party trade assignments with approved counterparties
- Variety of hedging strategies and solutions
- Investment solutions for depositories to help address Community Reinvestment Act (CRA), duration, and/or convexity needs

And, we can guide you through the trading and settlement process (see our [Capital Markets MBS Operations Guidelines](#) for reference).

Best Execution and Pricing Analysis

Let us support your best execution analysis.

- Whole loan and MBS
- Whole loan mandatory and best efforts
- Servicing retained and servicing released
- Buy-up/buy-down grid access and analysis
- Pricing, credit, and delivery profile discussions

Bulk Transactions

Take advantage of options for selling your seasoned loans from portfolio—via whole loan sales or MBS swap. Our bulk transactions process provides optimal solutions for

- Liquidity and capital needs
- Credit and interest rate risk management
- Profitable asset sales

For more information see the [Bulk Transactions](#) process sheet on our website.

Early Funding

Fannie Mae offers a variety of [funding products](#) for both whole loan and MBS transactions and we'll work with you to determine the right mix to meet your liquidity needs. Our products offer competitive terms, operational ease, and flexibility.

**Contact Fannie Mae's Capital Market Pricing and Sales Desk
1-800-752-0257**