Multifamily Mortgage Business Lender Letter 15-08

April 16, 2015

To: Multifamily Lenders

From: Hilary Provinse, Senior Vice President, Head of Multifamily Customer Engagement

Subject: Lender Letter 15-08 | Submission of Lender Pipelines

HIGHLIGHTS

Lenders are now required to submit information on issued applications in addition to executed applications on their weekly Multifamily Lender Pipeline Monitoring Report (Form 4096). This Lender Letter supersedes Lender Letter 15-03 - Submission of Lender Pipelines.

Reporting Requirements

Fannie Mae is expanding the scope of the loans reported on the weekly Multifamily Lender Pipeline Monitoring Report (Form 4096) to include transactions with an issued Fannie Mae application in addition to aggregated pipeline volumes and transactions with an executed Fannie Mae application.

Form 4096 has been updated to include transactions with an issued Fannie Mae application, and Lenders should identify these loans by selecting “Issued Application” from the transaction status column. Please refer to the reporting instructions and definition of terms within Form 4096 for more information. Lenders should continue to submit Form 4096 to their National Account Manager and to multifamily_pipelinemgmt@fanniemae.com by 5:00 pm each Monday.

Effective Date

This Lender Letter is effective for the Multifamily Lender Pipeline Monitoring Report due on Monday, April 27, 2015.

Contact Us

Please contact your Fannie Mae Deal Team or multifamily_pipelinemgmt@fanniemae.com with any questions.

Associated Documents

- Multifamily Lender Pipeline Monitoring Report (Form 4096)