

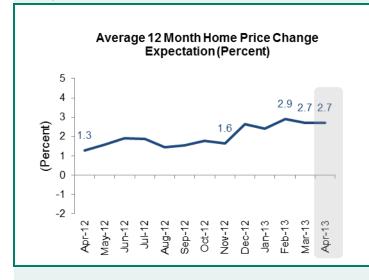
# **April 2013 Data Release**

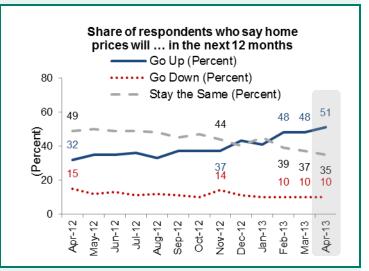
Fannie Mae's consumer attitudinal survey polls the adult U.S. general population to assess their attitudes about homeownership, renting a home, the economy, and household finances.

#### CONSUMER ATTITUDES ABOUT HOMEOWNERSHIP

Average 12-month home price change expectation held steady at 2.7%.

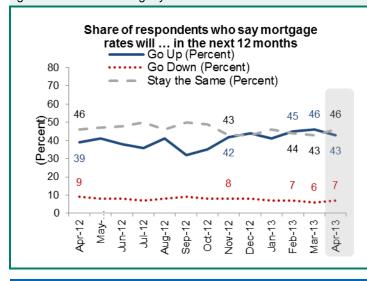
The share of people who say home prices will go up in the next 12 months hit a survey high 51%, while those who believe home prices will go down remained at the survey low of 10% for the fourth month in a row.

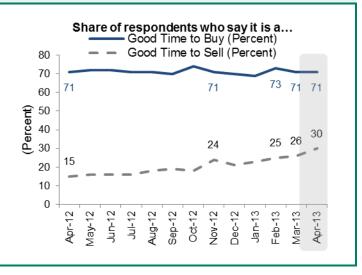




The share of respondents who say mortgage rates will go up fell 3 percentage points to 43%, while those who say they will go down increased slightly to 7%.

At a survey high 30%, the share of respondents who say it is a good time to sell a house increased 4 percentage points over March.

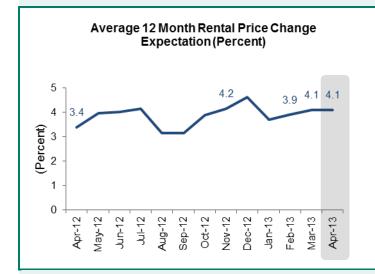


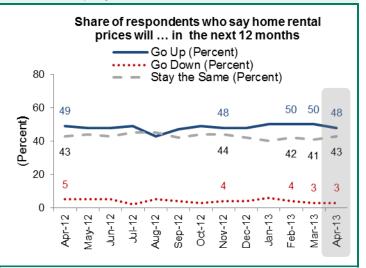




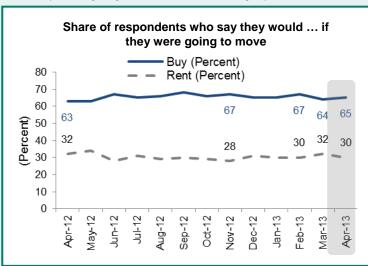
The average 12-month rental price change expectation held steady at 4.1%.

48% of those surveyed say home rental prices will go up in the next year, a 2 percentage point decrease from last month's survey high.





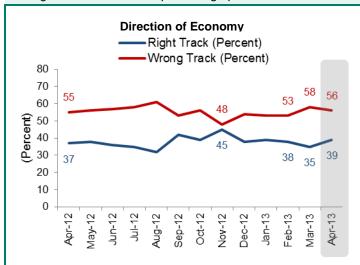
The share of respondents who said they would buy if they were going to move increased slightly to 65%.

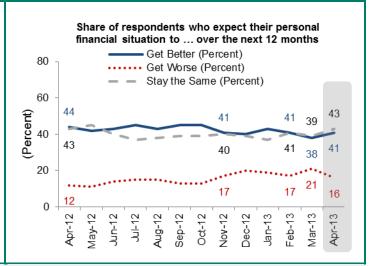




CONSUMER ATTITUDES ABOUT THE ECONOMIT AND HOUSEHOLD FINANCES

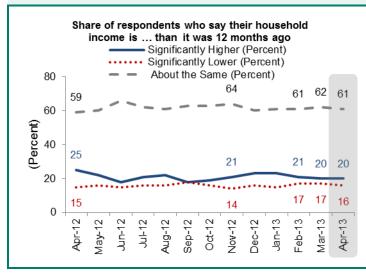
At 39%, the share of respondents who say the economy is on the right track increased 4 percentage points over March. The percentage of people who expect their personal financial situation to get worse over the next 12 months fell 5 points to 16%.

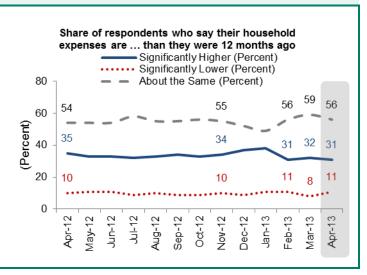




20% of respondents say their household income is significantly higher than it was 12 months ago, holding steady from last month.

11% reported significantly lower household expenses compared to 12 months ago, a three point increase over March.





# **Fannie Mae Monthly National Housing Survey**

## April 2013

### **APPENDIX**

### **About the Survey**

The Fannie Mae National Housing Survey polled a nationally representative sample of 1,001 respondents aged 18 and older between April 1, 2013 and April 21, 2013. Most of the data collection occurred during the first two weeks of this period. Findings were compared to the same survey conducted monthly beginning June 2010.

Interviews were conducted by Penn Schoen Berland, in coordination with Fannie Mae.

The statistics in this release are estimated from sample surveys and are subject to sampling variability as well as nonsampling error, including bias and variance from response, nonreporting, and undercoverage. Expected price changes are calculated by creating an average of all responses, using a 0% change for those who said prices would stay the same, and excluding outliers beyond two standard deviations. All figures are shown in percentages, except where otherwise stated.

April 2013 Survey Audience Size: General Population (N=1,001)

		<b>9</b>
Average home price change expe	ectation	
	%	
April 2012	1.3	
May 2012	1.6	
June 2012	1.9	
July 2012	1.9	
August 2012	1.5	
September 2012	1.6	
October 2012	1.8	
November 2012	1.6	
December 2012	2.6	
January 2013	2.4	
February 2013	2.9	
March 2013	2.7	
April 2013	2.7	
	·	

Share of respondents who say he	ome prices will go up, go d	lown, or stay the same in the next 12	2 months
	% Go Up	% Go Down	% Stay the Same
April 2012	32	15	49
May 2012	35	12	50
June 2012	35	13	49
July 2012	36	11	49
August 2012	33	12	48
September 2012	37	11	45
October 2012	37	10	47
November 2012	37	14	44
December 2012	43	11	40
January 2013	41	10	45
February 2013	48	10	39
March 2013	48	10	37
April 2013	51	10	35

Margin of Error: ±3.10%

Share of respondents who say mortgage rates will go up, go down, or stay the same in the next 12 months			
	% Go Up	% Go Down	% Stay the Same
April 2012	39	9	46
May 2012	41	8	47
June 2012	38	8	48
July 2012	36	7	50
August 2012	41	8	46
September 2012	32	9	50
October 2012	35	8	49
November 2012	42	8	43
December 2012	44	8	43
January 2013	41	7	46
February 2013	45	7	44
March 2013	46	6	43
April 2013	43	7	46

Share of respondents who say it is a good time to buy, and share of respondents who say it is a good time to sell			
	% Good Time to Buy	% Good Time to Sell	
April 2012	71	15	
May 2012	72	16	
June 2012	72	16	
July 2012	71	16	
August 2012	71	18	
September 2012	70	19	
October 2012	74	18	
November 2012	71	24	
December 2012	70	21	
January 2013	69	23	
February 2013	73	25	
March 2013	71	26	
April 2013	71	30	

rage rental price change expec	tation	
	%	
April 2012	3.4	
May 2012	4.0	
June 2012	4.0	
July 2012	4.1	
August 2012	3.1	
September 2012	3.2	
October 2012	3.9	
November 2012	4.2	
December 2012	4.6	
January 2013	3.7	
February 2013	3.9	
March 2013	4.1	
April 2013	4.1	

Share of respondents who say home rental prices will go up, go down, or stay the same in the next 12 months			
	% Go Up	% Go Down	%Stay the Same
April 2012	49	5	43
May 2012	48	5	44
June 2012	48	5	43
July 2012	49	2	45
August 2012	43	5	45
September 2012	47	4	42
October 2012	49	3	44
November 2012	48	4	44
December 2012	48	4	42
January 2013	50	6	40
February 2013	50	4	42
March 2013	50	3	41
April 2013	48	3	43

Share of respondents who say they	would buy or rent if the	were going to move	
	% Buy	% Rent	
April 2012	63	32	
May 2012	63	34	
June 2012	67	28	
July 2012	65	31	
August 2012	66	29	
September 2012	68	30	
October 2012	66	29	
November 2012	67	28	
December 2012	65	31	
January 2013	65	30	
February 2013	67	30	
March 2013	64	32	
April 2013	65	30	

Direction of the economy			
	Right Track	Wrong Track	
April 2012	37	55	
May 2012	38	56	
June 2012	36	57	
July 2012	35	58	
August 2012	32	61	
September 2012	42	53	
October 2012	39	56	
November 2012	45	48	
December 2012	38	54	
January 2013	39	53	
February 2013	38	53	
March 2013	35	58	
April 2013	39	56	

Share of respondents who expect their personal financial situation to get better, get worse, or stay the same in the next 12 months				
	% Get Better	% Get Worse	% Stay the Same	
April 2012	44	12	43	
May 2012	42	11	45	
June 2012	43	14	40	
July 2012	45	15	37	
August 2012	43	15	38	
September 2012	45	13	39	
October 2012	45	13	39	
November 2012	41	17	40	
December 2012	40	20	39	
January 2013	43	19	37	
February 2013	41	17	41	
March 2013	38	21	39	
April 2013	41	16	43	

Share of respondents who say the	ir household income is hi	gher, lower, or about the same con	npared to 12 months ago
	% Higher	% Lower	% About the Same
April 2012	25	15	59
May 2012	22	16	60
June 2012	18	15	66
July 2012	21	16	62
August 2012	22	16	61
September 2012	18	18	63
October 2012	19	16	63
November 2012	21	14	64
December 2012	23	16	60
January 2013	23	15	61
February 2013	21	17	61
March 2013	20	17	62
April 2013	20	16	61

Share of respondents who say t	heir household expenses are	e higher, lower, or about the same	compared to 12 months ago
	% Higher	% Lower	% About the Same
April 2012	35	10	54
May 2012	33	11	54
June 2012	33	11	54
July 2012	32	9	58
August 2012	33	10	55
September 2012	34	9	55
October 2012	33	9	56
November 2012	34	10	55
December 2012	37	9	52
January 2013	38	11	49
February 2013	31	11	56
March 2013	32	8	59
April 2013	31	11	56